



ANNUAL INFORMATION FORM

FOR THE YEAR ENDED DECEMBER 31, 2012

March 22, 2013

**ANNUAL INFORMATION FORM
FOR THE YEAR ENDED DECEMBER 31, 2012**

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DEFINITIONS OF CERTAIN TERMS

Certain terms used in this Annual Information Form are defined below:

"2012 Annual Information Form" means this Fortis Inc. Annual Information Form in respect of the year ended December 31, 2012;

"2012 Audited Consolidated Financial Statements" means the audited comparative consolidated financial statements of Fortis Inc. as at and for the year ended December 31, 2012 and related notes thereto;

"Abitibi" means AbitibiBowater Inc.;

"Accord Continuation Act" means the *Electric Power (Energy Accord Continuation) Amendment Act* (Prince Edward Island);

"Algoma Power" means Algoma Power Inc.;

"AUC" means Alberta Utilities Commission;

"BC Hydro" means BC Hydro and Power Authority;

"BCUC" means British Columbia Utilities Commission;

"BECOL" means Belize Electric Company Limited;

"Belize Electricity" means Belize Electricity Limited;

"BEPC" means Brilliant Expansion Power Corporation;

"Board" means Board of Directors of Fortis Inc.;

"BPC" means Brilliant Power Corporation;

"Brilliant Corporation" means Brilliant Expansion Power Corporation;

"Canadian GAAP" means Canadian generally accepted accounting principles;

"Canadian Niagara Power" means Canadian Niagara Power Inc.;

"Caribbean Utilities" means Caribbean Utilities Company, Ltd.;

"CAW" means Canadian Auto Workers-Retail/Wholesale;

"CEA" means Canadian Electricity Association;

"Central Hudson" means Central Hudson Gas & Electric Corporation;

"CEP" means Communications, Energy and Paperworkers Union;

"CH Energy Group" means CH Energy Group, Inc.;

"COPE" means Canadian Office and Professional Employees Union;

"Cornwall Electric" means Cornwall Street Railway, Light and Power Company, Limited;

"Corporation" means Fortis Inc.;

"CPA" means Canal Plant Agreement;

"CPC/CBT" means Columbia Power Corporation and Columbia Basin Trust;

"CUPE" means Canadian Union of Public Employees;

"DBRS" means DBRS Limited;

"EMS" means environmental management system;

"Exploits Partnership" means Exploits River Hydro Partnership between Abitibi and Fortis Properties Corporation;

"External Auditor" means the firm of chartered accountants registered with the Canadian Public Accountability Board or its successor and appointed by the shareholders of the Corporation to act as external auditor of the Corporation;

"FAES" means FortisBC Alternative Energy Services Inc.;

"FEI" means FortisBC Energy Inc.;

"FERC" means United States Federal Energy Regulatory Commission;

"FEVI" means FortisBC Energy (Vancouver Island) Inc.;

"FEWI" means FortisBC Energy (Whistler) Inc.;

"FHI" means FortisBC Holdings Inc., the parent company of FEI, FEVI and FEWI;

"Fortis" means Fortis Inc.;

"FortisAlberta" means FortisAlberta Inc.;

"FortisAlberta Holdings" means FortisAlberta Holdings Inc.;

"FortisBC Electric" means, collectively, the operations of FortisBC Inc. and its parent company, FortisBC Pacific Holdings Inc., but excluding its wholly owned partnership, Walden Power Partnership;

"FortisBC Energy companies" means, collectively, the operations of FEI, FEVI and FEWI;

"FortisBC Pacific Holdings" means FortisBC Pacific Holdings Inc.;

"FortisOntario" means, collectively, the operations of Canadian Niagara Power, Cornwall Electric and Algoma Power;

"Fortis Generation East Partnership" means Fortis Generation East LLP;

"Fortis Properties" means Fortis Properties Corporation;

"FortisTCI" means FortisTCI Limited;

"Fortis Turks and Caicos" means, collectively, FortisTCI, Atlantic Equipment & Power (Turks and Caicos) Ltd. and Turks and Caicos Utilities Limited;

"FortisUS Energy" means FortisUS Energy Corporation;

"FortisWest" means FortisWest Inc.;

"GHG" means greenhouse gas;

"GOB" means Government of Belize;

"GSMIP" means Gas Supply Mitigation Incentive Plan;

"GWh" means gigawatt hour(s);

"Hilton Suites Hotel" means Hilton Suites Winnipeg Airport hotel;

"Hydro One" means Hydro One Networks Inc.;

"IBEW" means International Brotherhood of Electrical Workers;

"IESO" means Independent Electricity System Operator of Ontario;

"IFRS" means International Financial Reporting Standards;

"ISO" means International Organization for Standardization;

"LNG" means liquefied natural gas;

"Management" means, collectively, senior officers of the Corporation;

"Maritime Electric" means Maritime Electric Company, Limited;

"MD&A" means the Corporation's Management Discussion and Analysis, located on pages 7 through 81 of the Corporation's 2012 Annual Report to Shareholders, prepared in accordance with National Instrument 51-102 – *Continuous Disclosure Obligations*, in respect of the Corporation's annual consolidated financial statements for the year ended December 31, 2012;

"Moody's" means Moody's Investors Service;

"MW" means megawatt(s);

"MWh" means megawatt hours;

"NB Power" means New Brunswick Power Corporation;

"NEB" means National Energy Board;

"Newfoundland Hydro" means Newfoundland and Labrador Hydro Corporation;

"Newfoundland Power" means Newfoundland Power Inc.;

"NYSpsc" means New York State Public Service Commission;

"OEB" means Ontario Energy Board;

"Other Canadian Electric Utilities" means, collectively, the operations of FortisOntario and Maritime Electric;

"PCB" means polychlorinated biphenyl;

"PBR" means performance-based rate-setting;

"PEI" means Prince Edward Island;

"PEI Energy Accord" means Prince Edward Island Energy Accord;

"PEI Energy Commission" means Prince Edward Island Energy Commission;

"PJ" means petajoule(s);

"Point Lepreau" means NB Power Point Lepreau Nuclear Generating Station;

"PPA" means power purchase agreement;

"PRMP" means Price Risk Management Plan;

"PUB" means Newfoundland and Labrador Board of Commissioners of Public Utilities;

"ROE" means rate of return on common shareholders' equity;

"S&P" means Standard & Poor's;

“SEDAR” means the System for Electronic Document Analysis and Retrieval;

“Spectra Energy” means Westcoast Energy Inc. doing business as Spectra Energy Transmission;

“StationPark Hotel” means StationPark All Suite Hotel;

“T&D” means transmission and distribution;

“TCU” means Turks and Caicos Utilities Limited;

“Teck Metals” means Teck Metals Ltd.;

“TJ” means terajoule(s);

“TransCanada” means TransCanada Pipelines Limited;

“TSA” means Transportation Service Agreement;

“TSX” means Toronto Stock Exchange;

“UFCW” means United Food and Commercial Workers;

“US GAAP” means accounting principles generally accepted in the United States;

“USW” means United Steel Workers;

“Walden” means Walden Power Partnership;

“Waneta Expansion” means the 335-MW hydroelectric generating facility being constructed adjacent to the existing Waneta Plant on the Pend d’Oreille River in British Columbia;

“Waneta Partnership” means the Waneta Expansion Limited Partnership between CPC/CBT and Fortis;

“WECA” means the Waneta Expansion Capacity Agreement; and

“Whistler” means the Resort Municipality of Whistler.

1.0 CORPORATE STRUCTURE

The 2012 Annual Information Form has been prepared in accordance with National Instrument 52-102 - *Continuous Disclosure Obligations*. Financial information has been prepared in accordance with US GAAP and is presented in Canadian dollars unless otherwise specified. Financial information prior to 2010 has been prepared in accordance with Canadian GAAP.

Except as otherwise stated, the information in the 2012 Annual Information Form is given as of December 31, 2012.

Fortis includes forward-looking information in the 2012 Annual Information Form within the meaning of applicable securities laws in Canada ("forward-looking information"). The purpose of the forward-looking information is to provide management's expectations regarding the Corporation's future growth, results of operations, performance, business prospects and opportunities, and it may not be appropriate for other purposes. All forward-looking information is given pursuant to the safe harbour provisions of applicable Canadian securities legislation. The words "anticipates", "believes", "budgets", "could", "estimates", "expects", "forecasts", "intends", "may", "might", "plans", "projects", "schedule", "should", "will", "would" and similar expressions are often intended to identify forward-looking information, although not all forward-looking information contains these identifying words. The forward-looking information reflects management's current beliefs and is based on information currently available to management. The forward-looking information in the 2012 Annual Information Form, including the 2012 MD&A incorporated herein by reference, includes, but is not limited to, statements regarding: the principal business of Fortis remaining the ownership and operation of regulated electric and gas utilities; the Corporation's primary focus on the United States in the acquisition of regulated utilities; the pursuit of growth in the Corporation's non-regulated businesses in support of its regulated utility growth strategy; the expected capital investment in Canada's electricity sector over the 20-year period from 2010 through 2030 to maintain system reliability; the expected timing of the closing of the acquisition of CH Energy Group by Fortis and the expectation that the acquisition will be accretive to earnings per common share of Fortis within the first full year of ownership, excluding acquisition-related expenses; the Corporation's expected regulated midyear rate base in 2013 upon closing of the CH Energy Group acquisition; forecasted 2013 midyear rate base for the Corporation's four large regulated utilities and Central Hudson; the Corporation's consolidated forecasted gross capital expenditures for 2013 and in total over the five years 2013 through 2017 and average annual capital expenditures at Central Hudson over the same time period; the expected combined compound annual growth rate of utility rate base and hydroelectric generation investment over the next five years; the expectation that FortisAlberta's load and rate base will be positively impacted as a result of continuing economic growth in Alberta; various natural gas and electricity transmission investment opportunities that may be available to the Corporation; an expected favourable impact on the Corporation's earnings in future periods upon final enactment of legislative changes to Part VI.1 taxes; the nature, timing and amount of certain capital projects and their expected costs and time to complete; the expectation that the Corporation's significant capital expenditure program will support continuing growth in earnings and dividends; there is no assurance that capital projects perceived as required or completed by the Corporation's regulated utilities will be approved or that conditions to such approvals will not be imposed; the expectation that the Corporation's regulated utilities could experience disruptions and increased costs if they are unable to maintain their asset base; the expectation that cash required to complete subsidiary capital expenditure programs will be sourced from a combination of cash from operations, borrowings under credit facilities, equity injections from Fortis and long-term debt offerings; the expectation that the Corporation's subsidiaries will be able to source the cash required to fund their 2013 capital expenditure programs; the expected consolidated long-term debt maturities and repayments in 2013 and on average annually over the next five years; the expectation that the Corporation and its subsidiaries will continue to have reasonable access to capital in the near to medium terms; the expectation that the combination of available credit facilities and relatively low annual debt maturities and repayments will provide the Corporation and its subsidiaries with flexibility in the timing of access to capital markets; except for debt at the Exploits Partnership, the expectation that the Corporation and its subsidiaries will remain compliant with debt covenants during 2013; the expectation that any increase in interest expense and/or fees associated with renewed and extended credit facilities will not materially impact the Corporation's consolidated financial results for 2013; the expected impact on 2013 earnings for each of the FortisBC Energy companies, FortisAlberta, FortisBC Electric and Newfoundland Power of changes in the allowed ROE and common equity component of total capital structure; the expected timing of filing of regulatory applications and of receipt of regulatory decisions; the estimated impact a decrease in revenue at Fortis Properties' Hospitality Division would have on annual basic earnings per common share; no expected material adverse credit rating actions in the near term; the expected impact of a change in the US dollar-to-Canadian dollar foreign exchange rate on basic earnings per common share in 2013; the expectation that counterparties to the FortisBC Energy companies' gas derivative contracts will continue to meet their obligations; and the expectation that consolidated defined benefit net pension cost for 2013 will be comparable to that in 2012 and that there is no assurance that the pension plan assets will earn the assumed long-term rates of return in the future.

The forecasts and projections that make up the forward-looking information are based on assumptions which include, but are not limited to: the receipt of applicable regulatory approvals and requested rate orders, no material adverse regulatory decisions being received and the expectation of regulatory stability; FortisAlberta continues to recover its cost of service and earn its allowed ROE under PBR, which commenced for a five-year term effective January 1, 2013; the receipt of regulatory approval from the NYSPPSC of a settlement agreement, as filed, pertaining to the acquisition of CH Energy Group; the closing of the acquisition of CH Energy Group before the expiry of the Subscription Receipts on June 30, 2013; no significant variability in interest rates; no significant operational disruptions or environmental liability due to a catastrophic event or environmental upset caused by severe weather, other acts of nature or other major events; the continued ability to maintain the gas and electricity systems to ensure their continued performance; no severe and prolonged downturn in economic conditions; no significant decline in capital spending; no material capital project and financing cost overrun related to the construction of the Waneta Expansion; sufficient liquidity and capital resources; the expectation that the Corporation will receive appropriate compensation from the GOB for fair value of the Corporation's investment in Belize Electricity that was expropriated by the GOB; the expectation that BECOL will not be expropriated by the GOB; the expectation that the Corporation will receive fair compensation from the Government of Newfoundland and Labrador related to the expropriation of the Exploits Partnership's hydroelectric assets and water rights; the continuation of regulator-approved mechanisms to flow through the commodity cost of natural gas and energy supply costs in customer rates; the ability to hedge exposures to fluctuations in interest rates, foreign exchange rates, natural gas commodity prices and fuel prices; no significant counterparty defaults; the continued competitiveness of natural gas pricing when compared with electricity and other alternative sources of energy; the continued availability of natural gas, fuel and electricity supply; continuation and regulatory approval of power supply and capacity purchase contracts; the ability to fund defined benefit pension plans, earn the assumed long-term rates of return on the related assets and recover net pension costs in customer rates; no significant changes in government energy plans and environmental laws that may materially negatively affect the operations and

cash flows of the Corporation and its subsidiaries; no material change in public policies and directions by governments that could materially negatively affect the Corporation and its subsidiaries; maintenance of adequate insurance coverage; the ability to obtain and maintain licences and permits; retention of existing service areas; the ability to report under US GAAP beyond 2014 or the adoption of IFRS after 2014 that allows for the recognition of regulatory assets and liabilities; the continued tax-deferred treatment of earnings from the Corporation's Caribbean operations; continued maintenance of information technology infrastructure; continued favourable relations with First Nations; favourable labour relations; and sufficient human resources to deliver service and execute the capital program.

The forward-looking information is subject to risks, uncertainties and other factors that could cause actual results to differ materially from historical results or results anticipated by the forward-looking information. Risk factors which could cause results or events to differ from current expectations are detailed under the heading "Business Risk Management" in the MD&A for the year ended December 31, 2012 and in continuous disclosure materials filed from time to time with Canadian securities regulatory authorities. Key risk factors for 2013 include, but are not limited to: uncertainty of the impact a continuation of a low interest rate environment may have on the allowed ROE at each of the Corporation's four large Canadian regulated utilities; uncertainty regarding the treatment of certain capital expenditures at FortisAlberta under the newly implemented PBR mechanism; risks relating to the ability to close the acquisition of CH Energy Group, the timing of such closing and the realization of the anticipated benefits of the acquisition; risk associated with the amount of compensation to be paid to Fortis for its investment in Belize Electricity that was expropriated by the GOB; and the timeliness of the receipt of the compensation and the ability of the GOB to pay the compensation owing to Fortis.

All forward-looking information in the 2012 Annual Information Form is qualified in its entirety by the above cautionary statements and, except as required by law, the Corporation undertakes no obligation to revise or update any forward-looking information as a result of new information, future events or otherwise after the date hereof.

1.1 Name and Incorporation

Fortis is a holding company that was incorporated as 81800 Canada Ltd. under the *Canada Business Corporations Act* on June 28, 1977 and continued under the *Corporations Act* (Newfoundland and Labrador) on August 28, 1987.

The articles of incorporation of the Corporation were amended to: (i) change its name to Fortis on October 13, 1987; (ii) set out the rights, privileges, restrictions and conditions attached to the Common Shares on October 15, 1987; (iii) designate 2,000,000 First Preference Shares, Series A on September 11, 1990; (iv) replace the class rights, privileges, restrictions and conditions attaching to the First Preference Shares and the Second Preference Shares on July 22, 1991; (v) designate 2,000,000 First Preference Shares, Series B on December 13, 1995; (vi) designate 5,000,000 First Preference Shares, Series C on May 27, 2003; (vii) designate 8,000,000 First Preference Shares, Series D and First Preference Shares, Series E on January 23, 2004; (viii) amend the redemption provisions attaching to the First Preference Shares, Series D on July 15, 2005; (ix) designate 5,000,000 First Preference Shares, Series F on September 22, 2006; (x) designate 9,200,000 First Preference Shares, Series G on May 20, 2008; (xi) designate 10,000,000 First Preference Shares, Series H and 10,000,000 First Preference Shares, Series I on January 20, 2010; and (xii) designate 8,000,000 First Preference Shares, Series J on November 8, 2012.

Fortis redeemed all of its outstanding First Preference Shares, Series A and First Preference Shares, Series B on September 30, 1997 and December 2, 2002, respectively. On June 3, 2003, Fortis issued 5,000,000 First Preference Shares, Series C. On January 29, 2004, Fortis issued 8,000,000 First Preference Units, each unit consisting of one First Preference Share, Series D and one Warrant. During 2004 7,993,500 First Preference Units were converted into 7,993,500 First Preference Shares, Series E and 6,500 First Preference Shares, Series D remained outstanding. On September 20, 2005, the 6,500 First Preference Shares, Series D were redeemed by the Corporation. On September 28, 2006, Fortis issued 5,000,000 First Preference Shares, Series F. On May 23, 2008, Fortis issued 8,000,000 First Preference Shares, Series G and on June 4, 2008 issued an additional 1,200,000 First Preference Shares, Series G, following the exercise of an over-allotment option in connection with the offering of the 8,000,000 First Preference Shares, Series G. On January 26, 2010, Fortis issued 10,000,000 First Preference Shares, Series H. On November 13, 2012, Fortis issued 8,000,000 First Preference Shares, Series J.

The corporate head and registered office of Fortis is located at the Fortis Building, Suite 1201, 139 Water Street, P.O. Box 8837, St. John's, NL, Canada, A1B 3T2.

1.2 Inter-Corporate Relationships

Fortis is the largest investor-owned distribution utility in Canada. Its regulated holdings include electric utilities in five Canadian provinces and two Caribbean countries and a natural gas utility in British Columbia, Canada. As at December 31, 2012, regulated utility assets comprised approximately 90% of the Corporation's total assets, with the balance mainly comprised of non-regulated generation assets, primarily hydroelectric, across Canada and in Belize and Upstate New York, and hotels and commercial office and retail space in Canada.

The following table lists the principal subsidiaries of the Corporation, their jurisdictions of incorporation and the percentage of votes attaching to voting securities held directly or indirectly by the Corporation as at March 22, 2013. This table excludes certain subsidiaries, the total assets of which individually constituted less than 10% of the Corporation's consolidated assets as at December 31, 2012, or the total revenue of which individually constituted less than 10% of the Corporation's 2012 consolidated revenue. Additionally, the principal subsidiaries together comprise approximately 79% of the Corporation's consolidated assets as at December 31, 2012 and approximately 76% of the Corporation's 2012 consolidated revenue.

| Principal Subsidiaries | | |
|-------------------------------|--------------------------------------|-------------------------------------------------------------------------------------------------------------------------|
| Subsidiary | Jurisdiction of Incorporation | Percentage of votes attaching to voting securities beneficially owned, controlled or directed by the Corporation |
| FHI | British Columbia | 100 |
| FortisAlberta ⁽¹⁾ | Alberta | 100 |
| FortisBC Inc. ⁽²⁾ | British Columbia | 100 |
| Newfoundland Power | Newfoundland and Labrador | 94 ⁽³⁾ |

⁽¹⁾ FortisAlberta Holdings, an Alberta corporation, owns all of the shares of FortisAlberta. FortisWest, a Canadian corporation, owns all of the shares of FortisAlberta Holdings. Fortis owns all of the shares of FortisWest.

⁽²⁾ FortisBC Pacific Holdings, a British Columbia corporation, owns all of the shares of FortisBC Inc. FortisWest, a Canadian corporation, owns all of the shares of FortisBC Pacific Holdings. Fortis owns all of the shares of FortisWest.

⁽³⁾ Fortis owns all of the common shares; 1,713 First Preference Shares, Series A; 36,031 First Preference Shares, Series B; 13,700 First Preference Shares, Series D and 182,300 First Preference Shares, Series G of Newfoundland Power which, as at March 22, 2013, represented 94% of its voting securities. The remaining 6% of Newfoundland Power's voting securities consist of First Preference Shares, Series A, B, D and G, which are primarily held by the public.

2.0 GENERAL DEVELOPMENT OF THE BUSINESS

2.1 Three-Year History

Over the past three years, Fortis has experienced growth in its business operations. Total assets have grown 24% from approximately \$12.1 billion as at December 31, 2009 to approximately \$15.0 billion as at December 31, 2012. The Corporation's shareholders' equity has also grown 46% from approximately \$3.7 billion as at December 31, 2009 to approximately \$5.4 billion as at December 31, 2012. Net earnings attributable to common equity shareholders have increased from \$262 million in 2009 to \$315 million in 2012.

The growth in business operations reflects the Corporation's profitable growth strategy for its principal businesses of regulated gas and electricity distribution. This strategy includes a combination of organic growth through the Corporation's consolidated capital expenditure program and growth through acquisitions.

The Corporation's consolidated capital expenditure program surpassed \$1 billion in 2012 for the fourth consecutive year. Organic asset growth at the regulated utilities has been driven by the capital expenditure programs at FortisAlberta, FortisBC Electric and the FortisBC Energy companies. Total assets at FortisAlberta, FortisBC Electric and the FortisBC Energy companies have grown by approximately 42%, 41% and 10%, respectively, over the past three years. At FortisBC Electric, a portion of the growth in its total assets related to the recognition of certain capital leases upon the transition to US GAAP. Organic growth at non-regulated operations has been driven by approximately \$436 million in total that has been spent on the Waneta Expansion since construction began in late 2010.

Over the past three years, Fortis increased its regulated utility investments in Canada and the Caribbean through the purchase of the electricity distribution assets in Port Colborne in April 2012 for \$7 million and through the acquisition of TCU in August 2012 for \$8 million, net of debt assumed. FortisOntario exercised its option to purchase all of the assets previously leased by the Company under an operating lease agreement with the City of Port Colborne, which provides ownership and legal title to all of the assets that constitute the electricity distribution system in Port Colborne. TCU is a regulated electric utility serving more than 2,000 residential and commercial customers on Grand Turk and Salt Cay. The Corporation also increased its non-regulated investments, over the last three years, through the acquisition of two hotels in Canada.

The GOB expropriated the Corporation's investment in Belize Electricity in June 2011. As a result of no longer controlling the operations of the utility, the Corporation discontinued the consolidation method of accounting for Belize Electricity, effective June 20, 2011. For further information refer to the "Expropriated Assets" heading in Section 3.3 of this 2012 Annual Information Form.

2.2 Pending Acquisition

In February 2012 Fortis announced that it had entered into an agreement to acquire CH Energy Group for US\$65.00 per common share in cash, for an aggregate purchase price of approximately US\$1.5 billion, including the assumption of approximately US\$500 million of debt on closing. CH Energy Group is an energy delivery company headquartered in Poughkeepsie, New York. Its main business, Central Hudson, is a regulated T&D utility serving approximately 300,000 electric and 75,000 natural gas customers in eight counties of New York State's Mid-Hudson River Valley. The transaction received CH Energy Group shareholder approval in June 2012 and regulatory approval from FERC and the Committee on Foreign Investment in the United States in July 2012. In addition, the waiting period under the *Hart-Scott-Rodino Antitrust Improvements Act of 1976* expired in October 2012, satisfying another condition necessary for consummation of the transaction.

Approval by the NYSPSC of the Corporation's acquisition of CH Energy Group is the last significant regulatory matter required to close the transaction. Closing of the transaction is now anticipated during the second quarter of 2013. The transaction is expected to be accretive to the Corporation's earnings per common share within the first full year of ownership of CH Energy Group, excluding acquisition-related expenses. A Settlement Agreement among Fortis, CH Energy Group, NYSPSC staff, registered interveners and other parties was filed with the NYSPSC in January 2013. The Settlement Agreement provides almost \$50 million to fund customer and community benefits, including: (i) \$35 million to cover expenses that normally would be recovered in customer rates, for example, storm-restoration expenses; (ii) guaranteed savings to customers of more than \$9 million

over five years resulting from the elimination of costs Central Hudson now incurs as a public company; and (iii) the establishment of a \$5 million Customer Benefit Fund for economic development and low-income assistance programs for communities and residents of the Mid-Hudson River Valley. Another benefit provided under the Settlement Agreement is an electric and natural gas customer delivery rate freeze until July 1, 2014. The Settlement Agreement also contains customer protections, including the continuation of Central Hudson as a stand-alone utility. The parties to the Settlement Agreement have concluded that, based on the terms of the Settlement Agreement, the acquisition is in the public interest and have recommended approval by the NYSPSC.

2.3 Outlook

Over the five-year period 2013 through 2017, gross consolidated capital expenditures, including expenditures at Central Hudson, are expected to be approximately \$6 billion. Central Hudson's capital program over the next five years is expected to average more than \$125 million annually. The approximate breakdown of the capital spending expected to be incurred is as follows: 55% at Canadian Regulated Electric Utilities, driven by FortisAlberta; 19% at Canadian Regulated Gas Utilities; 11% at Central Hudson; 4% at Caribbean Regulated Electric Utilities; and the remaining 11% at non-regulated operations. Capital expenditures at the regulated utilities are subject to regulatory approval. Over the five-year period, on average annually, the approximate breakdown of the total capital spending to be incurred is as follows: 36% to meet customer growth; 41% for sustaining capital expenditures; and 23% for facilities, equipment, vehicles, information technology and other assets.

The Corporation's capital program will support continuing growth in earnings and dividends. Capital investment should allow the Corporation's consolidated regulated midyear rate base, including incremental investment in rate base by Central Hudson, and investment in the non-regulated Waneta Expansion to increase at a combined compound annual growth rate of approximately 6% through 2017.

Gross consolidated capital expenditures for 2013 are expected to be approximately \$1.3 billion, as summarized in the following table. Planned capital expenditures are based on detailed forecasts of energy demand, weather, cost of labour and materials, as well as other factors, including economic conditions, which could change and cause actual expenditures to differ from forecasts.

| Forecast Gross Consolidated Capital Expenditures ⁽¹⁾ | |
|------------------------------------------------------------------------|----------------------|
| Year Ending December 31, 2013 | |
| | <i>(\$ millions)</i> |
| FortisBC Energy Companies | 229 |
| FortisAlberta | 437 |
| FortisBC Electric | 133 |
| Newfoundland Power | 86 |
| Other Canadian Electric Utilities | 54 |
| Regulated Electric Utilities - Caribbean | 49 |
| Non-Regulated - Fortis Generation | 229 |
| Fortis Properties and Other ⁽²⁾ | 113 |
| Total | 1,330 |

⁽¹⁾ Relates to forecasted cash payments to acquire or construct utility capital assets, income producing properties and intangible assets, as would be reflected on the consolidated statement of cash flows. Excludes forecasted capitalized depreciation and amortization and non-cash equity component of allowance for funds used during construction.

⁽²⁾ Includes forecasted capital expenditures of approximately \$70 million at Fortis Properties, and approximately \$43 million at FAES, which is included in the Corporate and Other segment.

The Corporation's subsidiaries expect to have reasonable access to long-term capital in 2013 to fund their capital expenditure programs.

Forecasted 2013 midyear rate base for the Corporation's four large Canadian regulated utilities is provided in the following table.

| Forecast Midyear Rate Base | |
|-----------------------------------|-------------|
| <i>(\$ billions)</i> | 2013 |
| FortisBC Energy Companies | 3.7 |
| FortisAlberta | 2.3 |
| FortisBC Electric | 1.2 |
| Newfoundland Power | 0.9 |

Central Hudson's midyear rate base for 2013 is expected to be almost \$1 billion.

Approval by the NYSPSC of the Corporation's acquisition of CH Energy Group is the last significant regulatory matter required to close the transaction. The transaction is anticipated to close during the second quarter of 2013. With the acquisition of CH Energy Group, the Corporation's regulated midyear rate base will increase to approximately \$10 billion.

Fortis is focused on closing the CH Energy Group acquisition. Fortis also remains disciplined and patient in its pursuit of additional electric and gas utility acquisitions in the United States and Canada that will add value for Fortis shareholders. Fortis will also pursue growth in its non-regulated businesses in support of its regulated utility growth strategy.

3.0 DESCRIPTION OF THE BUSINESS

Fortis is principally an international distribution utility holding company. Fortis segments its utility operations by franchise area and, depending on regulatory requirements, by the nature of the assets. Fortis also holds investments in non-regulated generation assets, and commercial office and retail space and hotels, which are treated as two separate segments. The Corporation's reporting segments allow senior management to evaluate the operational performance and assess the overall contribution of each segment to the long-term objectives of Fortis. Each entity within the reporting segments operates autonomously, assumes profit and loss responsibility and is accountable for its own resource allocation.

The business segments of the Corporation are: (i) Regulated Gas Utilities - Canadian; (ii) Regulated Electric Utilities - Canadian; (iii) Regulated Electric Utilities - Caribbean; (iv) Non-Regulated - Fortis Generation; (v) Non-Regulated - Fortis Properties; and (vi) Corporate and Other.

The following sections describe the operations included in each of the Corporation's reportable segments.

3.1 Regulated Gas Utilities - Canadian

3.1.1 FortisBC Energy Companies

The Regulated Gas Utilities - Canadian segment comprises the natural gas T&D business of the FortisBC Energy companies, which includes FEI, FEVI and FEWI.

FEI is the largest distributor of natural gas in British Columbia, serving approximately 841,000 customers in more than 100 communities. Major areas served by FEI are Greater Vancouver, the Fraser Valley and the Thompson, Okanagan, Kootenay and North Central Interior regions of British Columbia.

FEVI owns and operates the natural gas transmission pipeline from the Greater Vancouver area across the Georgia Strait to Vancouver Island, and serves more than 101,000 customers on Vancouver Island and along the Sunshine Coast of British Columbia.

FEWI owns and operates the natural gas distribution system in Whistler, British Columbia, which provides service to approximately 3,000 customers.

In addition to providing T&D services to customers, the FortisBC Energy companies also obtain natural gas supplies on behalf of most residential and commercial customers. Gas supplies are sourced primarily from northeastern British Columbia and, through FEI's Southern Crossing pipeline, from Alberta.

The FortisBC Energy companies own and operate approximately 47,000 kilometres of natural gas pipelines and met a peak day demand of 1,336 TJ in 2012.

Market and Sales

Annual customer natural gas volumes at the FortisBC Energy companies decreased to 199 PJ in 2012 from 203 PJ in 2011. Revenue decreased to approximately \$1,426 million in 2012 from \$1,566 million in 2011. The decrease in revenue was primarily due to lower commodity cost of natural gas charged to customers.

The following table compares the composition of 2012 and 2011 revenue and natural gas volumes of the FortisBC Energy companies by customer class.

| FortisBC Energy Companies Revenue and Gas Volumes by Customer Class | | | | |
|--------------------------------------------------------------------------------|------------------------|-------|---------------------------|-------|
| | Revenue (%) | | PJ Volumes (%) | |
| | 2012 | 2011 | 2012 | 2011 |
| Residential | 55.7 | 56.7 | 36.7 | 38.9 |
| Commercial | 27.3 | 28.9 | 23.6 | 24.1 |
| Industrial | 6.7 | 6.0 | 3.0 | 3.0 |
| | 89.7 | 91.6 | 63.3 | 66.0 |
| Transportation | 6.0 | 4.8 | 36.2 | 33.5 |
| Other ⁽¹⁾ | 4.3 | 3.6 | 0.5 | 0.5 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 |

⁽¹⁾ Includes amounts under fixed-revenue contracts and revenue from sources other than from the sale of natural gas

Transportation Service Agreements

In 2007 the BCUC approved a long-term TSA and related agreements between FEVI and BC Hydro under which FEVI provides firm and interruptible transportation service to serve the Island Cogeneration Project at Elk Falls on Vancouver Island. The initial term of the TSA is from January 1, 2008 through April 12, 2022. Tolls for firm and interruptible service are determined by the BCUC from time to time. The initial contract demand was 45 TJ per day, which BC Hydro can change to a minimum of 40 TJ per day or a maximum of 50 TJ per day by giving 12 months' notice. Effective November 1, 2012, BC Hydro decreased their contracted demand from 45 TJ to 40 TJ per day.

Under the terms of the TSA, BC Hydro may elect to terminate the TSA on or after November 1, 2015 upon giving two years' notice. In addition, BC Hydro may reduce the contract demand or terminate the TSA if FEVI gives notice of its intention to construct expansion facilities that would impact transportation tolls payable by BC Hydro. If BC Hydro elects to terminate, it may by the terms of the TSA be required to make a termination payment to FEVI that would, in essence, compensate FEVI for incremental revenue requirements relating to expansion facilities constructed by FEVI after January 1, 2008, but prior to BC Hydro's notice of termination.

Gas Purchase Agreements

In order to ensure supply of adequate resources to provide reliable natural gas deliveries to its customers, the FortisBC Energy companies purchase supplies from a select list of producers, aggregators and marketers, while adhering to standards of counterparty creditworthiness and contract execution and/or management policies. FEI contracts for approximately 114 PJ of baseload and seasonal supply to meet the requirements of both FEI and FEVI, of which 102 PJ is sourced in north eastern British Columbia and transported to FEI's system on Spectra Energy's westcoast pipeline system, and 12 PJ is comprised of Alberta-sourced supply, transported into British Columbia via TransCanada's Alberta and British Columbia systems and then through FEI's Southern Crossing pipeline. FEVI contracts for about 11 PJ of annual supply comprised of baseload and seasonal contracts, primarily sourced in British Columbia.

Through the operation of regulatory deferrals, any difference between forecasted cost of natural gas purchases, as reflected in residential and commercial customer rates, and the actual cost of natural gas purchases is recovered from, or refunded to, customers in future rates. The majority of supply contracts in the current portfolio are seasonal for either the summer period (April to October) or winter period (November to March) with a few contracts one year or longer in length.

Core market customers rely upon the FortisBC Energy companies to procure and deliver gas supply on their behalf, while transportation-only industrial customers are responsible for procuring and delivering their own gas supply directly to the FortisBC Energy companies' system, which is then delivered to their operating premises by the FortisBC Energy companies. FEI and FEVI contract for capacity on third-party pipelines, such as those owned by Spectra Energy and TransCanada, which are regulated by the NEB, for transportation of gas supply from various market hubs and locations to FEI's system, which is then transported to the FEVI and FEVI systems. The FortisBC Energy companies pay

both fixed and variable charges for the use of capacity on these pipelines, which are recovered through rates paid by core market customers. The FortisBC Energy companies contract for firm capacity in order to ensure they are able to meet their obligations to supply customers within their broad operating region under all reasonable demand scenarios.

Gas Storage and Peak-Shaving Arrangements

The FortisBC Energy companies incorporate peak shaving and gas storage facilities into their portfolio to:

- (i) supplement contracted baseload and seasonal gas supply in the winter months while injecting excess baseload supply to refill storage in the summer months;
- (ii) eliminate the risk of supply shortages during cooler weather and peak throughput day;
- (iii) effectively manage the cost of gas during winter months; and
- (iv) balance daily supply and demand on the distribution system, mainly over the course of the winter months.

FEI holds approximately 31.4 PJ of total storage capacity, consisting of on-system peak-shaving LNG facilities owned by FEI and FEVI and off-system capacity contracted with third parties. The FEVI-owned Mount Hayes LNG storage facility provides FEI with an additional 1.4 PJ of storage capacity and 0.14 PJ per day of deliverability for storage withdrawals. The Tilbury LNG storage facility provides FEI with 0.61 PJ of total storage capacity and 0.16 PJ per day of deliverability for storage withdrawals. FEI also contracts for storage capacity from external parties at various locations throughout British Columbia, Alberta and the Pacific Northwest region of the United States. These storage facilities and supply from peak-shaving contracts can deliver a maximum daily rate of 0.7 PJ on a combined basis during the coldest months of December through February. The resources held by FEI are also used to serve FEWI.

FEVI holds a total of 3 PJ of storage capacity, including off-system capacity contracted with third parties and on-system capacity provided by the Mount Hayes LNG storage facility. The Mount Hayes LNG storage facility provides FEVI with both peaking gas supply and system capacity during extreme cold events and emergencies.

Off-System Sales

FEI engages in off-system sales activities which allow for the recovery of, or mitigation of, costs on any unutilized supply and/or pipeline capacity that is available once customers' daily load requirements are met. Under the GSMIP revenue-sharing model, which is approved by the BCUC, FEI can earn an incentive payment for its mitigation activities based on the total savings generated for customers. Historically, FEI has earned approximately \$1 million annually through the GSMIP while the remaining savings are credited back to customers through reduced rates. In the gas contract year ended October 31, 2012, total net revenue was approximately \$28 million as a result of FEI's mitigation activities, on which FEI earned an incentive payment of approximately \$1 million. The remaining savings will be returned to customers through rates.

The current GSMIP program, which was approved by the BCUC following a review of the program in 2011, defines the revenue sharing between customers and the shareholder and is effective for the two-year period from November 1, 2011 to October 31, 2013.

Price Risk Management Plan

In the past FEI and FEVI have engaged in hedging activities to minimize the exposure to fluctuations in the market price of natural gas through the use of derivative instruments, pursuant to a BCUC-approved PRMP. The primary objectives of the hedging strategy incorporated in the PRMP were to reduce price volatility and ensure, to the extent possible, that natural gas commodity costs remain competitive against electricity rates. In July 2010 the BCUC ordered a review of FEI's PRMP hedging strategy in the context of the *Clean Energy Act* (British Columbia) and expectation of increased domestic natural gas supply. In July 2011 following an extensive review process, the BCUC determined that the hedging strategy was no longer in the best interests of customers and directed FEI to suspend the majority of its gas commodity hedging activities. FEI was further directed to manage hedges already in place through to expiry.

Following the BCUC's decision to suspend FEI's hedging activities, FEVI subsequently withdrew its request to implement a hedging strategy. The existing hedging contracts will continue in effect through to their maturity and the FortisBC Energy companies' ability to fully recover the commodity cost of gas in customer rates remains unchanged. FEI currently has hedges in place through to the end of March 2014 from previously approved PRMPs. Similarly, FEVI has hedges in place through to October 2014.

Unbundling

The FEI Customer Choice Program allows eligible FEI commercial and residential customers to choose to buy their natural gas commodity supply from FEI or directly from third-party marketers. FEI continues to provide delivery of the natural gas to all its customers.

The Customer Choice Program has been in place since November 2004 for commercial customers and November 2007 for residential customers. As of December 31, 2012, of the approximately 76,000 eligible commercial customers, approximately 9,900 are currently participating in the program by purchasing their commodity supply from alternate providers. Approximately 760,000 residential customers are eligible of which 55,000 customers were participating in the program as at December 31, 2012.

Legal Proceedings

During 2007 and 2008, a non-regulated subsidiary of FHI received Notices of Assessment from Canada Revenue Agency for additional taxes related to the taxation years 1999 through 2003. The exposure has been fully provided for in the Corporation's 2012 Audited Consolidated Financial Statements. FHI is appealing the assessments.

In 2009 FHI was named, along with other defendants, in an action related to damages to property and chattels, including contamination to sewer lines and costs associated with remediation, related to the rupture in July 2007 of an oil pipeline owned and operated by Kinder Morgan, Inc. FHI filed a statement of defence. During the second quarter of 2010, FHI was added as a third party in all of the related actions. FHI was advised that all matters have now been settled and the action has been dismissed by consent.

Human Resources

As at December 31, 2012, the FortisBC Energy companies employed 1,681 full-time equivalent employees. Approximately 72% of the employees are represented by IBEW, Local 213, and COPE, Local 378, under collective agreements.

IBEW, Local 213, represents employees in specified occupations in the areas of T&D. A new IBEW collective agreement came into effect in mid-2012 and expires on March 31, 2015.

There are two collective agreements between the FortisBC Energy companies and COPE. The first collective agreement representing employees in specified occupations in the areas of administration and operations support expires on March 31, 2015. The second COPE collective agreement representing customer service employees expires on March 31, 2014.

3.2 Regulated Electric Utilities - Canadian

3.2.1 FortisAlberta

FortisAlberta is a regulated electric distribution utility in the province of Alberta. Its business is the ownership and operation of regulated electricity distribution facilities that distribute electricity, generated by other market participants, from high-voltage transmission substations to end-use customers. FortisAlberta is not involved in the generation, transmission or direct sale of electricity. FortisAlberta owns and operates the electricity distribution system in a substantial portion of southern and central Alberta, totalling approximately 116,000 kilometres of distribution lines. Many of the Company's customers are located in rural and suburban areas around and between the cities of Edmonton and Calgary. FortisAlberta's distribution network serves approximately 508,000 customers, comprising residential, commercial, farm, oil and gas and industrial consumers of electricity, and met a peak demand of 2,652 MW in 2012.

Market and Sales

FortisAlberta's annual energy deliveries increased to 16,799 GWh in 2012 from 16,367 GWh in 2011. Revenue was \$448 million in 2012 compared to \$408 million in 2011.

As a significant portion of FortisAlberta's distribution revenue is derived from fixed or largely fixed billing determinants, changes in quantities of energy delivered are not entirely correlated with changes in revenue. Revenue is a function of numerous variables, many of which are independent of actual energy deliveries.

The following table compares the composition of FortisAlberta's 2012 and 2011 revenue and energy deliveries by customer class.

| FortisAlberta Revenue and Energy Deliveries by Customer Class | | | | |
|--------------------------------------------------------------------------|------------------------|-------|----------------------------------------------|-------|
| | Revenue (%) | | GWh Deliveries ⁽¹⁾ (%) | |
| | 2012 | 2011 | 2012 | 2011 |
| Residential | 30.5 | 31.2 | 16.7 | 17.0 |
| Large commercial, industrial and oil field | 20.9 | 20.9 | 61.9 | 61.0 |
| Farms | 12.5 | 13.1 | 7.5 | 7.9 |
| Small commercial | 11.0 | 11.2 | 7.8 | 7.9 |
| Small oil field | 8.8 | 9.0 | 5.7 | 5.8 |
| Other ⁽²⁾ | 16.3 | 14.6 | 0.4 | 0.4 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 |

⁽¹⁾ GWh percentages presented exclude FortisAlberta's GWh deliveries to "transmission-connected" customers. These deliveries were 7,195 GWh in 2012 and 7,100 GWh in 2011 and consisted primarily of energy deliveries to large-scale industrial customers directly connected to the transmission grid.

⁽²⁾ Includes revenue from sources other than the delivery of energy, including that related to street-lighting services, rate riders, deferrals and adjustments

Franchise Agreements

FortisAlberta serves customers residing within various municipalities throughout its service areas. From time to time, municipal governments in Alberta give consideration to creating their own electric distribution utilities by purchasing the assets of FortisAlberta located within their municipal boundaries. Upon the termination, or in the absence of a franchise agreement, a municipality has the right, subject to AUC approval, to purchase FortisAlberta's assets within its municipal boundaries pursuant to the *Municipal Government Act* (Alberta) with the price to be as agreed by the Company and the municipality, failing which it is to be determined by the AUC. Additionally, under the *Hydro and Electric Energy Act* (Alberta), if a municipality that owns an electric distribution system expands its boundaries, it can acquire FortisAlberta's assets in the annexed area. In such circumstances, the *Hydro and Electric Energy Act* (Alberta) provides that the AUC may determine that the municipality should pay compensation to the Company for any facilities transferred on the basis of replacement cost less depreciation. Given the historical population and economic growth of Alberta and its municipalities, FortisAlberta is affected by transactions of this type from time to time.

FortisAlberta holds franchise agreements with 141 municipalities within its service area. In the fourth quarter of 2012, FortisAlberta received approval of a new franchise agreement template from the AUC. The new template was filed with the AUC following negotiations with the Alberta Urban Municipalities Association and consultation with municipalities. The new franchise agreement template includes a 10-year term with an option that will permit the agreement to automatically renew for a further five years. In 2013 FortisAlberta will begin moving all 141 municipalities to the new agreement.

Human Resources

As at December 31, 2012, FortisAlberta had 1,107 full-time equivalent employees. Approximately 75% of the employees of the Company are members of a labour association represented by United Utility Workers' Association, Local 200, under a three-year collective agreement that expires on December 31, 2013.

3.2.2 FortisBC Electric

FortisBC Electric includes FortisBC Inc., an integrated, regulated electric utility that owns hydroelectric generating plants, high voltage transmission lines, and a large network of distribution assets, all of which are located in the southern interior of British Columbia. FortisBC Inc. serves a diverse mix of approximately 163,000 customers, of whom approximately 113,900 are served directly by the Company's assets in communities that include Kelowna, Oliver, Osoyoos, Trail, Castlegar, Creston and Rossland, while the remainder are served through the wholesale supply of power to municipal distributors. In 2012 FortisBC Inc. met a peak demand of 737 MW. Residential customers represent the largest customer class of the Company. FortisBC Electric's T&D assets include approximately 7,000 kilometres of T&D lines and 65 substations.

FortisBC Electric also includes operating, maintenance and management services relating to the 493-MW Waneta hydroelectric generating facility owned by Teck Metals and BC Hydro, the 149-MW Brilliant hydroelectric plant and 120-MW Brilliant hydroelectric expansion plant, both owned by CPC/CBT, the 185-MW Arrow Lakes hydroelectric plant owned by CPC/CBT, and the distribution system owned by the City of Kelowna.

Market and Sales

FortisBC Electric has a diverse customer base composed primarily of residential, commercial, industrial and municipal wholesale, and other industrial customers. Annual electricity sales were 3,143 GWh in 2012, consistent with 2011. Revenue increased to \$306 million in 2012 from \$296 million in 2011.

The following table compares the composition of FortisBC Electric's 2012 and 2011 revenue and electricity sales by customer class.

| FortisBC Electric Revenue and Electricity Sales by Customer Class | | | | |
|----------------------------------------------------------------------|----------------|--------------|------------------|--------------|
| | Revenue (%) | | GWh Sales (%) | |
| | 2012 | 2011 | 2012 | 2011 |
| Residential | 43.9 | 43.7 | 38.8 | 40.1 |
| Commercial | 21.1 | 22.8 | 23.2 | 22.4 |
| Wholesale | 20.3 | 19.7 | 28.7 | 28.5 |
| Industrial | 7.1 | 7.4 | 9.3 | 9.0 |
| Other ⁽¹⁾ | 7.6 | 6.4 | - | - |
| Total | 100.0 | 100.0 | 100.0 | 100.0 |

⁽¹⁾ Includes revenue from sources other than from the sale of electricity, including revenue of FortisBC Pacific Holdings associated with non-regulated operating, maintenance and management services

Generation and Power Supply

FortisBC Inc. meets the electricity supply requirements of its customers through a mix of its own generation and power purchase contracts. FortisBC Inc. owns four regulated hydroelectric generating plants on the Kootenay River with an aggregate capacity of 223 MW, which provide approximately 45% of the Company's energy needs and 30% of its peak capacity needs. FortisBC Inc. meets the balance of its requirements through a portfolio of long-term and short-term PPAs. Since 1998 11 of the Company's 15 hydroelectric generation units have been subject to a life-extension and upgrade program, which substantially concluded in 2011.

FortisBC Inc.'s four hydroelectric generating facilities are governed by the CPA. The CPA is a multi-party agreement that enables the five separate owners of eight major hydroelectric generating plants, with a combined capacity of 1,565 MW and located in relatively close proximity to each other, to coordinate the operation and dispatch of their generating plants.

The following table lists the plants and their respective capacity and owner.

| Plant | Capacity (MW) | Owners |
|-----------------------------|----------------------|--------------------------|
| Canal Plant | 580 | BC Hydro |
| Waneta Dam | 493 | Teck Metals and BC Hydro |
| Kootenay River System | 223 | FortisBC Inc. |
| Brilliant Dam and Expansion | 269 | BPC and BEPC |
| Total | 1,565 | |

BPC, BEPC, Teck Metals and FortisBC Inc. are collectively defined in the CPA as the Entitlement Parties. The CPA enables BC Hydro and the Entitlement Parties, through coordinated use of water flows, subject to the 1961 Columbia River Treaty between Canada and the United States, and coordinated operation of storage reservoirs and generating plants, to generate more power from their respective generating plants than they could if they operated independently. Under the CPA, BC Hydro takes into its system all power actually generated by the seven plants owned by the Entitlement Parties. In exchange for permitting BC Hydro to determine the output of these facilities, each of the Entitlement Parties is contractually entitled to a fixed annual entitlement of capacity and energy from BC Hydro, which is currently based on 50-year historical water flows. The Entitlement Parties receive their defined entitlements irrespective of actual water flows to the Entitlement Parties' generating plants and are, accordingly, insulated from the risk of water availability. Should the CPA be terminated, the output of FortisBC Inc.'s Kootenay River system plants would, with the water and storage authorized under its existing licences and on a long-term average, be approximately the same power output as FortisBC Inc. receives under the CPA. The CPA does not affect FortisBC Inc.'s ownership of its physical generation assets. The CPA continues in force until terminated by any of the parties by giving no less than five years' notice at any time on or after December 31, 2030.

The majority of FortisBC Inc.'s remaining electricity supply is acquired through long-term power purchase contracts, consisting of the following:

- i. a 149-MW long-term PPA with BPC terminating in 2056 (Brilliant PPA);
- ii. a 200-MW PPA with BC Hydro terminating in 2013 (BC Hydro PPA);
- iii. a capacity and energy purchase agreement with Brilliant Corporation from 2013 through 2017 (Brilliant Expansion Capacity and Energy Purchase Agreement);
- iv. a number of small power purchase contracts with independent power producers;
- v. spot market and contracted capacity purchases; and
- vi. a 40-year agreement to purchase capacity from the Waneta Expansion upon completion of construction, which is expected in spring 2015 (WECA).

The majority of the above purchase contracts have been accepted by the BCUC and prudently incurred costs thereunder flow through to customers through FortisBC Inc.'s electricity rates.

Brilliant PPA

Under the Brilliant PPA, FortisBC Inc. has agreed to purchase from BPC, on a long-term basis: (i) the Entitlement allocated to the Brilliant hydroelectric plant; and (ii) after the expiration of the CPA, the actual electrical output generated by the Brilliant hydroelectric plant. While the total entitlement is 985,000 MWh, FortisBC Inc. does not purchase the approximate 60,000 MWh of regulated flow upgrade entitlement. However, FortisBC Inc. has recently entered into another agreement with CPC for this energy over a five-year period, as discussed below. The Brilliant PPA uses a take-or-pay contract structure which requires that FortisBC Inc. pay for the Brilliant hydroelectric plant's entitlement, irrespective of whether FortisBC Inc. actually takes it. FortisBC Inc. does not foresee any circumstances under which the Company would be required to pay for power that it does not require. During the first 30 years of the Brilliant PPA term, FortisBC Inc. pays to BPC an amount that covers the operation and maintenance costs of the Brilliant hydroelectric plant and provides a return on capital, including original purchase costs, sustaining capital costs and any life-extension investments. During the second 30 years of the Brilliant PPA term, commencing in 2026, an adjustment using a market-price mechanism based on the depreciated value of the Brilliant hydroelectric plant and then-prevailing operating costs will be made to the amounts payable by FortisBC Inc. The Brilliant PPA provided FortisBC Inc. with approximately 27% of its energy requirements in 2012.

BC Hydro PPA

FortisBC Inc. is a party to the BC Hydro PPA, which provides the Company with additional electricity for purposes of supplying its load requirements, up to a maximum demand of 200 MW. Energy bought pursuant to the BC Hydro PPA provided approximately 12% of FortisBC Inc.'s energy requirements in 2012. The Company and BC Hydro are currently in negotiations regarding the renewal or replacement of the agreement for an additional 20-year term.

Brilliant Expansion Capacity and Energy Purchase Agreement

In November 2012 FortisBC Inc. entered into an agreement to purchase capacity and energy from 2013 through 2017 from CPC acting on behalf of Brilliant Corporation. The agreement was accepted by the BCUC in December 2012. The agreement allows FortisBC Inc. to purchase CPC's unused CPA entitlements from the Brilliant hydroelectric plant and the Brilliant hydroelectric expansion plant, including the 60,000 MWh from the Brilliant hydroelectric plant that is not included in the Brilliant PPA. The agreement is for a total of 78,500 MWh and is forecasted to provide 2% of FortisBC Inc.'s energy requirements in 2013.

Small Power Purchase Contracts

FortisBC Inc. has a number of small power purchase contracts with independent power producers, which collectively provided approximately 1% of the Company's energy supply requirements in 2012. The majority of these contracts have been accepted by the BCUC.

Spot Market and Contracted Capacity Purchases

During 2012 FortisBC Inc. entered into various arrangements to purchase capacity and energy from the market to meet its peak energy requirements. Certain of these purchases were at prevailing market prices, which were sourced from the United States and British Columbia and are typically linked to the Mid-Columbia trading hub in the U.S. Pacific Northwest. During 2010 the Corporation entered into an agreement to purchase fixed price, winter capacity through to February 2016 to assist in mitigating risks of market volatility and availability.

WECA

In November 2011 FortisBC Inc. executed the WECA. The form of the WECA was originally accepted for filing by the BCUC in September 2010 and allows FortisBC Inc. to purchase capacity over 40 years upon completion of the Waneta Expansion, which is expected in spring 2015. The executed version of the WECA was submitted to the BCUC in November 2011. In May 2012 the BCUC determined that the executed agreement is in the public interest and a hearing was not required. The Waneta Expansion is included in the CPA and will receive fixed energy and capacity entitlements based upon long-term average water flows, thereby significantly reducing hydrologic risk associated with the project. The energy, approximately 630 GWh on an annual basis, and associated capacity required to deliver such energy for the Waneta Expansion, will be sold to BC Hydro under a long-term energy purchase agreement. The surplus capacity, equal to 234 MW on an average annual basis, will be sold to FortisBC Inc. over 40 years under the WECA. The total amount expected to be paid by FortisBC Inc. to the Waneta Partnership over the term of the WECA is approximately \$2.9 billion. The agreement has been accepted for filing as an energy supply contract and FortisBC Inc. has been directed by the BCUC to develop a rate-smoothing proposal as part of a separate submission or as part of FortisBC Inc.'s next revenue requirements application. For additional information, refer to Section 3.4 of this 2012 Annual Information Form.

Legal Proceedings

The Government of British Columbia has alleged breaches of the Forest Practices Code and negligence relating to a fire near Vaseux Lake and has filed and served a writ and statement of claim against FortisBC Inc. dated August 2, 2005. The Government of British Columbia has now disclosed that its claim includes approximately \$15 million in damages as well as pre-judgment interest, but that it has not fully quantified its damages. In addition, private landowners have filed separate writs and statements of claim dated August 19, 2005 and August 22, 2005 in relation to the same matter which claims have now been settled. FortisBC Inc. and its insurers continue to defend the claim by the Government of British Columbia. The outcome cannot be reasonably determined and estimated at this time and, accordingly, no amount has been accrued in the Corporation's 2012 Audited Consolidated Financial Statements.

The Government of British Columbia filed a claim in the British Columbia Supreme Court in June 2012 claiming on its behalf, and on behalf of approximately 17 homeowners, damages suffered as a result of a landslide caused by a dam failure in Oliver, British Columbia in 2010. The Government of British Columbia alleges in its claim that the dam failure was caused by the defendants', which

includes FortisBC Inc., use of a road on top of the dam. The Government of British Columbia estimates its damages and the damages of the homeowners, on whose behalf it is claiming, to be approximately \$15 million. While FortisBC Inc. has not been served, the utility has retained counsel and has notified its insurers. The outcome cannot be reasonably determined and estimated at this time and, accordingly, no amount has been accrued in the Corporation's 2012 Audited Consolidated Financial Statements.

Human Resources

As at December 31, 2012, FortisBC Inc. had 542 full-time equivalent employees. The organized employees of FortisBC Inc. are represented by the IBEW, Local 213, and COPE, Local 378. The collective agreement between the Corporation and IBEW expired on January 31, 2013. IBEW represents employees in specified occupations in the areas of generation and T&D.

There are two collective agreements between FortisBC Inc. and COPE. For the first COPE collective agreement representing employees in specified occupations in the areas of administration and operations support, a new agreement came into effect on November 2, 2012 and expires on December 31, 2013. The second COPE collective agreement representing customer service employees expires on March 31, 2014.

3.2.3 Newfoundland Power

Newfoundland Power is an integrated electric utility and the principal distributor of electricity on the island portion of Newfoundland and Labrador, serving more than 251,000 customers, or 87%, of the province's electricity consumers in approximately 600 communities. Newfoundland Power met a peak demand of 1,241 MW in 2012. The balance of the population is served by Newfoundland's other electric utility, Newfoundland Hydro, which also serves several larger industrial customers. Newfoundland Power owns and operates approximately 11,400 kilometres of T&D lines.

Market and Sales

Annual electricity sales increased to 5,652 GWh in 2012 from 5,553 GWh in 2011. Revenue increased to \$581 million in 2012 from \$573 million in 2011.

The following table compares the composition of Newfoundland Power's 2012 and 2011 revenue and electricity sales by customer class.

| Newfoundland Power Revenue and Electricity Sales by Customer Class | | | | |
|-------------------------------------------------------------------------------|---------------------------------------|-------|-----------------------------------------|-------|
| | Revenue ⁽¹⁾ (%) | | GWh Sales ⁽¹⁾ (%) | |
| | 2012 | 2011 | 2012 | 2011 |
| Residential | 60.1 | 60.4 | 60.9 | 61.3 |
| Commercial | 36.2 | 36.0 | 39.1 | 38.7 |
| Other ⁽²⁾ | 3.7 | 3.6 | - | - |
| Total | 100.0 | 100.0 | 100.0 | 100.0 |

⁽¹⁾ Revenue and electricity sales reflect weather-adjusted values pursuant to Newfoundland Power's weather normalization reserve.

⁽²⁾ Includes revenue from sources other than from the sale of electricity, including revenue deferrals.

Power Supply

Approximately 93% of Newfoundland Power's energy requirements are purchased from Newfoundland Hydro. The principal terms of the supply arrangements with Newfoundland Hydro are regulated by the PUB on a basis similar to that upon which Newfoundland Power's service to its customers is regulated.

The purchased power rate structure is the basis upon which Newfoundland Hydro charges Newfoundland Power for purchased power and includes charges for both demand and energy purchased. The demand charge is based on applying a rate to the peak-billing demand for the most-recent winter season. The energy charge is a two-block charge with a higher second-block charge set to reflect Newfoundland Hydro's marginal cost of generating electricity.

Newfoundland Power operates 29 small generating facilities, which generate approximately 7% of the electricity sold by the Company. Newfoundland Power's hydroelectric generating plants have a total capacity of 97 MW. The diesel plants and gas turbines have a total capacity of approximately 7 MW and 37 MW, respectively.

Legal Proceedings

The City of St. John's has given formal notice of its intention to terminate Newfoundland Power's rights to use the Mobile River watershed for the generation of electricity. The effective date of the notice to terminate the lease was March 1, 2009. The Company held these rights under a lease dated November 23, 1946, which was amended by an agreement dated October 21, 1949. The two hydroelectric generating plants affected by the lease have a combined capacity of approximately 12 MW and generate annual production of 49 GWh, representing less than 1% of the Company's total energy requirements. To exercise the termination provision of the lease, the City of St. John's is required to pay to the Company the value of all works and erections employed in the generation and transmission of electricity using the water of the Mobile River watershed. In accordance with the terms of the lease, an arbitration panel was appointed in 2008 for the purpose of determining the value of the affected assets. In March 2009 the panel issued a ruling on certain preliminary questions. A majority of the panel ruled that termination of the lease will not be effective until payment to the Company of the value of the assets, and that the value of the payment is to be based on a valuation of the assets as a going concern, including the land and water rights.

The City of St. John's applied to the Supreme Court of Newfoundland and Labrador to have the preliminary ruling of the arbitration panel set aside. In November 2010 the Supreme Court issued a decision dismissing the City's application. In December 2010 the City of St. John's appealed the Supreme Court's decision to the Newfoundland and Labrador Court of Appeal. In March 2013 the Court of Appeal allowed the City's appeal, set aside the preliminary ruling of the arbitration panel and determined that the assets to be appraised under the lease are limited to the physical works and erections, not including land and water rights. Newfoundland Power is considering its options with respect to the Court of Appeal's decision.

Human Resources

As at December 31, 2012, Newfoundland Power had 653 full-time equivalent employees, of which approximately 56% were members of bargaining units represented by IBEW, Local 1620.

The Company has two collective agreements governing its union employees represented by IBEW, Local 1620. One bargaining unit is composed predominately of clerical employees and the other predominately of skilled trades and outside workers. Both collective agreements expire on September 30, 2014.

3.2.4 Other Canadian Electric Utilities

Other Canadian Electric Utilities are comprised of the operations of Maritime Electric and FortisOntario.

Maritime Electric

The Corporation, through FortisWest, holds all of the common shares of Maritime Electric. Maritime Electric is an integrated electric utility that directly supplies approximately 76,000 customers, constituting approximately 90% of electricity consumers on PEI. Maritime Electric purchases most of the energy it distributes to its customers from NB Power, a New Brunswick Crown corporation, through various energy purchase agreements. The Company also purchases energy from Island-based wind-powered generation owned by the PEI Energy Corporation, a provincial Crown corporation. Maritime Electric's electricity system is connected to the mainland power grid via two submarine cables between PEI and New Brunswick, which are leased from the Government of PEI. Maritime Electric owns and operates generating plants with a combined capacity of 150 MW on PEI and met a peak demand of 230 MW in 2012. Maritime Electric owns and operates approximately 5,500 kilometres of T&D lines.

FortisOntario

The Corporation's wholly owned regulated utility investments in Ontario, collectively FortisOntario, provide integrated electric utility service to approximately 64,000 customers in Fort Erie, Cornwall, Gananoque, Port Colborne and the District of Algoma in Ontario. FortisOntario's operations are comprised of Canadian Niagara Power, Cornwall Electric and Algoma Power. In April 2012

FortisOntario exercised its option to purchase all of the assets previously leased by the Company under an operating lease agreement with the City of Port Colborne for the purchase option price of approximately \$7 million. The exercise of the purchase option, which qualifies as a business combination, provides ownership and legal title to all of the assets, including equipment, real property and distribution assets, which constitute the electricity distribution system in Port Colborne. FortisOntario also owns a 10% interest in each of Westario Power Inc., Rideau St. Lawrence Holdings Inc. and Grimsby Power Inc., three regional electric distribution companies serving approximately 38,000 customers.

FortisOntario met a combined peak demand of 253 MW in 2012. FortisOntario owns and operates approximately 3,300 kilometres of T&D lines.

Market and Sales

Annual electricity sales were 2,381 GWh in 2012 compared to 2,366 GWh in 2011. Revenue was \$353 million in 2012 compared to \$339 million in 2011.

The following table compares the composition of Other Canadian Electric Utilities' 2012 and 2011 revenue and electricity sales by customer class.

| Other Canadian Electric Utilities Revenue and Electricity Sales by Customer Class | | | | |
|----------------------------------------------------------------------------------------------|------------------------|-------|--------------------------|-------|
| | Revenue (%) | | GWh Sales (%) | |
| | 2012 | 2011 | 2012 | 2011 |
| Residential | 43.6 | 43.4 | 43.1 | 43.2 |
| Commercial and Industrial | 52.2 | 52.3 | 56.6 | 56.2 |
| Other ⁽¹⁾ | 4.2 | 4.3 | 0.3 | 0.6 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 |

⁽¹⁾ Includes revenue from sources other than from the sale of electricity

Power Supply

Maritime Electric

Maritime Electric purchased 84% of the electricity required to meet its customers' needs from NB Power in 2012. The balance was met through the purchase of wind energy produced on PEI by stations owned by the PEI Energy Corporation and from Company-owned on-Island generation. Maritime Electric's on-Island generation facilities are used primarily for peaking, submarine-cable loading issues and emergency purposes.

Maritime Electric has two take-or-pay contracts for the purchase of either energy or capacity. In 2010 the Company signed a five-year take-or-pay contract with NB Power covering the period March 1, 2011 through February 29, 2016. The contract includes fixed pricing for the entire five-year period. The other take-or-pay contract, which is for transmission capacity allowing Maritime Electric to reserve 30 MW of capacity on an international power line into the United States, expires in November 2032.

Maritime Electric has entitlement to approximately 4.7% of the output from Point Lepreau for the life of the unit. As part of its participation agreement, Maritime Electric is required to pay its share of the capital and operating costs of the unit. A major refurbishment of Point Lepreau that began in 2008 was completed and the station returned to service in November 2012. The refurbishment is expected to extend the facility's estimated life an additional 27 years.

In November 2010 Maritime Electric signed the PEI Energy Accord with the Government of PEI. The PEI Energy Accord covers the period from March 1, 2011 through February 29, 2016. Under the PEI Energy Accord, electricity costs for a typical customer were lowered approximately 14% effective March 1, 2011 and electricity rates were frozen until February 28, 2013. In December 2012 the *Accord Continuation Act* was enacted, which sets out the inputs, rates and other terms for the continuation of the PEI Energy Accord for three years covering the period March 1, 2013 through February 29, 2016. Over the three-year period, increases in electricity costs for a typical residential customer have been set at 2.2% annually and Maritime Electric's allowed ROE has been capped at 9.75% each year. Under the terms of the *Accord Continuation Act* and the PEI Energy Accord, the Government of PEI assumed, effective March 1, 2011, responsibility for the cost of incremental

replacement energy and monthly operating and maintenance costs related to Point Lepreau during its refurbishment period, which ended in fall 2012.

The *Renewable Energy Act* (PEI) requires Maritime Electric to supply 15% of its annual energy sales from renewable energy sources. In 2012 approximately 15% of Maritime Electric's annual energy sales requirement was supplied by renewable energy.

FortisOntario

The power requirements of FortisOntario's service areas are provided from various sources. Canadian Niagara Power purchases its power requirements for Fort Erie and Port Colborne from IESO. Canadian Niagara Power purchases approximately 94% of energy requirements for Gananoque through monthly energy purchases from Hydro One and the remaining 6% is purchased, through the Hydroelectric Contract Initiative, from the five hydroelectric generating plants of the Fortis Generation East Partnership, effective July 1, 2012. Prior to July 1, 2012, the five hydroelectric generating plants were owned by Fortis Properties. Algoma Power purchases 100% of its energy from IESO.

Under the Standard Supply Code of the OEB, Canadian Niagara Power and Algoma Power are obliged to provide Standard Service Supply to all its customers who do not choose to contract with an electricity retailer. This energy is provided to customers at either regulated or market prices.

Cornwall Electric purchases substantially all of its power requirements from Hydro-Québec Energy Marketing under two fixed-term contracts. The first contract provides approximately 237 GWh of energy per year and up to 45 MW of capacity at any one time. The second contract provides 100 MW of capacity and energy and provides a minimum of 300 GWh of energy per year. Both contracts expire in December 2019.

Human Resources

As at December 31, 2012, Maritime Electric had 178 full-time equivalent employees, of which approximately 70% were represented by IBEW, Local 1432. The current collective agreement expires December 31, 2013.

As at December 31, 2012, FortisOntario had 196 full-time equivalent employees, of which approximately 59% were represented by CUPE, Local 1371, in Cornwall; IBEW, Local 636, in the Niagara region; IBEW, Local 636, in Gananoque; and Power Workers Union, a CUPE affiliate as CUPE, Local 1000, in the Algoma region. The expiry dates of the collective agreements are April 30, 2016; February 29, 2016; July 31, 2016; and December 31, 2016, respectively.

3.3 Regulated Electric Utilities - Caribbean

Regulated Electric Utilities - Caribbean operations are comprised of Caribbean Utilities and Fortis Turks and Caicos.

Caribbean Utilities is an integrated electric utility and the sole provider of electricity on Grand Cayman, Cayman Islands, serving approximately 27,000 customers. The Company met a peak demand of approximately 96 MW in 2012. Caribbean Utilities owns and operates approximately 705 kilometres of T&D lines and 25 kilometres of submarine cable. Fortis holds an approximate 60% (December 31, 2011 - 60%) controlling ownership interest in the utility. Caribbean Utilities is a public company traded on the TSX (TSX:CUP.U).

Fortis Turks and Caicos is comprised of FortisTCI, Atlantic Equipment & Power (Turks and Caicos) Ltd. and TCU, which are indirect wholly owned subsidiaries of Fortis. In August 2012 FortisTCI acquired TCU for an aggregate purchase price of approximately \$13 million (US\$13 million), inclusive of debt assumed of \$5 million (US\$5 million).

Each of the Fortis Turks and Caicos utilities is an integrated electric utility and, combined, serve approximately 12,000 customers, or 98% of electricity consumers, in the Turks and Caicos Islands. The utilities met a combined peak demand of approximately 35 MW in 2012. Fortis Turks and Caicos owns and operates approximately 600 kilometres of T&D lines. Fortis Turks and Caicos is the principal distributor of electricity in the Turks and Caicos Islands pursuant to 50-year licences that expire in 2036 and 2037.

Market and Sales

Annual electricity sales were 728 GWh in 2012 compared to 918 GWh in 2011. Revenue was \$273 million in 2012 compared to \$305 million in 2011. The decrease in annual electricity sales and revenue was largely due to the expropriation of Belize Electricity by the GOB in June 2011 and the consequential loss of control resulting in the discontinuance of the consolidation method of accounting for the utility, effective June 20, 2011. For further information refer to the "Expropriated Assets" section that follows.

The following table compares the composition of Regulated Electric Utilities - Caribbean's revenue and electricity sales by customer class for the years ended 2012 and 2011.

| Regulated Electric Utilities - Caribbean ⁽¹⁾ | | | | |
|----------------------------------------------------------------|--------------------|-------|----------------------|-------|
| Revenue and Electricity Sales by Customer Class | | | | |
| | Revenue (%) | | GWh Sales (%) | |
| | 2012 | 2011 | 2012 | 2011 |
| Residential | 44.7 | 46.6 | 42.4 | 45.5 |
| Commercial and Industrial | 54.2 | 52.5 | 57.6 | 54.5 |
| Other ⁽²⁾ | 1.1 | 0.9 | - | - |
| Total | 100.0 | 100.0 | 100.0 | 100.0 |

⁽¹⁾ Comprised of Caribbean Utilities and Fortis Turks and Caicos, and Belize Electricity up to June 20, 2011

⁽²⁾ Includes revenue from sources other than from the sale of electricity

Power Supply

Caribbean Utilities relies upon in-house diesel-powered generation to produce electricity for Grand Cayman. Grand Cayman has neither hydroelectric potential nor inherent thermal resources and the Company must rely upon diesel fuel imported to Grand Cayman primarily from refineries in the Caribbean and the Gulf of Mexico. The Company has an installed generating capacity of approximately 150 MW.

Caribbean Utilities has primary and secondary fuel supply contracts entered into in 2012, with renewal options in 2014. Caribbean Utilities also entered into a five-year contract for the supply of lube oil. These contracts enable Caribbean Utilities to purchase fuel and lube oil from the suppliers on what the Company believes to be competitive terms and pricing. Both the fuel and lube oil contracts include disaster recovery and business continuity plans in the event of foreseeable disruptions to supplies to reduce the impact on Caribbean Utilities' operations.

Fortis Turks and Caicos relies upon in-house diesel-powered generation, which has a combined generating capacity of 76 MW, to produce electricity for its customers.

FortisTCI has a renewable contract with a major supplier for all of its diesel fuel requirements associated with the generation of electricity. The approximate fuel requirements under this contract are 12 million imperial gallons per annum.

Expropriation of Shares in Belize Electricity

On June 20, 2011, the GOB enacted legislation leading to the expropriation of the Corporation's investment in Belize Electricity. Consequent to the deprivation of control over the operations of the utility, the Corporation discontinued the consolidation method of accounting for Belize Electricity, as of June 20, 2011, and classified the book value, including foreign exchange impacts, of the expropriated investment as a long-term other asset on the consolidated balance sheet.

In October 2011 Fortis commenced an action in the Belize Supreme Court with respect to challenging the constitutionality of the expropriation of the Corporation's investment in Belize Electricity. Fortis commissioned an independent valuation of its expropriated investment and submitted its claim for compensation to the GOB in November 2011. The book value of the long-term other asset is below fair value as at the date of expropriation as determined by the independent valuers. The GOB also commissioned a valuation of Belize Electricity which is significantly lower than both the fair value determined under the Corporation's valuation and the book value of the long-term other asset. While Fortis and representatives and third-party consultants of the GOB have held discussions in 2012 on differences in assumptions used in the valuations, there have been no discussions on any compensation settlement amount.

In July 2012 the Belize Supreme Court dismissed the Corporation's claim of October 2011. Also in July 2012, Fortis filed its appeal of the above-noted trial judgment in the Belize Court of Appeal. The appeal was heard in October 2012 and a decision is pending. Any decision of the Belize Court of Appeal may be appealed to the Caribbean Court of Justice, the highest court of appeal available for judicial matters in Belize.

Fortis believes it has a strong, well-positioned case before the Belize Courts supporting the unconstitutionality of the expropriation. There exists, however, a reasonable possibility that the outcome of the litigation may be unfavourable to the Corporation and the amount of compensation otherwise to be paid to Fortis under the legislation expropriating Belize Electricity could be lower than the book value of its expropriated investment in Belize Electricity. The book value was \$104 million, including foreign exchange impacts, as at December 31, 2012 (December 31, 2011 - \$106 million). If the expropriation is held to be unconstitutional, it is not determinable at this time as to the nature of the relief that would be awarded to Fortis, for example: (i) the ordering of the return of the shares to Fortis and/or award of damages; or (ii) the ordering of compensation to be paid to Fortis for the unconstitutional expropriation of the shares. Based on presently available information, the long-term other asset is not deemed impaired as at December 31, 2012. Fortis will continue to assess for impairment each reporting period based on evaluating the outcomes of court proceedings and/or compensation settlement negotiations, if any. As well as continuing the constitutional challenge of the expropriation, Fortis is also pursuing alternative options for obtaining fair compensation, including compensation under the Belize/UK Bilateral Investment Treaty. For further information on the expropriation of Belize Electricity, refer to the "Business Risk Management – Expropriation of Shares in Belize Electricity" section of the Corporation's MD&A.

Human Resources

As at December 31, 2012, Regulated Electric Utilities - Caribbean employed 341 full-time equivalent employees. The 190 employees at Caribbean Utilities and 151 employees at Fortis Turks and Caicos are non-unionized.

3.4 Non-Regulated - Fortis Generation

The following table summarizes the Corporation's non-regulated generation assets by location.

| Fortis Generation Non-Regulated Generation Investments | | | |
|-------------------------------------------------------------------|---------------|----------------|----------------------|
| Location | Plants | Fuel | Capacity (MW) |
| Belize | 3 | hydro | 51 |
| Ontario | 7 | hydro, thermal | 13 |
| Central Newfoundland ⁽¹⁾ | 2 | hydro | 36 |
| British Columbia ⁽²⁾ | 1 | hydro | 16 |
| Upstate New York | 4 | hydro | 23 |
| Total | 17 | | 139 |

⁽¹⁾ The two central Newfoundland facilities that were owned by the Exploits Partnership were expropriated by the Government of Newfoundland and Labrador in December 2008. Effective February 12, 2009, the Corporation discontinued the consolidation method of accounting for its investment in central Newfoundland.

⁽²⁾ Once completed, the Waneta Expansion will provide an additional 335 MW of hydroelectric generating capacity in British Columbia.

The Corporation's non-regulated generation operations consist of its 100% ownership interest in each of BECOL, FortisOntario and FortisUS Energy, as well as non-regulated generation assets owned by FortisBC Inc. and by Fortis through its 51% controlling ownership interest in the Waneta Partnership. Effective July 1, 2012, the legal ownership of the six hydroelectric generating facilities in eastern Ontario was transferred from Fortis Properties to Fortis Generation East Partnership, a limited liability partnership directly held by Fortis. The investment in the Exploits Partnership is held by Fortis Properties.

Non-regulated generation operations in Belize consist of the 25-MW Mollejon, 7-MW Chalillo and 19-MW Vaca hydroelectric generating facilities. All of the output of these facilities is sold to Belize Electricity under 50-year PPAs expiring in 2055 and 2060. The hydroelectric generation operations in Belize are conducted through the Corporation's indirectly wholly owned subsidiary BECOL under a franchise agreement with the GOB. In October 2011 the GOB purportedly amended the Constitution of Belize to require majority government ownership of three public utility providers, including Belize Electricity, but excluding BECOL. The GOB has also indicated it has no intention to expropriate BECOL. Fortis continues to control and consolidate the financial statements of BECOL.

Non-regulated generation operations of FortisOntario are comprised of the operation of a 5-MW gas-powered cogeneration plant in Cornwall. All thermal energy output of this plant is sold to external third parties, while the electricity output is sold to Cornwall Electric. Fortis Generation East Partnership owns and operates six small hydroelectric generating facilities in eastern Ontario with a combined capacity of 8 MW. The electricity produced from these facilities is sold to the Ontario Power Association, via the Hydroelectric Contract Initiative, under fixed-price contracts.

Fortis Properties has a non-regulated generation investment in central Newfoundland that is held through the Company's direct 51% interest in the Exploits Partnership. Through the Exploits Partnership, 36 MW of additional capacity was developed and installed at two of Abitibi's hydroelectric generating facilities in central Newfoundland. Output from the generating facilities is being sold to Newfoundland Hydro under a 30-year PPA expiring in 2033. Effective February 2009, the Corporation discontinued the consolidation method of accounting for these operations, necessitated by the actions of the Government of Newfoundland and Labrador related to its expropriation of the hydroelectric assets and water rights of the Exploits Partnership. Refer to the "Expropriated Assets" section that follows.

The non-regulated generation operations of FortisBC Inc. include the 16-MW run-of-river Walden hydroelectric power plant near Lillooet, British Columbia that sells its entire output to BC Hydro under a contract set to expire in the fourth quarter of 2013. Non-regulated generation operations in British Columbia also include the Corporation's 51% controlling ownership interest in the Waneta Partnership, with CPC/CBT holding the remaining 49% interest. Fortis will operate and maintain the non-regulated investment when the facility comes into service, which is expected in spring 2015. The Waneta Partnership commenced construction of the \$900 million, 335-MW Waneta Expansion in late 2010, which is adjacent to the Waneta Dam and powerhouse facilities on the Pend d'Oreille River, south of Trail, British Columbia. Construction progress is going well and the project is currently on schedule and on budget. Approximately \$436 million in total has been spent on the Waneta Expansion since construction began in late 2010, with \$192 million spent in 2012. Major construction activities on-site during 2012 included the completion of the excavation of the intake, powerhouse and power tunnels. Approximately \$227 million is expected to be spent in 2013, with key project activities including completion of the powerhouse structural steel and building envelope; excavation of the intake approach channel; construction of the intake and tailrace structures; and removal of rock plug. In addition, installation of the stationary imbedded turbine and generator components will continue. For additional information refer to Section 3.2.2 of this 2012 Annual Information Form.

Through FortisUS Energy, an indirectly wholly owned subsidiary, the Corporation owns and operates four hydroelectric generating facilities in Upstate New York with a combined capacity of approximately 23 MW operating under licences from FERC. All four hydroelectric generating facilities sell energy at market rates through purchase agreements with Niagara Mohawk Power Corporation.

Market and Sales

Annual energy sales from non-regulated generation assets were 306 GWh in 2012 compared to 389 GWh in 2011. Revenue was \$31 million in 2012 compared to \$34 million in 2011.

The following table compares the composition of Fortis Generation's 2012 and 2011 revenue and energy sales by location.

| Fortis Generation Revenue and Energy Sales by Location | | | | |
|-------------------------------------------------------------------|------------------------|-------|--------------------------|-------|
| | Revenue (%) | | GWh Sales (%) | |
| | 2012 | 2011 | 2012 | 2011 |
| Belize | 70.2 | 65.8 | 65.1 | 60.2 |
| Ontario | 13.0 | 13.3 | 12.9 | 12.0 |
| Central Newfoundland ⁽¹⁾ | 4.5 | 4.1 | - | - |
| British Columbia | 6.8 | 6.7 | 11.4 | 10.3 |
| Upstate New York | 5.5 | 10.1 | 10.6 | 17.5 |
| Total | 100.0 | 100.0 | 100.0 | 100.0 |

⁽¹⁾ Reflects the discontinuance of the consolidation method of accounting for the financial results of the operations in central Newfoundland, effective February 12, 2009

Expropriated Assets

In December 2008 the Government of Newfoundland and Labrador expropriated Abitibi's hydroelectric assets and water rights in Newfoundland, including those of the Exploits Partnership. The newsprint mill in Grand Falls-Windsor closed on February 12, 2009, subsequent to which the day-to-day operations of the Exploits Partnership's hydroelectric generating facilities were assumed by Nalcor Energy, a Crown corporation, acting as an agent for the Government of Newfoundland and Labrador with respect to expropriation matters. The Government of Newfoundland and Labrador has publicly stated that it is not its intention to adversely affect the business interests of lenders or independent partners of Abitibi in the province. The loss of control over cash flows and operations required Fortis to cease consolidation of the Exploits Partnership, effective February 12, 2009. Discussions between Fortis Properties and Nalcor Energy with respect to expropriation matters are ongoing.

Human Resources

As at December 31, 2012, Fortis Generation employed 39 full-time equivalent employees, none of whom participate in a collective agreement.

3.5 Non-Regulated - Fortis Properties

As a wholly owned subsidiary of Fortis, Fortis Properties is the Corporation's vehicle for non-utility diversification and growth. The Company owns and operates 23 hotels, comprised of more than 4,400 rooms, in eight Canadian provinces, and approximately 2.7 million square feet of commercial office and retail space primarily in Atlantic Canada. Fortis Properties is currently constructing a \$47 million 12-storey office building in downtown St. John's, Newfoundland. The building will feature a gross area of 157,000 square feet of Class A office space. Construction is expected to be completed by the end of 2013 or early in 2014.

Revenue was \$242 million in 2012 compared to \$231 million in 2011. In 2012 Fortis Properties derived approximately 28% of its revenue from real estate operations and 72% of its revenue from hotel operations. Fortis Properties derived approximately 43% of its 2012 operating income from real estate operations and 57% from hotel operations.

Fortis Properties' Real Estate Division is anchored by high-quality tenants under long-term leases. The Real Estate Division ended 2012 with 91.9% occupancy, compared to 93.2% occupancy at the end of 2011. In contrast, the average national occupancy rate was 91.5% at the end of 2012, compared to 91.9% at the end of 2011.

The following table sets out the office and retail properties owned by Fortis Properties.

| Fortis Properties Office and Retail Properties | | | |
|-----------------------------------------------------------|------------------|-------------------------|-------------------------------------------------|
| Property | Location | Type of Property | Gross Lease Area (square feet 000's) |
| Fort William Building | St. John's, NL | Office | 188 |
| Cabot Place I | St. John's, NL | Office | 136 |
| TD Place | St. John's, NL | Office | 99 |
| Fortis Building | St. John's, NL | Office | 83 |
| Multiple Office | St. John's, NL | Office and Retail | 75 |
| Millbrook Mall | Corner Brook, NL | Retail | 118 |
| Fraser Mall | Gander, NL | Retail | 99 |
| Marystown Mall | Marystown, NL | Retail | 92 |
| Fortis Tower | Corner Brook, NL | Office | 69 |
| Maritime Centre | Halifax, NS | Office and Retail | 565 |
| Brunswick Square | Saint John, NB | Office and Retail | 511 |
| Kings Place | Fredericton, NB | Office and Retail | 291 |
| Blue Cross Centre | Moncton, NB | Office and Retail | 325 |
| Delta Regina | Regina, SK | Office | 52 |
| Total | | | 2,703 |

Revenue per available room at the Hospitality Division of Fortis Properties was \$80.00 for 2012 as compared to \$78.76 for 2011. Excluding the impacts of the StationPark Hotel acquired October 2012 and the Hilton Suites Hotel acquired October 2011, revenue per available room increased to \$78.80 for 2012 from \$78.48 for 2011. The increase was the result of a 1.5% increase in average daily room rate, partially offset by a 1.1% decrease in hotel occupancy. Excluding the impact of the two hotel acquisitions, the average daily room rate increased to \$129.45 for 2012 from \$127.59 for 2011, while the average occupancy for 2012 was 60.9%, down from the 61.5% achieved in 2011.

The hotels owned and managed by Fortis Properties are summarized as follows.

| Fortis Properties Hotels | | | |
|------------------------------------------------|-------------------------|----------------------------------|----------------------------------------------------------|
| Hotels | Location | Number of Guest Rooms | Conference Facilities (000's square feet) |
| Delta St. John's | St. John's, NL | 403 | 21 |
| Holiday Inn St. John's | St. John's, NL | 252 | 12 |
| Sheraton Hotel Newfoundland | St. John's, NL | 301 | 18 |
| Mount Peyton | Grand Falls-Windsor, NL | 148 | 5 |
| Greenwood Inn Corner Brook | Corner Brook, NL | 102 | 5 |
| Four Points by Sheraton Halifax | Halifax, NS | 177 | 12 |
| Holiday Inn Sydney - Waterfront ⁽¹⁾ | Sydney, NS | 152 | 6 |
| Delta Brunswick | Saint John, NB | 254 | 18 |
| Holiday Inn Kitchener - Waterloo | Kitchener-Waterloo, ON | 184 | 13 |
| Holiday Inn Peterborough | Peterborough, ON | 153 | 7 |
| Holiday Inn Sarnia | Point Edward, ON | 216 | 11 |
| Holiday Inn Cambridge | Cambridge, ON | 143 | 7 |
| Holiday Inn & Suites Windsor | Windsor, ON | 214 | 17 |
| Greenwood Inn Calgary | Calgary, AB | 210 | 9 |
| StationPark Hotel ⁽²⁾ | London, ON | 126 | 2 |
| Holiday Inn Edmonton | Edmonton, AB | 224 | 8 |
| Greenwood Inn Winnipeg | Winnipeg, MB | 213 | 8 |
| Hilton Suites Winnipeg Airport | Winnipeg, MB | 159 | 9 |
| Holiday Inn Lethbridge | Lethbridge, AB | 119 | 5 |
| Holiday Inn Express and Suites Medicine Hat | Medicine Hat, AB | 93 | 1 |
| Best Western Medicine Hat | Medicine Hat, AB | 122 | - |
| Holiday Inn Express Kelowna | Kelowna, BC | 190 | 5 |
| Delta Regina | Regina, SK | 274 | 24 |
| Total | | 4,429 | 223 |

⁽¹⁾ In July 2012 the Delta Sydney was rebranded to Holiday Inn Sydney - Waterfront.

⁽²⁾ Fortis Properties acquired the StationPark Hotel in October 2012.

Human Resources

As at December 31, 2012, Fortis Properties employed approximately 2,400 full-time equivalent employees, approximately 46% of whom are represented by unions listed in the following table.

| Fortis Properties Unions | | | |
|------------------------------------------------|--------------|----------------------------|----------------------------------------------|
| Property | Union | Expiry of Agreement | Number of Unionized Employees |
| Holiday Inn St. John's | CAW | August 31, 2015 | 57 |
| Delta St. John's | UFCW | December 31, 2016 | 250 |
| Greenwood Inn Corner Brook ⁽¹⁾ | CAW | March 11, 2013 | 44 |
| East Side Mario's St. John's | CAW | July 31, 2013 | 95 |
| Holiday Inn Sydney - Waterfront ⁽²⁾ | CAW | September 30, 2014 | 64 |
| Delta Brunswick & Brunswick Square | USW | June 10, 2013 | 119 |
| Delta Regina | CEP | May 31, 2014 | 172 |
| St. John's Real Estate ⁽¹⁾ | IBEW | April 17, 2013 | 8 |
| Sheraton Hotel Newfoundland | CAW | March 31, 2015 | 190 |
| Holiday Inn & Suites Windsor ⁽³⁾ | UFCW | April 30, 2013 | 46 |
| Mount Peyton | UFCW | December 1, 2014 | 54 |
| Total | | | 1,099 |

⁽¹⁾ Notice to bargain was received from the respective unions; however, collective bargaining has not commenced.

⁽²⁾ In July 2012 the Delta Sydney was rebranded to Holiday Inn Sydney - Waterfront.

⁽³⁾ Negotiations commenced in February 2013.

4.0 REGULATION

The Corporation's utilities primarily operate under a cost of service methodology and are regulated by the regulatory body in its respective operating jurisdiction. With regulated utilities in seven different jurisdictions, Fortis has significant regulatory expertise.

For information with respect to the nature of regulation and material regulatory decisions and applications associated with each of the Corporation's regulated gas and electric utilities, refer to the "Regulatory Highlights" section of the Corporation's MD&A and to Note 2 of the Corporation's 2012 Audited Consolidated Financial Statements.

5.0 ENVIRONMENTAL MATTERS

The Corporation and its Canadian subsidiaries are subject to various federal, provincial and municipal laws, regulations and guidelines relating to the protection of the environment including, but not limited to, wildlife, water and land protection, emissions and the proper storage, transportation, recycling and disposal of hazardous and nonhazardous substances. In addition, both the provincial and federal governments have environmental assessment legislation, which is designed to foster better land-use planning through the identification and mitigation of potential environmental impacts of projects or undertakings prior to and after their commencement.

Several key Canadian federal environmental laws and regulations affecting the operations of the Corporation's Canadian subsidiaries include, but are not limited to, the: (i) *Canadian Environmental Assessment Act*; (ii) *Canadian Environmental Protection Act*; (iii) *Transportation of Dangerous Goods Act and Regulations*; (iv) *Hazardous Products Act*; (v) *Canada Wildlife Act*; (vi) *Navigable Waters Protection Act*; (vii) *Canada National Parks Act*; (viii) *Fisheries Act*; (ix) *Canada Water Act*; (x) *National Emission Guidelines for Stationary Combustion Turbines*; (xi) *National Fire Code of Canada*; (xii) *Pest Control Products Act and Regulations*; (xiii) *PCB Regulations*; (xiv) *Canadian Species at Risk Act*; (xv) *Ozone Depleting Substances Regulations*; (xvi) *Indian Act*; (xvii) *International Rivers Improvement Act*; and (xviii) *Migratory Birds Convention Act*.

Environmental risks affecting the Corporation's utility operations include, but are not limited to: (i) hazards associated with the transportation, storage and handling of large volumes of fuel for fuel-powered electricity generating plants, including leeching of the fuel into the ground, nearby watershed areas and open waters; (ii) risk of spills or leaks of petroleum-based products, including PCB-contaminated oil, which are used in the cooling and lubrication of transformers, capacitors and other electrical equipment; (iii) risk of spills or releases into the environment arising from the improper transportation, storage, handling and disposal of other hazardous substances; (iv) GHG emissions, including natural gas and propane leaks and spills and emissions from the combustion of fuel required to generate electricity; (v) risk of fire; (vi) risk of disruption to vegetation; (vii) risk of contamination of soil and water near chemically treated poles; (viii) risk of disruption to fish, animals and their habitat as a result of the creation of artificial water flows and levels associated with hydroelectric water storage and utilization; and (ix) risk of responsibility for remediation of contaminated properties, whether or not such contamination resulted from the Corporation's utility operations.

There are many Canadian provincial and municipal laws, regulations and guidelines that address similar environmental risks as the federal laws, regulations and guidelines, but at a provincial or local level.

In British Columbia, the *Carbon Tax Act*, *Clean Energy Act*, *Greenhouse Gas Reduction (Cap and Trade) Act* and *Greenhouse Gas Reduction Targets Act* and anticipated cap-and-trade regulations specifically affect, or may potentially affect, the operations of the FortisBC Energy companies and FortisBC Electric.

The management of GHG emissions is the main environmental concern of the Corporation's Regulated Gas Utilities, primarily due to the uncertainties relating to new and emerging federal and provincial GHG laws, regulations and guidelines. While governmental policy direction is unfolding, it remains to be determined to what extent a GHG air emissions cap will impact these utilities. To help mitigate this uncertainty, the FortisBC Energy companies participate in sectoral and industry groups to monitor the development of emerging regulations. Involvement in stakeholder consultations by the

FortisBC Energy companies has occurred to ensure the perspective of the Companies is considered such that unnecessary prescriptive reporting requirements do not encumber existing asset integrity management processes that are in place to address operational risks around GHG emissions.

The Government of British Columbia's Energy Plan and GHG reduction targets present risks and opportunities to the FortisBC Energy companies and, to a lesser degree, FortisBC Electric. These government initiatives continue to place pressure on natural gas consumption and its contribution to GHG emissions. The *Greenhouse Gas Reduction Targets Act* mandates a public sector reduction in GHG emissions of 33% from 2007 levels by 2020. This is coupled with mandates for all new electricity generation to be net carbon neutral. Energy objectives under the *Clean Energy Act* aim to ensure electricity self-sufficiency for British Columbia by 2016. The *Clean Energy Act* also places a new focus on clean demand-side management measures and smart metering technologies. In 2008 the Government of British Columbia amended the *Utilities Commission Act* to require the BCUC to ensure that utilities undertake efficiency and conservation measures in their operations and to consider the Government of British Columbia's energy objectives in specified approval processes.

The energy and GHG emissions policies in British Columbia have created opportunities for FEI through incentives to expand FEI's deployment of renewable energy, such as biogas, and to expand its Energy Efficiency and Conservation Program. Additionally, the introduction of the *Carbon Tax Act* improves the competitive position of natural gas relative to other fossil fuels, as the tax is based on the amount of carbon dioxide equivalent emitted per unit of energy. Natural gas, therefore, has a lower tax rate than oil or coal products.

British Columbia is a participant in the Western Climate Initiative. The participants, consisting of several states and provinces, expect to implement a cap-and-trade program to reduce GHG emissions. The cap and trade program was expected to begin on January 1, 2012 but the Government of British Columbia has delayed the development of this regulatory initiative. FEI and FEVI are expected to be covered under the program. The specific details of which facilities will be covered under the program are dependent on the types of emissions and how individual facilities will be defined under cap-and-trade legislation. If implemented, the cap-and-trade program is expected to have a declining cap on emissions that all applicable facilities must meet, either by reducing emissions internally or by purchasing allowances from other facilities for release of GHG emissions over the capped amounts.

In 2011 the FortisBC Energy companies began reporting their GHG emissions pursuant to the reporting regulation under the *Greenhouse Gas Reduction (Cap and Trade) Act*. In addition, the FortisBC Energy companies continue to report their GHG emissions under Environment Canada's GHG Reporting Program. The FortisBC Energy companies have developed capabilities that will manage compliance requirements in the upcoming GHG emissions' trading environment. The Companies will also continue to monitor and assess emerging regulations, in particular, the offset and allowance regulations.

The impact of GHG emissions is lower at the Corporation's Canadian Regulated Electric Utilities because their primary business is the distribution of electricity. With respect to FortisAlberta, its operations involve only the distribution of electricity. Additionally, all in-house generating capacity at FortisBC Electric and about 70% at Newfoundland Power and most of the Corporation's non-regulated generating capacity is hydroelectric, a clean energy source. The 335-MW Waneta Expansion will be a clean renewable hydroelectric energy source when it comes into service in spring 2015. Only a small portion of in-house generation at Canadian Regulated Electric Utilities uses diesel fuel. There is no coal-fired generation within any of the Corporation's operations. The Corporation's Canadian Regulated Electric Utilities are indirectly impacted, however, by GHG emissions through the purchase of power generated by suppliers using combustible fuel. Such power suppliers are responsible for compliance with carbon dioxide emissions standards and the cost of compliance with such standards is generally flowed through to end-use consumers.

The *Renewable Energy Act* (PEI) and the recent PEI Energy Accord directly impact the long-term energy supply planning process for the province of PEI. The Act required Maritime Electric to source 15% of its annual energy sales from renewable sources by 2010, which the Company met in both 2011 and 2012. Under the PEI Energy Accord, Maritime Electric and the Government of PEI are committed to work collaboratively to increase electricity produced on PEI and sold to Maritime Electric from renewable energy sources, principally wind.

In 2011 Canada announced its decision to invoke its legal right to formally withdraw from the Kyoto Protocol. Canada is now negotiating a new international climate change treaty that could create

binding GHG commitments for all major GHG emitters by 2015. It is uncertain as to what impact this process may have going forward.

While there are environmental laws, regulations and guidelines affecting the Corporation's operations in Grand Cayman and Turks and Caicos Islands, they are less extensive than the laws, regulations and guidelines in Canada. The United Kingdom's ratification of the United Nations Framework Convention on Climate Change and its Kyoto Protocol were extended to the Cayman Islands in 2007. This framework aims to reduce GHG emissions produced by certain industries. Specific details on the regulations implementing the protocol have yet to be released by the local government of the Cayman Islands and, accordingly, Caribbean Utilities is currently unable to assess the financial impact of compliance with the framework of the protocol.

All of the energy requirements of Caribbean Utilities and Fortis Turks and Caicos are sourced from in-house diesel-powered generation. Newly installed diesel generators at Caribbean Utilities and Fortis Turks and Caicos have incorporated improvements to generate electricity in a more efficient and environmentally friendly manner. Newly installed generators have also been designed to provide an increased output per gallon consumed than the older generators. The height of exhaust stacks have been increased and improved exhaust systems installed to maximize sound attenuation, and optimize exhaust plume dispersion thereby improving local air quality in accordance with what the utilities believe to be the best industry practice. The use of diesel oil versus heavy fuel oil also results in significantly lower levels of exhaust emissions. The utilities also purchase and store diesel fuel and/or lubricating oil in bulk thereby decreasing the environmental risks associated with fuel and/or oil handling. Investments have been made in containment areas for the bulk storage of diesel fuel which have been designed to prevent the fuel from coming into contact with soil or groundwater. Caribbean Utilities also uses an underground fuel pipeline for the delivery of fuel from suppliers' distribution terminals on the coast of Grand Cayman to the day-tank holding facilities at the Company's generating plant. The pipeline eliminates the need for road transport of fuel along coastline roads.

The key focus of the utilities is to provide reliable cost-effective service with full regard for the safety of employees and the public while operating in an environmentally responsible manner. A focus on safety and the environment is, therefore, an integral and continuing component of the Corporation's operating activities.

Each of the Corporation's utilities has an EMS, with the exception of Fortis Turks and Caicos which expects to complete the implementation of its EMS by the end of 2014. Environmental policies form the cornerstone of the EMS and outline the following commitments by each utility and its employees with respect to conducting business in a safe and environmentally responsible manner: (i) meet and comply with all applicable laws, legislation, policies, regulations and accepted standards of environmental protection; (ii) manage activities consistent with industry practice and in support of the environmental policies of all levels of government; (iii) identify and manage risks to prevent or reduce adverse consequences from operations, including preventing pollution and conserving natural resources; (iv) regular environmental monitoring and audits of the EMS and striving for continual improvement in environmental performance; (v) regularly set and review environmental objectives, targets and programs regularly; (vi) communicate openly with stakeholders including making available the utility's environmental policy and knowledge of environmental issues to customers, employees, contractors and the general public; (vii) support and participate in community based projects that focus on the environment; (viii) provide training for employees and those working on behalf of the utility to enable them to fulfill their duties in an environmentally responsible manner; and (ix) work with industry associations, government and other stakeholders to establish standards for the environment appropriate to the utility's business.

Through an EMS, documented procedures are in place to control activities that can affect the environment. Common elements of the utilities' EMSs include: (i) regular inspections of fuel and oil-filled equipment in order to identify and correct for potential spills, and spill response systems to ensure that all spills are addressed, and the associated cleanup is conducted in a prompt and environmentally responsible manner; (ii) GHG emissions management; (iii) procedures for handling, transporting, storing and disposing of hazardous substances, including chemically treated poles, asbestos, lead and mercury, where applicable; (iv) programs to mitigate fire-related incidents; (v) programs for the management and/or elimination of PCBs, where applicable; (vi) vegetation management programs; (vii) training and communicating of environmental policies to employees to ensure work is conducted in an environmentally responsible manner; (viii) review of work practices that affect the environment; (ix) waste management programs; (x) environmental emergency

response procedures; (xi) environmental site assessments; and (xii) environmental incident reporting procedures. Additionally, in the case of Newfoundland Power and FortisBC Electric, the EMSs also address water control and dam structure, as well as hydroelectric generating facility operations and the impact of such on fish and the surrounding habitat.

The FortisBC Energy companies, FortisAlberta, FortisBC Electric, Newfoundland Power, Maritime Electric and FortisOntario have developed their respective EMSs consistent with the guidelines of ISO 14001, an internationally recognized standard for EMSs. Caribbean Utilities operates an EMS associated with its generation operations, which is ISO 14001 certified, and uses an EMS for its T&D operations, which is consistent with ISO 14001 guidelines. Fortis Turks and Caicos' EMS, when fully implemented, is also expected to be ISO 14001 certified. As part of their respective EMS, the utilities are continuously establishing and implementing programs and procedures to identify potential environmental impacts, mitigate those impacts and monitor performance. External and/or internal audits of the EMSs are performed on a periodic basis. Based on audits last completed, the EMSs continue to be effective, properly implemented and maintained, and materially consistent with ISO 14001 guidelines.

Each of the Corporation's Canadian Regulated Electric Utilities that is a member of the CEA is an active participant in the CEA's Sustainable Electricity Program, which was launched in 2009. Participants in the program commit to continuous improvement of their environmental management and performance including reporting annually on environmental and other performance indicators.

In addition to the EMSs, various energy efficiency programs and initiatives, which help in reducing GHG emissions, are undertaken by the utilities or offered to customers.

Environmental risks associated with the Corporation's non-regulated generation operations are addressed in a similar manner as the Corporation's regulated electric utilities that operate in the same jurisdiction as the non-regulated generation operations.

The key environmental risks affecting the Corporation's hospitality and real estate operations include, but are not limited to: (i) asbestos and urea-formaldehyde contamination in buildings; (ii) release of ozone-depleting substances from air conditioning and refrigeration equipment; (iii) fuel tank leaks; and (iv) remediation of contaminated properties, whether or not such contamination was actually caused by the property owner. Fortis Properties is committed to meeting the requirements of environmental standards related to its hospitality and real estate operations. In assessing properties being acquired, all must meet environmental standards, including, but not limited to, the appropriate federal, provincial and municipal standards for asbestos, fuel storage, urea-formaldehyde and chlorofluorocarbon-based refrigerants in air conditioning and refrigeration equipment. This process is also applied to existing properties, ensuring environmental compliance by all facilities.

The Corporation has asset-retirement obligations as disclosed in the notes to its 2012 Audited Consolidated Financial Statements. However, liabilities with respect to these asset-retirement obligations have not been recorded in the Corporation's 2012 Audited Consolidated Financial Statements, with the exception of approximately \$3 million related to PCBs at FortisBC Electric, as they could not be reasonably estimated or were determined to be immaterial (including asset-retirement obligations associated with asbestos and chemically treated poles) to the Corporation's consolidated results of operations, cash flows or financial position. The utilities have ongoing programs to identify and replace transformers which are at risk of spillage of oil, and PCBs continue to be removed from service and safely disposed of in compliance with applicable laws and regulations.

Costs associated with environmental protection initiatives (including the development, implementation and maintenance of EMSs), compliance with environmental laws, regulations and guidelines, and environmental damage did not materially affect the Corporation's consolidated results of operations, cash flows or financial position during 2012 and, based on current laws, facts and circumstances, are not expected to have a material effect in 2013. Many of the above costs, however, are embedded in the utilities' operating, maintenance and capital programs and are, therefore, not readily identifiable. At the Corporation's regulated utilities, prudently incurred operating and capital costs associated with environmental protection initiatives, compliance with environmental laws, regulations and guidelines, and environmental damage are eligible for recovery in customer rates. Fortis believes that the Corporation and its subsidiaries are materially compliant with environmental laws and regulations applicable to them in the various jurisdictions in which they operate.

Oversight of environmental matters is performed at the subsidiary level with regular reporting of environmental matters to the respective subsidiary's Board of Directors.

For further information on the Corporation's environmental risk factors, refer to the "Business Risk Management - Environmental Risks" section of the Corporation's MD&A.

6.0 RISK FACTORS

For information with respect to the Corporation's significant business risks, refer to the "Business Risk Management" section of the Corporation's MD&A.

7.0 GENERAL DESCRIPTION OF SHARE CAPITAL STRUCTURE

The authorized share capital of the Corporation consists of the following:

- (a) an unlimited number of Common Shares without nominal or par value;
- (b) an unlimited number of First Preference Shares without nominal or par value; and
- (c) an unlimited number of Second Preference Shares without nominal or par value.

As at March 21, 2013, the following Common Shares and First Preference Shares were issued and outstanding.

| Share Capital | Issued and Outstanding | Votes per Share ⁽¹⁾ |
|-----------------------------------|-------------------------------|---------------------------------------|
| Common Shares | 192,475,945 | One |
| First Preference Shares, Series C | 5,000,000 | None |
| First Preference Shares, Series E | 7,993,500 | None |
| First Preference Shares, Series F | 5,000,000 | None |
| First Preference Shares, Series G | 9,200,000 | None |
| First Preference Shares, Series H | 10,000,000 | None |
| First Preference Shares, Series J | 8,000,000 | None |

⁽¹⁾ *The First Preference Shares do not have voting rights unless and until Fortis fails to pay eight quarterly dividends, whether or not consecutive, and whether such dividends have been declared.*

Subscription Receipts Offering

To finance a portion of the pending acquisition of CH Energy Group, Fortis sold 18.5 million Subscription Receipts at \$32.50 each in June 2012 through a bought-deal offering underwritten by a syndicate of underwriters, realizing gross proceeds of approximately \$601 million. The gross proceeds from the sale of the Subscription Receipts are being held by an escrow agent, pending satisfaction of closing conditions, including receipt of regulatory approvals, included in the agreement and plan of merger to acquire CH Energy Group. The Subscription Receipts began trading on the TSX on June 27, 2012 under the symbol "FTS.R".

Each Subscription Receipt will entitle the holder thereof to receive, on satisfaction of the Release Conditions, and without payment of additional consideration, one common share of Fortis and a cash payment equal to the dividends declared on Fortis common shares during the period from June 27, 2012 to the date of issuance of the common shares in respect of the Subscription Receipts to holders of record.

If the Release Conditions are not satisfied by June 30, 2013, or if the agreement and plan of merger relating to the acquisition of CH Energy Group is terminated prior to such time, holders of Subscription Receipts shall be entitled to receive from the escrow agent an amount equal to the full subscription price thereof plus their *pro rata* share of the interest earned on such amount. Closing of the acquisition of CH Energy Group subsequent to June 30, 2013 could result in the Corporation having to raise alternative capital to finance the transaction.

Dividend Policy

The following table summarizes the cash dividends declared per share for each of the Corporation's class of share for the past three years.

| Share Capital | Dividends Declared (per share) | | |
|--------------------------------------------------|-----------------------------------|----------|----------|
| | 2010 ⁽¹⁾ | 2011 | 2012 |
| Common Shares | \$1.41 | \$1.17 | \$1.21 |
| First Preference Shares, Series C | \$1.7031 | \$1.3625 | \$1.3625 |
| First Preference Shares, Series E | \$1.5313 | \$1.2250 | \$1.2250 |
| First Preference Shares, Series F | \$1.5313 | \$1.2250 | \$1.2250 |
| First Preference Shares, Series G | \$1.6406 | \$1.3125 | \$1.3125 |
| First Preference Shares, Series H ⁽²⁾ | \$1.1636 | \$1.0625 | \$1.0625 |
| First Preference Shares, Series J ⁽³⁾ | - | - | \$0.3514 |

⁽¹⁾ First quarter 2010 dividends were declared in January 2010 resulting in five quarters of dividends declared in 2010

⁽²⁾ A total of 10 million Five-Year Fixed Rate Reset First Preference Shares, Series H were issued on January 26, 2010 at \$25.00 per share for net after-tax proceeds of \$242 million, which are entitled to receive cumulative dividends in the amount of \$1.0625 per share per annum for the first five years.

⁽³⁾ A total of 8 million First Preference Shares, Series J were issued on November 13, 2012 at \$25.00 per share for net after-tax proceeds of \$196 million, which are entitled to receive cumulative dividends in the amount of \$1.1875 per annum.

For purposes of the enhanced dividend tax credit rules contained in the *Income Tax Act* (Canada) and any corresponding provincial and territorial tax legislation, all dividends paid on Common and Preferred Shares after December 31, 2005 by Fortis to Canadian residents are designated as "eligible dividends". Unless stated otherwise, all dividends paid by Fortis hereafter are designated as "eligible dividends" for the purposes of such rules.

On December 11, 2012, the Board declared an increase in the quarterly Common Share dividend to \$0.31 per share from \$0.30 per share, with the first payment made on March 1, 2013, to holders of record as of February 14, 2013. Also on December 11, 2012 the Board declared a first quarter 2013 dividend on the First Preference Shares, Series C, E, F, G, H and J in accordance with the applicable annual prescribed rate and was paid on March 1, 2013 to holders of record as of February 14, 2013.

On March 20, 2013, the Board declared a second quarter 2013 dividend of \$0.31 per Common Share and a second quarter 2013 dividend on the First Preference Shares, Series C, E, F, G, H and J in accordance with the applicable annual prescribed rate. In each case, the second quarter 2013 dividends will be paid on June 1, 2013 to holders of record as of May 17, 2013.

Common Shares

Dividends on Common Shares are declared at the discretion of the Board. Holders of Common Shares are entitled to dividends on a pro rata basis if, as, and when declared by the Board. Subject to the rights of the holders of the First Preference Shares and Second Preference Shares and any other class of shares of the Corporation entitled to receive dividends in priority to or rateably with the holders of the Common Shares, the Board may declare dividends on the Common Shares to the exclusion of any other class of shares of the Corporation.

On the liquidation, dissolution or winding-up of Fortis, holders of Common Shares are entitled to participate rateably in any distribution of assets of Fortis, subject to the rights of holders of First Preference Shares and Second Preference Shares and any other class of shares of the Corporation entitled to receive the assets of the Corporation on such a distribution in priority to or rateably with the holders of the Common Shares.

Holders of the Common Shares are entitled to receive notice of and to attend all annual and special meetings of the shareholders of Fortis, other than separate meetings of holders of any other class or series of shares, and are entitled to one vote in respect of each Common Share held at such meetings.

First Preference Shares, Series C

Holders of the 5,000,000 First Preference Shares, Series C are entitled to receive fixed cumulative preferential cash dividends at a rate of \$1.3625 per share per annum. On or after June 1, 2011, the Corporation may, at its option, redeem for cash the First Preference Shares, Series C, in whole at any time, or in part from time to time, at \$25.50 per share if redeemed before June 1, 2012; at \$25.25 per share if redeemed on or after June 1, 2012 but before June 1, 2013; and at \$25.00 per share if redeemed on or after June 1, 2013 plus, in each case, all accrued and unpaid dividends up to but excluding the date fixed for redemption. On or after June 1, 2010, the Corporation may, at its option, convert all, or from time to time, any part of the outstanding First Preference Shares, Series C into fully paid and freely tradeable Common Shares of the Corporation. The number of Common Shares into which each Preference Share may be so converted will be determined by dividing the then-applicable redemption price per Preference Share, together with all accrued and unpaid dividends up to but excluding the date fixed for conversion, by the greater of \$1.00 and 95% of the then-current market price of the Common Shares. On or after September 1, 2013, each First Preference Share, Series C will be convertible at the option of the holder on the first day of September, December, March and June of each year into freely tradeable Common Shares determined by dividing \$25.00, together with all accrued and unpaid dividends up to but excluding the date fixed for conversion, by the greater of \$1.00 and 95% of the then-current market price of the Common Shares. If a holder of First Preference Shares, Series C elects to convert any of such shares into Common Shares, the Corporation can redeem such First Preference Shares, Series C for cash or arrange for the sale of those shares to other purchasers.

First Preference Shares, Series E

Holders of the 7,993,500 First Preference Shares, Series E are entitled to receive fixed cumulative preferential cash dividends at a rate of \$1.2250 per share per annum. On or after June 1, 2013, the Corporation may, at its option, redeem all, or from time to time any part of, the outstanding First Preference Shares, Series E by the payment in cash of a sum per redeemed share equal to \$25.75 if redeemed during the 12 months commencing June 1, 2013; \$25.50 if redeemed during the 12 months commencing June 1, 2014; \$25.25 if redeemed during the 12 months commencing June 1, 2015; and \$25.00 if redeemed on or after June 1, 2016 plus, in each case, all accrued and unpaid dividends up to but excluding the date fixed for redemption. On or after June 1, 2013, the Corporation may, at its option, convert all, or from time to time any part of the outstanding First Preference Shares, Series E into fully paid and freely tradeable Common Shares of the Corporation.

The number of Common Shares into which each Preference Share may be so converted will be determined by dividing the then-applicable redemption price per First Preference Share, Series E, together with all accrued and unpaid dividends up to but excluding the date fixed for conversion, by the greater of \$1.00 and 95% of the then-current market price of the Common Shares at such time. On or after September 1, 2016, each First Preference Share, Series E will be convertible at the option of the holder on the first business day of September, December, March and June of each year, into fully paid and freely tradeable Common Shares determined by dividing \$25.00, together with all accrued and unpaid dividends up to but excluding the date fixed for conversion, by the greater of \$1.00 and 95% of the then-current market price of the Common Shares. If a holder of First Preference Shares, Series E elects to convert any of such shares into Common Shares, the Corporation can redeem such First Preference, Shares E for cash or arrange for the sale of those shares to other purchasers.

First Preference Shares, Series F

Holders of the 5,000,000 First Preference Shares, Series F are entitled to receive fixed cumulative preferential cash dividends at a rate of \$1.2250 per share per annum. On or after December 1, 2011, the Corporation may, at its option, redeem for cash the First Preference Shares, Series F, in whole at any time or in part from time to time, at \$26.00 per share if redeemed before December 1, 2012; at \$25.75 per share if redeemed on or after December 1, 2012 but before December 1, 2013; at \$25.50 per share if redeemed on or after December 1, 2013 but before December 1, 2014; at \$25.25 per share if redeemed on or after December 1, 2014 but before December 1, 2015; and at \$25.00 per share if redeemed on or after December 1, 2015 plus, in each case, all accrued and unpaid dividends up to but excluding the date fixed for redemption.

First Preference Shares, Series G

Holders of the 9,200,000 First Preference Shares, Series G are entitled to receive fixed cumulative preferential cash dividends at a rate of \$1.3125 per share per annum for each year up to and including August 31, 2013. For each five-year period after that date, the holders of First Preference Shares, Series G are entitled to receive reset fixed cumulative preferential cash dividends. The reset annual dividends per share will be determined by multiplying \$25.00 per share by the annual fixed dividend rate, which is the sum of the five-year Government of Canada Bond Yield on the applicable reset date plus 2.13%. On September 1, 2013, and on September 1 every five years thereafter, the Corporation has the option to redeem for cash the outstanding First Preference Shares, Series G, in whole at any time, or in part from time to time, at a price of \$25.00 per share plus all accrued and unpaid dividends up to but excluding the date fixed for redemption.

First Preference Shares, Series H

Holders of the 10,000,000 First Preference Shares, Series H are entitled to receive fixed cumulative preferential cash dividends at a rate of \$1.0625 per share per annum for each year up to but excluding June 1, 2015. For each five-year period after that date, the holders of First Preference Shares, Series H are entitled to receive reset fixed cumulative preferential cash dividends. The reset annual dividends per share will be determined by multiplying \$25.00 per share by the annual fixed dividend rate, which is the sum of the five-year Government of Canada Bond Yield on the applicable reset date plus 1.45%.

On each Series H Conversion Date, being June 1, 2015, and June 1 every five years thereafter, the Corporation has the option to redeem for cash all or any part of the outstanding First Preference Shares, Series H, at a price of \$25.00 per share plus all accrued and unpaid dividends up to but excluding the date fixed for redemption. On each Series H Conversion Date, the holders of First Preference Shares, Series H, have the option to convert any or all of their First Preference Shares, Series H into an equal number of cumulative redeemable floating rate First Preference Shares, Series I.

Holders of the First Preference Shares, Series I will be entitled to receive floating rate cumulative preferential cash dividends in the amount per share determined by multiplying the applicable floating quarterly dividend rate by \$25.00. The floating quarterly dividend rate will be equal to the sum of the average yield expressed as a percentage per annum on three-month Government of Canada Treasury Bills plus 1.45%.

On each Series I Conversion Date, being June 1, 2020, and June 1 every five years thereafter, the Corporation has the option to redeem for cash all or any part of the outstanding First Preference Shares, Series I at a price of \$25.00 per share plus all accrued and unpaid dividends up to but excluding the date fixed for redemption. On any date after June 1, 2015, that is not a Series I Conversion Date, the Corporation has the option to redeem for cash all or any part of the outstanding First Preference Shares, Series I at a price of \$25.50 per share plus all accrued and unpaid dividends up to but excluding the date fixed for redemption. On each Series I Conversion Date, the holders of First Preference Shares, Series I, have the option to convert any or all of their First Preference Shares, Series I into an equal number of First Preference Shares, Series H.

On any Series H Conversion Date, if the Corporation determines that there would be less than 1,000,000 First Preference Shares, Series H outstanding, such remaining First Preference Shares, Series H will automatically be converted into an equal number of First Preference Shares, Series I. On any Series I Conversion Date, if the Corporation determines that there would be less than 1,000,000 First Preference Shares, Series I outstanding, such remaining First Preference Shares, Series I will automatically be converted into an equal number of First Preference Shares, Series H. However, if such automatic conversions would result in less than 1,000,000 Series I First Preference Shares or less than 1,000,000 Series H First Preference Shares outstanding then no automatic conversion would take place.

First Preference Shares, Series J

Holders of the 8,000,000 First Preference Shares, Series J are entitled to receive fixed cumulative preferential cash dividends at a rate of \$1.1875 per share per annum. On or after December 1, 2017, the Corporation may, at its option, redeem for cash the First Preference Shares, Series J, in whole at any time or in part from time to time, at \$26.00 per share if redeemed before December 1, 2018; at \$25.75 per share if redeemed on or after December 1, 2018 but before December 1, 2019; at \$25.50 per share if redeemed on or after December 1, 2019 but before December 1, 2020; at \$25.25 per share if redeemed on or after December 1, 2020 but before December 1, 2021; and at \$25.00 per share if redeemed on or after December 1, 2021 plus, in each case, all accrued and unpaid dividends up to but excluding the date fixed for redemption.

Debt Covenant Restrictions on Dividend Distributions

The Trust Indenture pertaining to the Corporation's \$200 million Senior Unsecured Debentures contains a covenant which provides that Fortis shall not declare or pay any dividends (other than stock dividends or cumulative preferred dividends on preferred shares not issued as stock dividends) or make any other distribution on its shares or redeem any of its shares or prepay Subordinated Debt if, immediately thereafter, its consolidated funded obligations would be in excess of 75% of its total consolidated capitalization.

The Corporation has a \$1 billion unsecured committed revolving corporate credit facility, maturing in July 2015, that is available for interim financing of acquisitions and for general corporate purposes. The credit facility contains a covenant which provides that Fortis shall not declare or pay any dividends or make any other restricted payments if, immediately thereafter, consolidated debt to consolidated capitalization ratio would exceed 70% at any time.

As at December 31, 2012 and 2011, the Corporation was in compliance with its debt covenant restrictions pertaining to dividend distributions, as described above.

8.0 CREDIT RATINGS

Securities issued by Fortis and its utilities, that are currently rated, are rated by one or more credit rating agencies, namely, DBRS, S&P and/or Moody's. The ratings assigned to securities issued by Fortis and its utilities are reviewed by the agencies on an ongoing basis. Credit ratings and stability ratings are intended to provide investors with an independent measure of credit quality of an issue of securities and are not recommendations to buy, sell or hold securities. Ratings may be subject to revision or withdrawal at any time by the rating organization. The following table summarizes the Corporation's credit ratings as at March 22, 2013.

| Fortis Credit Ratings | | | |
|----------------------------------|-----------------------------------------------|---------------------------------------|-----------------------------------------|
| Company | DBRS | S&P | Moody's |
| Fortis | A (low), stable (unsecured debt) | A-, stable (unsecured debt) | N/A |
| FHI | BBB (high), stable (unsecured debt) | N/A | Baa2, stable (unsecured debt) |
| FEI | A, stable (secured & unsecured debt) | N/A | A3, stable (unsecured debt) |
| FEVI | N/A | N/A | A3, stable (unsecured debt) |
| FortisAlberta | A (low), stable (senior unsecured debt) | A-, stable (senior unsecured debt) | Baa1, stable (senior unsecured debt) |
| FortisBC Electric | A (low), stable (secured & unsecured debt) | N/A | Baa1, stable (unsecured debt) |
| Newfoundland Power | A, stable (first mortgage bonds) | N/A | A2, stable (first mortgage bonds) |
| Maritime Electric | N/A | A, stable (senior secured debt) | N/A |
| Caribbean Utilities | A (low), stable (senior unsecured debt) | A-, stable (senior unsecured debt) | N/A |

DBRS rates debt instruments by rating categories ranging from AAA to D, which represents the range from highest to lowest quality of such securities. DBRS states that: (i) its long-term debt ratings are meant to give an indication of the risk that the borrower will not fulfill its obligations in a timely manner with respect to both interest and principal commitments; (ii) its ratings do not take factors such as pricing or market risk into consideration and are expected to be used by purchasers as one part of their investment decision; and (iii) every rating is based on quantitative and qualitative considerations that are relevant for the borrowing entity. According to DBRS, a rating of A by DBRS is in the middle of three subcategories within the third highest of nine major categories. Such rating is assigned to debt instruments considered to be of satisfactory credit quality and for which protection of interest and principal is still substantial, but the degree of strength is less than with AA rated entities. Entities rated in the BBB category are considered to have long-term debt of adequate credit quality. Protection of interest and principal is considered acceptable, but the entity is fairly susceptible to adverse changes in financial and economic conditions, or there may be other adverse conditions present which reduce the strength of the entity and its rated securities. The assignment of a (high) or (low) modifier within each rating category indicates relative standing within such category.

S&P long-term debt ratings are on a ratings scale that ranges from AAA to D, which represents the range from highest to lowest quality of such securities. S&P uses '+' or '-' designations to indicate the relative standing of securities within a particular rating category. S&P states that its credit ratings are

current opinions of the financial security characteristics with respect to the ability to pay under contracts in accordance with their terms. This opinion is not specific to any particular contract, nor does it address the suitability of a particular contract for a specific purpose or purchaser. An issuer rated A is regarded as having financial security characteristics to meet its financial commitments but is somewhat more susceptible to the adverse effects of changes in circumstances and economic conditions than those in higher-rated categories.

Moody's long-term debt ratings are on a rating scale that ranges from Aaa to C, which represents the range from highest to lowest quality of such securities. In addition, Moody's applies numerical modifiers 1, 2 and 3 in each generic rating classification from Aa to Caa to indicate relative standing within such classification. The modifier 1 indicates that the security ranks in the higher end of its generic rating category, the modifier 2 indicates a mid-range ranking and the modifier 3 indicates that the security ranks in the lower end of its generic rating category. Moody's states that its long-term debt ratings are opinions of relative risk of fixed-income obligations with an original maturity of one year or more and that such ratings reflect both the likelihood of default and any financial loss suffered in the event of default. According to Moody's, a rating of Baa is the fourth highest of nine major categories and such a debt rating is assigned to debt instruments considered to be of medium-grade quality. Debt instruments rated Baa are subject to moderate credit risk and may possess certain speculative characteristics. Debt instruments rated A are considered upper-medium grade and are subject to low credit risk.

9.0 MARKET FOR SECURITIES

The Common Shares; First Preference Shares, Series C; First Preference Shares, Series E; First Preference Shares, Series F; First Preference Shares, Series G; First Preference Shares, Series H; First Preference Shares, Series J; and Subscription Receipts of Fortis are listed on the TSX under the symbols FTS, FTS.PR.C, FTS.PR.E, FTS.PR.F, FTS.PR.G, FTS.PR.H, FTS.PR.J and FTS.R, respectively.

The following table sets forth the reported high and low trading prices and trading volumes for the Common Shares; First Preference Shares, Series C; First Preference Shares, Series E; First Preference Shares, Series F; First Preference Shares, Series G; First Preference Shares, Series H; First Preference Shares, Series J; and Subscription Receipts on a monthly basis for the year ended December 31, 2012.

| Fortis 2012 Trading Prices and Volumes | | | | | | |
|---------------------------------------------------|---------------------------------------------------------|-----------------|---------------|---------------------------------------------|-----------------|---------------|
| | Common Shares | | | First Preference Shares, Series C | | |
| Month | High (\$) | Low (\$) | Volume | High (\$) | Low (\$) | Volume |
| January | 33.67 | 32.66 | 7,561,933 | 26.61 | 25.90 | 21,229 |
| February | 34.31 | 31.76 | 19,233,895 | 26.54 | 25.50 | 50,239 |
| March | 33.17 | 31.70 | 11,072,696 | 25.90 | 25.53 | 35,364 |
| April | 34.35 | 31.88 | 7,960,525 | 26.25 | 25.53 | 275,288 |
| May | 34.98 | 32.08 | 11,877,137 | 25.95 | 25.38 | 135,930 |
| June | 34.00 | 32.03 | 12,638,137 | 25.80 | 25.42 | 62,747 |
| July | 33.54 | 32.37 | 5,854,206 | 26.10 | 25.52 | 61,688 |
| August | 34.03 | 32.38 | 7,323,690 | 25.99 | 25.52 | 20,856 |
| September | 33.54 | 32.45 | 8,714,537 | 25.70 | 25.53 | 24,897 |
| October | 33.93 | 33.01 | 7,237,611 | 26.75 | 25.59 | 15,786 |
| November | 34.20 | 32.41 | 7,284,164 | 26.26 | 25.60 | 35,134 |
| December | 34.35 | 32.83 | 9,203,571 | 25.80 | 25.35 | 19,055 |
| | First Preference Shares, Series E | | | First Preference Shares, Series F | | |
| Month | High (\$) | Low (\$) | Volume | High (\$) | Low (\$) | Volume |
| January | 27.60 | 26.97 | 72,839 | 25.85 | 25.05 | 70,415 |
| February | 28.98 | 26.75 | 68,038 | 25.94 | 25.00 | 239,924 |
| March | 27.58 | 26.02 | 53,080 | 25.60 | 25.00 | 328,502 |
| April | 26.60 | 26.05 | 333,365 | 25.30 | 25.00 | 167,439 |
| May | 26.75 | 26.16 | 277,108 | 25.60 | 24.54 | 91,659 |
| June | 26.90 | 26.32 | 48,465 | 25.50 | 25.18 | 186,354 |
| July | 27.69 | 26.55 | 330,290 | 25.78 | 25.32 | 98,386 |
| August | 27.05 | 26.65 | 22,425 | 26.05 | 25.75 | 483,143 |
| September | 26.99 | 26.46 | 32,099 | 25.91 | 24.79 | 301,603 |
| October | 27.20 | 26.65 | 140,070 | 26.25 | 25.82 | 50,812 |
| November | 27.20 | 26.81 | 50,121 | 26.02 | 25.50 | 133,113 |
| December | 27.33 | 26.80 | 25,304 | 25.96 | 25.74 | 46,410 |
| | First Preference Shares, Series G | | | First Preference Shares, Series H | | |
| Month | High (\$) | Low (\$) | Volume | High (\$) | Low (\$) | Volume |
| January | 26.45 | 25.75 | 47,858 | 26.00 | 25.50 | 263,320 |
| February | 26.50 | 25.35 | 88,246 | 26.72 | 25.60 | 111,592 |
| March | 25.92 | 25.46 | 168,124 | 25.99 | 25.45 | 85,935 |
| April | 25.85 | 25.60 | 54,552 | 25.93 | 25.46 | 28,764 |
| May | 25.95 | 25.52 | 71,254 | 26.00 | 24.95 | 70,501 |
| June | 25.75 | 25.42 | 125,720 | 25.88 | 24.84 | 123,562 |
| July | 25.80 | 25.31 | 118,123 | 25.84 | 25.32 | 535,584 |
| August | 25.62 | 25.14 | 207,283 | 25.80 | 25.30 | 222,408 |
| September | 25.40 | 25.20 | 127,973 | 25.85 | 25.25 | 122,267 |
| October | 25.40 | 25.15 | 183,254 | 25.74 | 25.10 | 1,145,687 |
| November | 25.45 | 24.62 | 276,986 | 25.75 | 25.30 | 363,052 |
| December | 24.74 | 24.05 | 382,796 | 25.75 | 25.40 | 132,976 |
| | First Preference Shares, Series J ⁽¹⁾ | | | Subscription Receipts ⁽²⁾ | | |
| Month | High (\$) | Low (\$) | Volume | High (\$) | Low (\$) | Volume |
| June | - | - | - | 32.20 | 31.18 | 972,550 |
| July | - | - | - | 32.49 | 31.33 | 1,806,901 |
| August | - | - | - | 32.85 | 31.70 | 1,035,164 |
| September | - | - | - | 32.77 | 31.68 | 549,750 |
| October | - | - | - | 33.44 | 32.34 | 705,085 |
| November | 25.40 | 25.04 | 2,091,868 | 33.70 | 32.30 | 591,342 |
| December | 25.80 | 25.23 | 247,752 | 34.50 | 32.64 | 824,408 |

⁽¹⁾ The First Preference Shares, Series J were issued in November 2012.

⁽²⁾ The Subscription Receipts were issued in June 2012.

10.0 DIRECTORS AND OFFICERS

The Board adopted a director tenure policy in September 2010 and it is to be reviewed on a periodic basis. The tenure policy provides that Directors of the Corporation are to be elected for a term of one year and, except in appropriate circumstances determined by the Board, be eligible for re-election until the Annual Meeting of Shareholders next following the date on which they achieve age 70 or the 12th anniversary of their initial election to the Board. The policy does not apply to Mr. Marshall whose service on the Board is related to his tenure as CEO. The following chart sets out the name and municipality of residence of each of the Directors of Fortis and indicates their principal occupations within five preceding years.

| Fortis Directors | |
|----------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Name | Principal Occupations Within Five Preceding Years |
| PETER E. CASE ⁽¹⁾ Kingston, Ontario | Mr. Case, 58, a Corporate Director, retired in February 2003 as Executive Director, Institutional Equity Research at CIBC World Markets. During his 17-year career as senior investment analyst with CIBC World Markets and BMO Nesbitt Burns and its predecessors, Mr. Case's coverage of Canadian and select U.S. pipeline and energy utilities was consistently rated among the top rankings. He was then a consultant to the utility industry and its regulators for three years. Mr. Case was awarded a Bachelor of Arts and an MBA from Queen's University and a Master of Divinity from Wycliffe College, University of Toronto. He was first elected to the Board in May 2005 and has been Chair of the Audit Committee of the Board since March 2011. Mr. Case was a Director of FortisOntario from 2003 through 2010 and served as Chair of the FortisOntario Board from 2009 through 2010. He does not serve as a director of any other reporting issuer. |
| FRANK J. CROTHERS ⁽²⁾ Nassau, Bahamas | Mr. Crothers, 68, is Chairman and Chief Executive Officer of Island Corporate Holdings Limited, Nassau, Bahamas, a private Bahamas-based investment company with diverse investments throughout the Caribbean, North America, Australia and South Africa. For more than 35 years, he has served on many public and private sector boards. For more than a decade he was on the Board of Harvard University Graduate School of Education and also served a three-year term as Chairman of CARILEC, the Caribbean Association of Electrical Utilities. Mr. Crothers is the past President of FortisTCI, which was acquired by the Corporation in August 2006. He serves as non-executive Vice Chair of the Board of Caribbean Utilities. Mr. Crothers was first elected to the Fortis Board in May 2007. He was previously a director of Belize Electricity from 2007 to 2010. Mr. Crothers is also a director of reporting issuers AML Limited, Talon Metals Corp. and Templeton Mutual Funds. |
| IDA J. GOODREAU ⁽³⁾ Vancouver, British Columbia | Ms. Goodreau, 61, is an Adjunct Professor at Sauder School of Business, University of British Columbia. She is the past President and Chief Executive Officer of LifeLabs. Prior to joining LifeLabs in March 2009, she was President and Chief Executive Officer of Vancouver Coastal Health Authority since 2002. Ms. Goodreau has held senior leadership roles in several Canadian and international pulp and paper and natural gas companies. She was awarded an MBA and a Bachelor of Commerce, Honors, degree from the University of Windsor and a Bachelor of Arts (English and Economics) from the University of Western Ontario. Ms. Goodreau was first elected to the Board in May 2009. She has served on numerous private and public sector boards and has been a director of FHI and FortisBC Inc. since 2007 and 2010, respectively. Ms. Goodreau does not serve as a director of any other reporting issuer. |

Fortis Directors *(continued)*

| Name | Principal Occupations Within Five Preceding Years |
|-------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p>DOUGLAS J. HAUGHEY ⁽¹⁾ Calgary, Alberta</p> | <p>Mr. Haughey, 56, is Chief Executive Officer of The Churchill Corporation, a construction and industrial services company focused on the western Canadian market. He served as President and Chief Executive Officer of Provident Energy Ltd., an owner/operator of natural gas liquids midstream services and marketing from 2010 through its successful sale to Pembina Pipeline in April 2012. Mr. Haughey served as President and Chief Executive Officer of WindShift Capital Corp., focused on energy infrastructure investment opportunities in North America, from 2008 through March 2010. From 1999 through 2008, he held several executive roles with Spectra Energy and predecessor companies. Mr. Haughey had overall responsibility for its western Canadian natural gas midstream business, was President and Chief Executive Officer of Spectra Energy Income Fund and also led Spectra's strategic development and mergers and acquisitions teams based in Houston, Texas. He graduated from the University of Regina with a Bachelor of Administration and from the University of Calgary with an MBA. Mr. Haughey also holds an ICD.D designation from the Institute of Corporate Directors. He was first elected to the Board in May 2009. Mr. Haughey became a director of FortisAlberta in 2010.</p> |
| <p>H. STANLEY MARSHALL Paradise, Newfoundland and Labrador</p> | <p>Mr. Marshall, 62, is President and Chief Executive Officer of the Corporation. He joined Newfoundland Power in 1979 and was appointed President and Chief Executive Officer of Fortis in 1996. Mr. Marshall graduated from the University of Waterloo with a Bachelor of Applied Science (Chemical Engineering) and from Dalhousie University with a Bachelor of Laws. He is a member of the Law Society of Newfoundland and Labrador and a Registered Professional Engineer in the Province of Newfoundland and Labrador. Mr. Marshall was first elected to the Board in October 1995. He serves on the boards of all Fortis utility subsidiaries in British Columbia, Ontario and the Caribbean and on the Board of Fortis Properties. Mr. Marshall is also a director of Enerflex Ltd.</p> |
| <p>JOHN S. McCALLUM ^{(1) (2)} Winnipeg, Manitoba</p> | <p>Mr. McCallum, 69, has been a Professor of Finance at the University of Manitoba since July 1973. He served as Chairman of Manitoba Hydro from 1991 to 2000 and as Policy Advisor to the Federal Minister of Finance from 1984 to 1991. Mr. McCallum graduated from the University of Montreal with a Bachelor of Arts (Economics) and a Bachelor of Science (Mathematics). He was awarded an MBA from Queen's University and a PhD in Finance from the University of Toronto. Mr. McCallum was first elected to the Board in July 2001 and was appointed Chair of the Governance and Nominating Committee of the Corporation in May 2005. He was previously a director of FortisBC Inc. and FortisAlberta from 2004 through 2010 and from 2005 through 2010, respectively. Mr. McCallum also serves as a director of IGM Financial Inc. and Toromont Industries Ltd.</p> |
| <p>HARRY McWATTERS ⁽²⁾ Summerland, British Columbia</p> | <p>Mr. McWatters, 67, is the founder and past President of Sumac Ridge Estate Wine Group, a leader in the British Columbia wine industry. He is President of Vintage Consulting Group Inc., Harry McWatters Inc., Okanagan Wine Academy and Black Sage Vineyards Ltd., all of which are engaged in various aspects of the British Columbia wine industry. Mr. McWatters was first elected to the Board in May 2007. He was elected to the Board of FortisBC Inc. in September 2005 and served as Chair of that Company's Board from 2006 through 2010. Mr. McWatters became a director of FHI in November 2007 and does not serve as a director of any other reporting issuer.</p> |

| Fortis Directors <i>(continued)</i> | |
|----------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Name | Principal Occupations Within Five Preceding Years |
| RONALD D. MUNKLEY ^{(2) (3)} Mississauga, Ontario | Mr. Munkley, 66, a Corporate Director, retired in April 2009 as Vice Chairman and Head of the Power and Utility Business of CIBC World Markets. Mr. Munkley had acted as an advisor on most Canadian utility transactions since joining CIBC World Markets in 1998. Prior to that, he was employed at Enbridge Consumers Gas for 27 years, culminating as Chairman, President and Chief Executive Officer. Mr. Munkley led Enbridge Consumers Gas through deregulation and restructuring in the 1990s. He graduated from Queen's University with a Bachelor of Science, Honors (Engineering). Mr. Munkley is a professional engineer and has completed the Executive and Senior Executive Programs of the University of Western Ontario and the Partners, Directors and Senior Officers Certificate of the Canadian Securities Institute. He was first elected to the Board in May 2009. Mr. Munkley also serves as a director of Bird Construction Inc. |
| DAVID G. NORRIS ^{(1) (2) (3)} St. John's, Newfoundland and Labrador | Mr. Norris, 65, a Corporate Director, has been a financial and management consultant since 2001, prior to which he was Executive Vice President, Finance and Business Development, Fishery Products International Limited. Previously, he held Deputy Minister positions with the Department of Finance and Treasury Board, Government of Newfoundland and Labrador. Mr. Norris graduated with a Bachelor of Commerce, Honors, from Memorial University of Newfoundland and an MBA from McMaster University. He was first elected to the Board in May 2005 and was appointed Chair of the Board in December 2010. Mr. Norris served as Chair of the Audit Committee of the Board from May 2006 through March 2011. He was a director of Newfoundland Power from 2003 through 2010 and served as Chair of Newfoundland Power's Board from 2006 through 2010. Mr. Norris served as a director of Fortis Properties from 2006 through 2010. He does not serve as a director of any other reporting issuer. |
| MICHAEL A. PAVEY ^{(1) (3)} Moncton, New Brunswick | Mr. Pavey, 65, a Corporate Director, retired as Executive Vice President and Chief Financial Officer of Major Drilling Group International Inc. in September 2006. Prior to joining Major Drilling Group International Inc. in 1999, he held senior executive positions, including Senior Vice President and Chief Financial Officer, with TransAlta Corporation. Mr. Pavey graduated from the University of Waterloo with a Bachelor of Applied Science (Mechanical Engineering) and from McGill University with an MBA. He retired from the Board of Maritime Electric in February 2007 after a six-year term, which included service as Chair of that Company's Audit and Environment Committee from 2003 through 2007. Mr. Pavey was first elected to the Board in May 2004. He does not serve as a director of any other reporting issuer. |
| ROY P. RIDEOUT ^{(2) (3)} Halifax, Nova Scotia | Mr. Rideout, 65, a Corporate Director, retired as Chairman and Chief Executive Officer of Clarke Inc. in October 2002. Prior to 1998, he served as President of Newfoundland Capital Corporation Limited and held senior executive positions in the Canadian airline industry. Mr. Rideout graduated with a Bachelor of Commerce from Memorial University of Newfoundland and obtained designation as a Chartered Accountant. He was first elected to the Board in March 2001. Mr. Rideout is the Chair of the Human Resources Committee of the Board and has held that position since May 2003. He also serves as a director of NAV CANADA. |

⁽¹⁾ Serves on the Audit Committee

⁽²⁾ Serves on the Governance and Nominating Committee

⁽³⁾ Serves on the Human Resources Committee

The following table sets out the name and municipality of residence of each of the officers of Fortis and indicates the office held.

| Fortis Officers | |
|-------------------------------------------------------------------|------------------------------------------------------------------------|
| Name and Municipality of Residence | Office Held |
| H. Stanley Marshall Paradise, Newfoundland and Labrador | President and Chief Executive Officer ⁽¹⁾ |
| Barry V. Perry Mount Pearl, Newfoundland and Labrador | Vice President, Finance and Chief Financial Officer ⁽²⁾ |
| Ronald W. McCabe St. John's, Newfoundland and Labrador | Vice President, General Counsel and Corporate Secretary ⁽³⁾ |
| Donna G. Hynes St. John's, Newfoundland and Labrador | Assistant Secretary ⁽⁴⁾ |

⁽¹⁾ Mr. Marshall was appointed President and Chief Operating Officer, effective October 1, 1995. Effective May 1, 1996, Mr. Marshall became Chief Executive Officer.

⁽²⁾ Mr. Perry was appointed Vice President, Finance and Chief Financial Officer, effective January 1, 2004. Prior to that time, Mr. Perry was Vice President, Finance and Chief Financial Officer of Newfoundland Power.

⁽³⁾ Mr. McCabe was appointed General Counsel and Corporate Secretary, effective January 1, 1997. Effective May 6, 2008, Mr. McCabe became Vice President, General Counsel and Corporate Secretary.

⁽⁴⁾ Ms. Hynes was appointed Assistant Secretary, effective December 8, 1999. She joined Fortis as Manager, Investor and Public Relations in October 1999 and, prior to that time, was employed by Newfoundland Power.

As at December 31, 2012, the directors and officers of Fortis, as a group, beneficially owned, directly or indirectly, or exercised control or direction over 599,918 Common Shares, representing 0.3% of the issued and outstanding Common Shares of Fortis. The Common Shares are the only voting securities of the Corporation.

11.0 AUDIT COMMITTEE

11.1 Education and Experience

The education and experience of each Audit Committee Member that is relevant to such Member's responsibilities as a Member of the Audit Committee are set out below. As at December 31, 2012, the Audit Committee was composed of the following persons.

| Fortis Audit Committee | |
|-----------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Name | Relevant Education and Experience |
| PETER E. CASE (Chair) Kingston, Ontario | Mr. Case retired in February 2003 as Executive Director, Institutional Equity Research at CIBC World Markets. He was awarded a Bachelor of Arts and an MBA from Queen's University and a Master of Divinity from Wycliffe College, University of Toronto. |
| DOUGLAS J. HAUGHEY Calgary, Alberta | Mr. Haughey is Chief Executive Officer of The Churchill Corporation. He graduated from the University of Regina with a Bachelor of Administration and from the University of Calgary with an MBA. Mr. Haughey also holds an ICD.D designation from the Institute of Corporate Directors. |
| JOHN S. McCALLUM Winnipeg, Manitoba | Mr. McCallum is a Professor of Finance at the University of Manitoba. He graduated from the University of Montreal with a Bachelor of Arts (Economics) and a Bachelor of Science (Mathematics). Mr. McCallum was awarded an MBA from Queen's University and a PhD in Finance from the University of Toronto. |
| DAVID G. NORRIS St. John's, Newfoundland and Labrador | Mr. Norris has been a financial and management consultant since 2001, prior to which he was Executive Vice President, Finance and Business Development, Fishery Products International Limited. He graduated with a Bachelor of Commerce, Honors, from Memorial University of Newfoundland and an MBA from McMaster University. |
| MICHAEL A. PAVEY Moncton, New Brunswick | Mr. Pavey retired as Executive Vice President and Chief Financial Officer of Major Drilling Group International Inc. in September 2006. Prior to joining Major Drilling Group International Inc. in 1999, he held senior executive positions, including Senior Vice President and Chief Financial Officer, with TransAlta Corporation. Mr. Pavey graduated from University of Waterloo with a Bachelor of Applied Science (Mechanical Engineering) and from McGill University with an MBA. |

The Board has determined that each of the Audit Committee Members is independent and financially literate. Independent means free from any direct or indirect material relationship with the Corporation which, in the view of the Board, could reasonably be expected to interfere with the exercise of a Member's independent judgment as more particularly described in Multilateral Instrument 52-110 - *Audit Committees*. Financially literate means having the ability to read and understand a set of financial statements that present a breadth and level of complexity of accounting issues that are generally comparable to the breadth and complexity of the issues that can reasonably be expected to be raised by the Corporation's consolidated financial statements.

11.2 Audit Committee Mandate

The text of the Corporation's Audit Committee Mandate is detailed below.

A. Objective

The Committee shall provide assistance to the Board by overseeing the external audit of the Corporation's annual financial statements and the accounting and financial reporting and disclosure processes and policies of the Corporation.

B. Definitions

In this mandate:

"AIF" means the Annual Information Form filed by the Corporation;

"Committee" means the Audit Committee appointed by the Board pursuant to this mandate;

"Board" means the board of directors of the Corporation;

"Corporation" means Fortis Inc.;

"Director" means a member of the Board;

"Financially Literate" means having the ability to read and understand a set of financial statements that present a breadth and level of complexity of accounting issues that are generally comparable to the breath and complexity of the issues that can reasonably be expected to be present in the Corporation's financial statements;

"External Auditor" means the firm of chartered accountants, registered with the Canadian Public Accountability Board or its successor, and appointed by the shareholders of the Corporation to act as external auditor of the Corporation;

"Independent" means free from any direct or indirect material relationship with the Corporation which, in the view of the Board, could reasonably be expected to interfere with the exercise of a Member's independent judgment as more particularly described in Multilateral Instrument 52-110;

"Internal Auditor" means the person employed or engaged by the Corporation to perform the internal audit function of the Corporation;

"Management" means the senior officers of the Corporation;

"MD&A" means the Corporation's management discussion and analysis prepared in accordance with National Instrument 51-102F1 in respect of the Corporation's annual and interim financial statements; and

"Member" means a Director appointed to the Committee.

C. Composition and Meetings

1. The Committee shall be appointed annually by the Board and shall be comprised of three (3) or more Directors, each of whom is Independent and Financially Literate and none of whom is a member of Management or an employee of the Corporation or of any affiliate of the Corporation.
2. The Board shall appoint a Chair of the Committee on the recommendation of the Corporation's Governance and Nominating Committee, or such other committee as the Board may authorize.
3. The Committee shall meet at least four (4) times each year and shall meet at such other times during the year as it deems appropriate. Meetings of the Committee shall be held at the call (i) of the Chair of the Committee, or (ii) of any two (2) Members, or (iii) of the External Auditor.
4. The President and Chief Executive Officer, the Vice President, Finance and Chief Financial Officer, the External Auditor and the Internal Auditor, shall receive notice of, and (unless otherwise determined by the Chair of the Committee) shall attend all meetings of the Committee.
5. A quorum at any meeting of the Committee shall be three (3) Members.
6. The Chair of the Committee shall act as chair of all meetings of the Committee at which the Chair is present. In the absence of the Chair from any meeting of the Committee, the Members present at the meeting shall appoint one of their Members to act as Chair of the meeting.
7. Unless otherwise determined by the Chair of the Committee, the Secretary of the Corporation shall act as secretary of all meetings of the Committee.

D. *Oversight of the External Audit and the Accounting and Financial Reporting and Disclosure Processes and Policies*

The primary purpose of the Committee is oversight of the Corporation's external audit and the accounting and financial reporting and disclosure processes and policies on behalf of the Board. Management of the Corporation is responsible for the selection, implementation and maintenance of appropriate accounting and financial reporting principles and policies and internal controls and procedures that provide for compliance with accounting standards and applicable laws and regulations. Management is responsible for the preparation and integrity of the financial statements of the Corporation.

1. Oversight of the External Audit

The oversight of the external audit pertains to the audit of the Corporation's annual financial statements.

- 1.1. The Committee is responsible for the evaluation and recommendation of the External Auditor to be proposed by the Board for appointment by the shareholders.
- 1.2. In advance of each audit, the Committee shall review the External Auditor's audit plan including the general approach, scope and areas subject to risk of material misstatement.
- 1.3. The Committee is responsible for approving the terms of engagement and fees of the External Auditor.
- 1.4. The Committee shall review and discuss the Corporation's annual audited financial statements, together with the External Auditor's report thereon, and MD&A with Management and the External Auditor to gain reasonable assurance as to the accuracy, consistency and completeness thereof. The Committee shall meet privately with the External Auditor. The Committee shall oversee the work of the

External Auditor and resolve any disagreements between Management and the External Auditor.

- 1.5. The Committee shall use reasonable efforts, including discussion with the External Auditor, to satisfy itself as to the External Auditor's independence as defined in Canadian Auditing Standard – 260.

2. Oversight of the Accounting and Financial Reporting and Disclosure Processes

- 2.1. The Committee shall recommend the annual audited financial statements together with the MD&A for approval by the Board.
- 2.2. The Committee shall review the interim unaudited financial statements with the External Auditor and Management, together with the External Auditor's review engagement report thereon.
- 2.3. The Committee shall review and approve publication of the interim unaudited financial statements together with notes thereto, the interim MD&A and earnings media release on behalf of the Board.
- 2.4. The Committee shall review and recommend approval by the Board of the Corporation's AIF, Management Information Circular, any prospectus and other financial information or disclosure documents to be issued by the Corporation prior to their public release.
- 2.5. The Committee shall use reasonable efforts to satisfy itself as to the integrity of the Corporation's financial information systems, internal control over financial reporting and the competence of the Corporation's accounting personnel and senior financial management responsible for accounting and financial reporting.
- 2.6. The Committee shall use reasonable efforts to satisfy itself as to the appropriateness of the Corporation's material financing and tax structures.
- 2.7. The Committee shall be responsible for the oversight of the Internal Auditor.
- 2.8. The Committee shall monitor and report on the development of the Enterprise Risk Management Program.

3. Oversight of the Audit Committee Mandate and Policies

On a periodic basis, the Committee shall review and report to the Board on the Audit Committee Mandate as well as on the following policies:

- 3.1. Reporting Allegations of Suspected Improper Conduct and Wrongdoing Policy;
- 3.2. Derivative Financial Instruments and Hedging Policy;
- 3.3. Pre-Approval of Audit and Non-Audit Services Policy;
- 3.4. Hiring of Employees from Independent Auditing Firms Policy;
- 3.5. The Internal Audit Role and Function Policy; and
- 3.6. any other policies that may be established, from time to time, relating to accounting and financial reporting and disclosure processes; oversight of the external audit of the Corporation's financial statements; and oversight of the internal audit function.

E. Reporting

The Chair of the Committee, or another designated Member, shall report to the Board at each regular meeting on those matters which were dealt with by the Committee since the last regular meeting of the Board.

F. Other

1. The Committee shall perform such other functions as may, from time to time, be assigned to the Committee by the Board.
2. The Committee may approve, in circumstances that it considers appropriate, the engagement by the Committee or any Director of outside advisors or persons having special expertise at the expense of the Corporation.

11.3 Pre-Approval Policies and Procedures

The Audit Committee has established a policy which requires pre-approval of all audit and non-audit services provided to the Corporation and its subsidiaries by the Corporation's External Auditor. The Pre-Approval of Audit and Non-Audit Services Policy describes the services which may be contracted from the External Auditor and the limitations and authorization procedures related thereto. This policy defines services such as bookkeeping, valuations, internal audit and management functions which may not be contracted from the External Auditor and establishes an annual limit for permissible non-audit services not greater than the total fee for audit services. Audit Committee pre-approval is required for all audit and non-audit services.

11.4 External Auditor Service Fees

Fees incurred by the Corporation for work performed by Ernst & Young LLP, the Corporation's External Auditors, during each of the last two fiscal years for audit, audit-related and tax, and non-audit services were as follows.

| Fortis | | |
|--------------------------------------|--------------|-------|
| External Auditor Service Fees | | |
| (\$ thousands) | | |
| Ernst & Young LLP | 2012 | 2011 |
| Audit Fees | 2,484 | 2,518 |
| Audit-Related Fees | 806 | 1,146 |
| Tax Fees | 139 | 153 |
| Non-Audit Services | 138 | 145 |
| Total | 3,567 | 3,962 |

Audit-related fees were higher in 2011 mainly due to work performed by Ernst & Young LLP in preparation for the Corporation's conversion to US GAAP, effective January 1, 2012, including audits and reviews performed on the Corporation's 2011 and 2010 comparative annual and quarterly consolidated financial statements, respectively, which were prepared in accordance with both Canadian GAAP and US GAAP.

12.0 TRANSFER AGENT AND REGISTRAR

The transfer agent and registrar for the Common Shares, Subscription Receipts and First Preference Shares of Fortis is Computershare Trust Company of Canada in Halifax, Montréal and Toronto.

Computershare Trust Company of Canada
9th Floor, 100 University Avenue
Toronto, ON M5J 2Y1
T: 514.982.7555 or 1.866.586.7638
F: 416.263.9394 or 1.888.453.0330
W: www.investorcentre.com/fortisinc

13.0 AUDITORS

The auditors of the Corporation are Ernst & Young LLP, Chartered Accountants, The Fortis Building, 7th Floor, 139 Water Street, St. John's, NL, A1C 1B2. The consolidated financial statements of the Corporation for the fiscal year ended December 31, 2012 have been audited by Ernst & Young LLP. Ernst & Young LLP report that they are independent of the Corporation in accordance with the Rules of Professional Conduct of the Institute of Chartered Accountants of Newfoundland.

14.0 ADDITIONAL INFORMATION

Reference is made to the MD&A and 2012 Audited Consolidated Financial Statements on pages 7 through 81 and pages 82 through 145, respectively, of the 2012 Fortis Inc. Annual Report to Shareholders, which pages are incorporated herein by reference. Additional information relating to the Corporation can be found on SEDAR at www.sedar.com.

Further additional information, including officers' and directors' remuneration and indebtedness, principal holders of the securities of Fortis, options to purchase securities and interests of insiders in material transactions, where applicable, is contained in the Management Information Circular of Fortis dated March 21, 2013 for the May 9, 2013 Annual Meeting of Shareholders. Additional financial information is also provided in the 2012 Audited Consolidated Financial Statements and the MD&A.

Requests for additional copies of the above-mentioned documents, as well as the 2012 Annual Information Form, should be directed to the Corporate Secretary, Fortis, P.O. Box 8837, St. John's, NL, A1B 3T2 (telephone: 709.737.2800). In addition, such documentation and additional information relating to the Corporation is contained on the Corporation's website at www.fortisinc.com.