

**2024 ANNUAL AND SPECIAL MEETING OF FORTIS INC.
QUESTIONS RECEIVED AND ANSWERED**

Question:

First of all, I'd like for you to elaborate more on the sale of Aitken Creek. Second, what in the future do you hold for the wind energy which is now extensively in the province of Newfoundland and Labrador with many going up around the province. And what part, if any, will we be playing in that?

Response (David Hutchens):

So the first question is related to our Aitken Creek sale. That was one of our very few unregulated assets, and we found a buyer, that was Enbridge, that we thought could get, and they thought as well, that they could create more value with that asset than we could. It was a great opportunity for us to sell that asset to them, take that money from an unregulated asset and use that money to invest in our regulated utility infrastructure. So it was a very good trade for us and a great opportunity for us to realize value for our shareholders.

The question on wind here in Newfoundland and Labrador. There's been a lot of conversations around wind and hydrogen, etcetera, here in this province. We are not involved in that type of development for a couple of reasons. It's probably not the right risk and return profile that our customers are looking for. That would be what we just sold in Aitken Creek, which is an unregulated asset. There could be a possibility, but that would take a lot of change here in Newfoundland and Labrador for us to be able to invest in that in rate base. That's where we like to invest, in those renewable energy projects, and that's where we think that our investors like us to invest. So we are paying attention, looking for opportunities around the fringes for things that we can do within our regulated infrastructure, transmission lines, distribution and things that can support that, but we have not been actively involved in that.

Question:

Ever since this company was incorporated, it has always been about growth. In recent years, organic growth has been the buzzword. How much more and for how long can shareholders expect this type of growth to support your dividend policy before you need to seek acquisitions?

Response (David Hutchens):

I appreciate that you're looking at that growth the same way that we're looking at it. The opportunity that we see from a regulated growth opportunity has been our focus (organic growth) within our regulated utilities. We think that is the best way, the best value, the best risk/return wave that we can invest our shareholders' money. That's why we're focused on the regulated utilities. So growing through those regulated utilities is the way to go. So the question is, well, how long can that go? And how much more is there?

Well, this is an extremely long runway for investments in energy infrastructure as we sit here today and look out 5, 10, 15, even 20 years, and look into that future and see how much clean energy -- how much growth the clean energy transition is going to provide for our utilities. We have a lot of growth. It includes every single utility because it's electrification. We're a 93% transmission and distribution company. So as you look at electrification, whether it's homes, whether it's electric vehicles, whether it's industry, we provide the infrastructure that will grow to meet those demands. When you think of the clean energy transition from shutting down coal and some natural gas and shifting to electricity and renewables and storage and other generation sources – that was the story I just mentioned at UNS Electric and what Tucson Electric Power is doing – so those are a very long and robust runway for us to invest on a going-forward basis. So we do not see the necessity for M&A to meet those dividend growth targets that we have.

Now all of that being said, we always pay attention to the markets and look for value for our shareholders. But right now, that focus is on that \$25 billion capital plan and continuing to execute that like we've been executing the capital plan for decades.

Question:

I'm a retiree of Fortis and [Newfoundland] Light and Power. When I look at the executive pay, it's a big, big, big, big stretch. And it could be a little bit closer. What I'm asking is will Fortis just have a discussion and say, "Guys, look, there's need to look at this." I think it's time maybe to up the amount of the [Newfoundland Power] pension that we have and then index it. And we come from a good company and Fortis is doing very well. I think it's about time we had a look anyway.

Response (David Hutchens):

Well, first of all, let me thank you for your service to our company at Newfoundland Power. As I am reminded every time I talk to someone from Newfoundland Power, and there's a few in this room, they remind me that's where it all started. And so that is the slogan of Newfoundland Power: "It's where it all started." And I do understand the issue; it's not new to me to hear this. It's not new across our subsidiaries. We've got 10 different utilities and pension plans that have changed and each one of those utilities has different pension plans because they change over time. We do leave that up to the local management teams and those boards of those local companies to make sure that they're managing those situations just because you can't create one pension plan across our entire footprint.

It's definitely different by our utilities as well. Some of the jobs, some of the businesses are different. So we leave those decisions up to the local management, and I can tell you – because I see them sitting here – that they heard you and will, I'm sure, take that back. So thank you very much for the commentary. And again, I appreciate you being part of the Fortis family even if it was before I joined.

Question:

With the major oil fields off the coast of Newfoundland, is there any opportunity for LNG development in Newfoundland and Labrador?

Response (David Hutchens):

So my answer would be "yes," I guess. Probably the real underlying question is "are we going to be involved or interested in it," which would kind of go akin to the conversation around wind power development. LNG, obviously, is something that comes from the North Sea and the oil development process there. And I've actually not had any conversations really with anybody other than theoretical use of LNG and capturing that and using it or to ship somewhere, either east or west, east of Europe or west of here. But we have not been involved in any of those conversations, nor would it fit necessarily the structure of investment that we're looking for. But it is a possibility, if that's the question, just not for us, to be clear.

Question:

The City of Vancouver has announced a decarbonizing program, starting with large commercial buildings, which includes a \$350 ton penalty for CO2 emissions, literally double the ultimate Canadian GHG carbon tax of \$170 per ton. How will FortisBC address this increased pressure to decarbonize our economy?

Response (David Hutchens):

British Columbia is where we have our largest gas company. It serves over 1.1 million customers and we are extremely focused on following along with the CleanBC plan and decarbonizing our natural gas in the same pace and with the affordability and reliability requirements that we talk about on the electric side. So there is a lot of activity going on in British Columbia related to a couple of things. People, I think, sometimes forget that – just like clean electrons, renewables instead of, say, coal plant producing the power – that the same can be said for clean molecules instead of natural gas, natural CH₄, that you can have renewable natural gas which is carbon neutral or even carbon negative.

Those are the things in the programs that we are focused on. So the \$600 million 4-year budget that FortisBC has is really around energy efficiency and demand side management. So that's the first thing you got to do is you got to reduce the amount of energy you use and then figure out how we can use the gas system more efficiently and how we can get as many of those green molecules, whether it's RNG or hydrogen maybe in some cases as well, to be able to offset those greenhouse gas emissions.

Question:

In your Management Information Circular, you provide a map of North America indicating where the company operates. If I were you, I would be embarrassed not to include on the map the operations of Newfoundland Labrador.

Response:

We apologize for the presentation of the map in the Management Information Circular. The graphic originally included Newfoundland Power, but was mistakenly cropped in the process of preparing the final printer proof of the document.

FORWARD-LOOKING INFORMATION

Fortis includes forward-looking information in this document within the meaning of applicable Canadian securities laws and forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 (collectively referred to as "forward-looking information"). Forward-looking information reflects expectations of Fortis management regarding future growth, results of operations, performance and business prospects and opportunities. Wherever possible, words such as anticipates, believes, budgets, could, estimates, expects, forecasts, intends, may, might, plans, projects, schedule, should, target, will, would, and the negative of these terms, and other similar terminology or expressions have been used to identify the forward-looking information, which includes, without limitation: expectations regarding the unlikelihood of the Corporation's investment in wind energy or LNG development in Newfoundland and Labrador; expected continuation of the Corporation's organic growth strategy, including various growth opportunities; forecast capital expenditures for 2024-2028; the expectation that mergers and acquisitions are not required to meet dividend targets; and FortisBC's four-year budget and plans regarding energy efficiency and demand side management.

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