50th EEI Financial Conference

Hollywood, FL – November 10, 2015









Barry Perry

President & CEO

Forward-Looking Statement

Fortis Inc. (the "Corporation") includes forward-looking information in this presentation within the meaning of applicable securities laws in Canada. The purpose of the forward-looking information is to provide management's expectations regarding the Corporation's future growth, results of operations, performance, business prospects and opportunities, and it may not be appropriate for other purposes. All forward-looking information is given pursuant to the safe harbour provisions of applicable Canadian securities legislation. Forward-looking statements are typically identified by words such as "anticipates", "budgets", "could", "estimates", "expects", "forecasts", "may", "opportunity", "projects", "pending", "schedule", "should", "target", "would" and similar words suggesting future outcomes or statements regarding an outlook.

Forward-looking statements included in the MD&A include, but are not limited to, statements related to the Corporation's forecast gross consolidated capital expenditures for 2015 and the total capital spending for the five-year period 2016 through 2020; additional opportunities including electric transmission, natural gas and renewable related infrastructure and generation; targeted annual dividend growth through 2020; the expectation that midyear rate base will increase from 2015 through 2020; the nature, timing, and expected costs of certain capital projects including, without limitation, the Tilbury liquefied natural gas ("LNG") facility expansion and the pipeline expansion to the Woodfibre LNG site; Tucson Electric Power's resource diversification forecast for 2020; and the expected timing of filing of regulatory applications and receipt and outcome of regulatory decisions.

Forward-looking statements involve significant risk, uncertainties and assumptions. Certain material factors or assumptions have been applied in drawing the conclusions contained in the forward-looking statements. These factors or assumptions are subject to inherent risks and uncertainties surrounding future expectations generally. Such risk factors or assumptions include, but are not limited to, reasonable decisions by utility regulators, the implementation of the Corporation's five-year capital plan, no material capital project and financing cost overrun related to any of the Corporation's capital projects, the realization of additional opportunities including natural gas related infrastructure and generation, the Board exercising its discretion to declare dividends, taking into account the business performance and financial conditions of the Corporation, no significant changes in government energy plans and environmental laws that may materially negatively affect the operations and cash flows of the Corporation and its subsidiaries, and fluctuating foreign exchange. Fortis cautions readers that a number of factors could cause actual results, performance or achievements to differ materially from the results discussed or implied in the forward-looking statements. These factors should be considered carefully and undue reliance should not be placed on the forward-looking statements. For additional information with respect to certain of these risks or factors, reference should be made to the Corporation's continuous disclosure materials filed from time to time with Canadian securities regulatory authorities. Except as required by law, the Corporation disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Unless otherwise specified, all financial information referenced is in Canadian dollars.



A Leader in North American Utility Industry

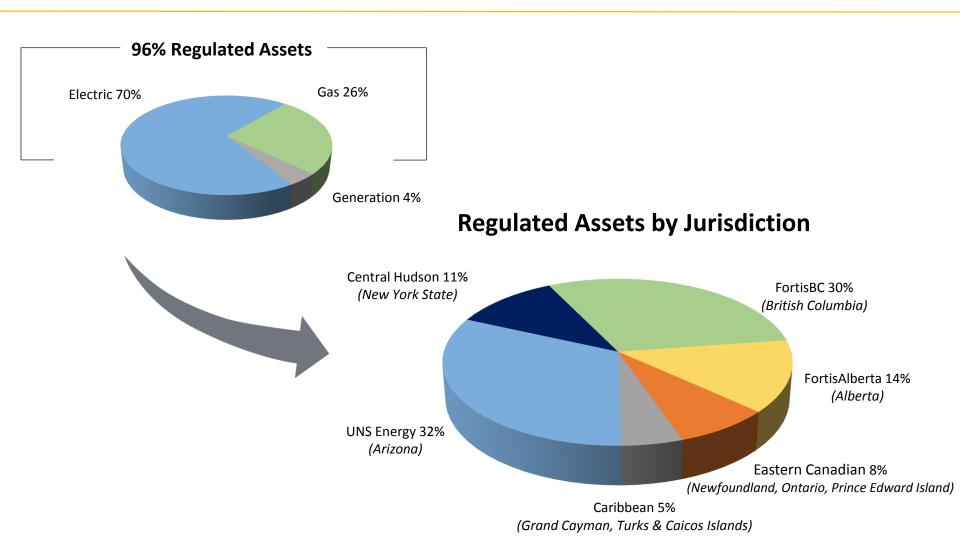
- Regulated Utilities
 - 9 utilities serving 3.2 million customers
 (2.0 million electric, 1.2 million gas)
 - 7,700 employees
- 2015F midyear rate base \$16.4B*
- Market cap \$11B
- S&P/TSX 60 Index member



^{*} Includes Waneta Hydroelectric Expansion



Total Assets \$28 billion (1)



(1) Proforma as at September 30, 2015, after considering the closing of the sale of hotels in October 2015



What have we accomplished in the past year?

- Successful integration of UNS Energy
- ✓ Completion of Waneta Expansion Project
- Three-year rate plan at Central Hudson
- ✓ Strong EPS growth/Two dividend increases
- ✓ Sale of commercial real estate portfolio \$430M
- ✓ Sale of hotel portfolio \$365M
- ✓ Sale of small hydroelectric generating assets \$93M
- ✓ Settlement of BEL expropriation matters



UNS Energy – A Year Later

- Management team retained
- Significant EPS accretion in 2015
- Merger conditions met
 - Equity level at TEP increased by 650 bps to 50%
- Significant capital investments since acquisition
- Credit rating upgrades
- TEP Resource Diversification Plan on track
- TEP rate filing



Waneta Expansion Project

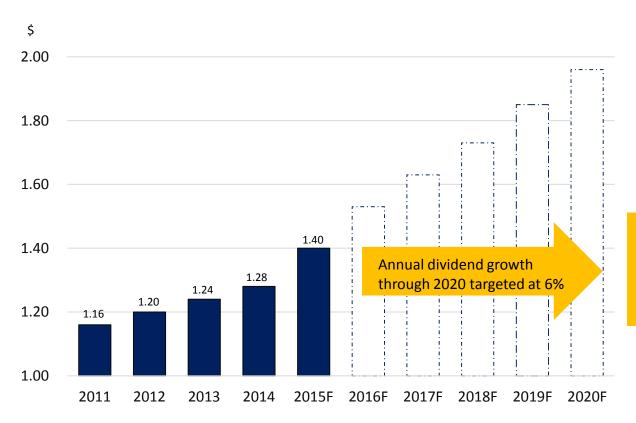


- 2-unit 335-MW hydroelectric plant
- \$900M (51% FTS)
- Supported by 40-year PPAs with BC Hydro and FortisBC Electric
- Commissioned and online in Q2 2015
 - Ahead of time and on budget
- Performing as expected

Largest capital project completed to date



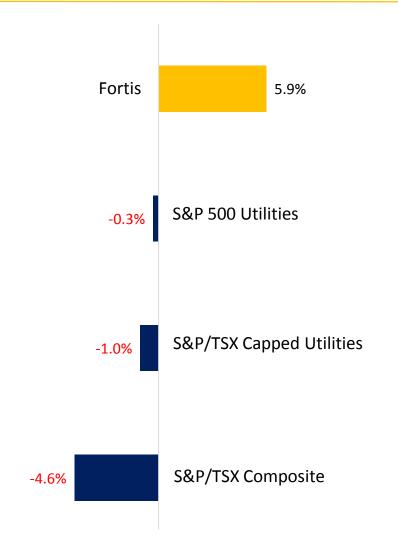
Dividend Guidance Initiated



- A record 42 consecutive years of annual dividend increases
- Two dividend increases in 2015



1-Year Total Shareholder Return



⁽¹⁾ as of October 30, 2015



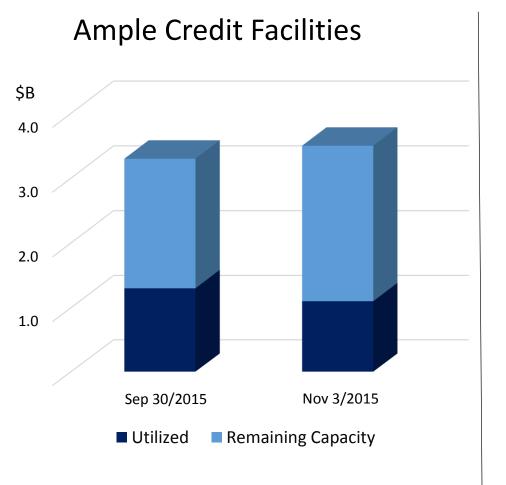
Summary Financial Metrics (1)

| | 2013A | 2014A | Q3 2015 TTM |
|---------------------------------------|-------|-------|----------------|
| Revenue (\$M) | 4,047 | 5,401 | 6,712 |
| Earnings to Common Shareholders (\$M) | 344 | 407 | 570 |
| Basic EPS (\$) | 1.70 | 1.81 | 2.05 |
| EBITDA (\$B) | 1.4 | 1.8 | 2.3 |
| FFO (\$B) | 0.9 | 1.2 | 1.6 |
| CAPEX (\$B) | 1.2 | 1.7 | 2.5 |

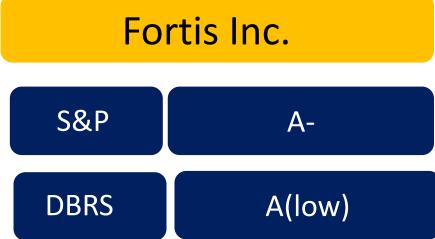
⁽¹⁾ Adjusted for non-recurring items



Liquidity

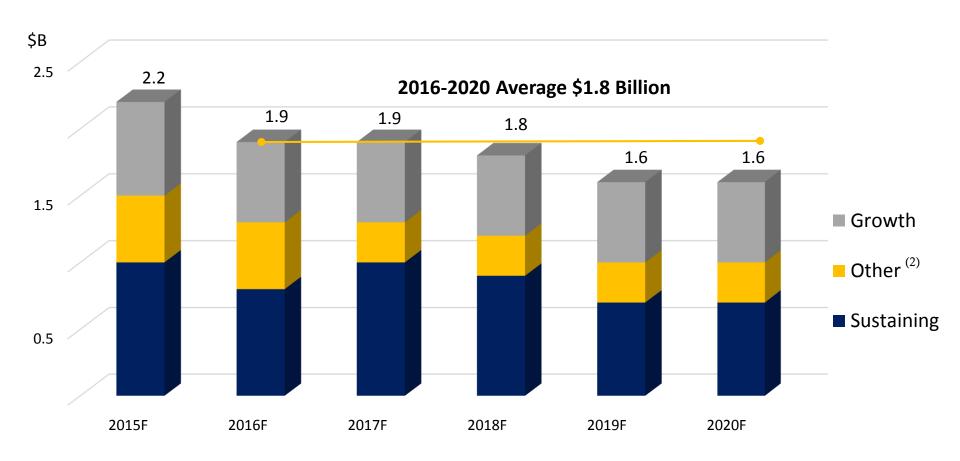


Strong Credit Ratings





Capital Program ~ \$9 Billion (1)

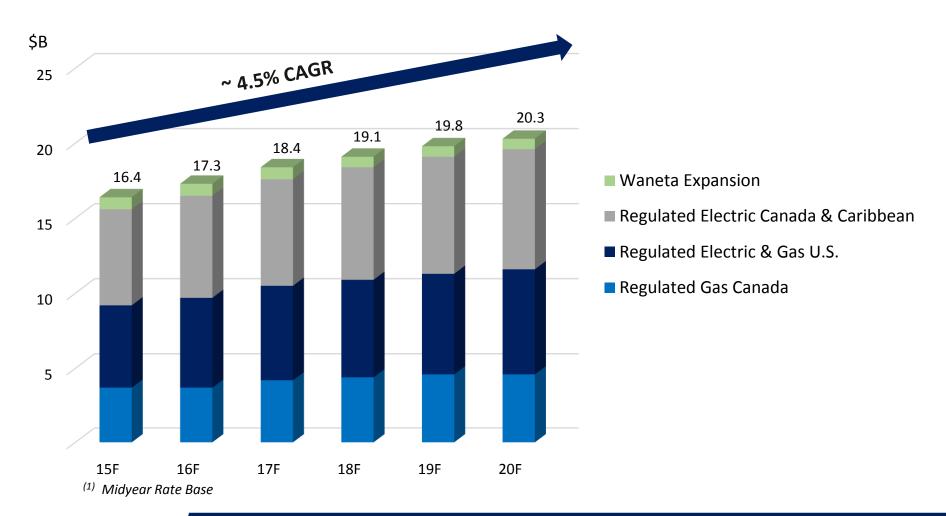


⁽¹⁾ US dollar denominated CAPEX converted at a USD/CAD exchange rate of 1.30



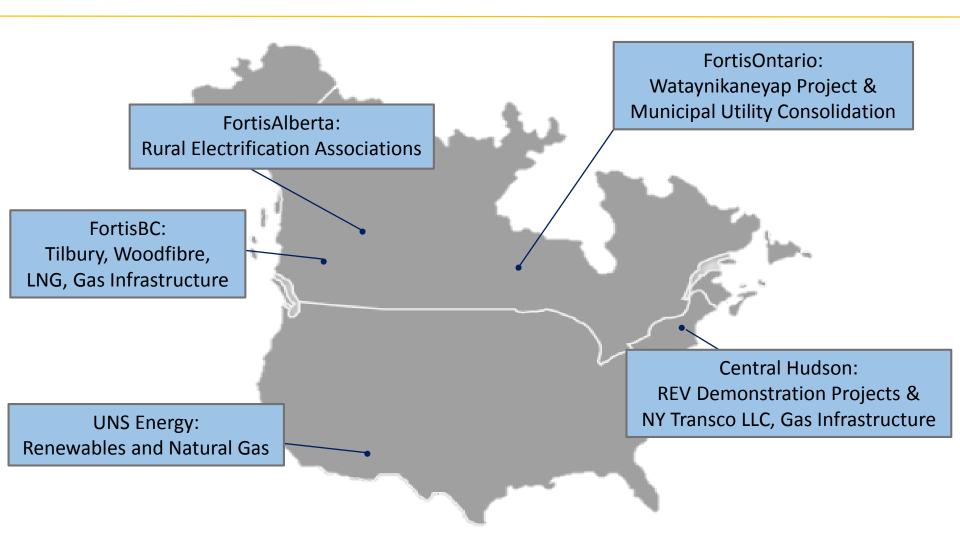
⁽²⁾ Capital expenditures related to facilities, equipment, vehicles, information technology systems and other assets

Drives Rate Base Growth





Many Opportunities for Upside to Rate Base Growth





Woodfibre LNG

Woodfibre LNG export facility:

- Squamish First Nations approved environment certificate in October 2015
- BC's Environmental Assessment Office Approved
- Pending Federal Environment Assessment
- Investment decision by Woodfibre LNG expected in 2016

Fortis Pipeline Expansion to Woodfibre LNG

- To supply Woodfibre LNG site near Squamish
- Estimated rate base of \$600M (not in forecast)
- In progress, with various approvals required, including environmental approvals
- Conditional on Woodfibre LNG proceeding with export facility





FortisBC: Tilbury 1A



- Expansion to add a 1 BCF storage tank and up to 0.23 MTPA of liquefaction
- Construction began in October 2014
- On budget
- Estimated rate base addition ~ \$440 million
- Expected in-service date: Q4 2016
- Supports domestic LNG market
- Supports the Greenhouse Gas Reduction Act



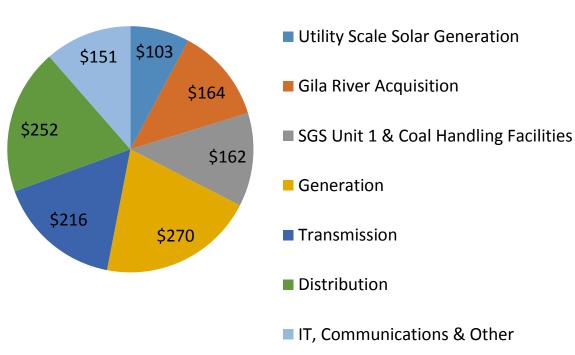
Tilbury 1B

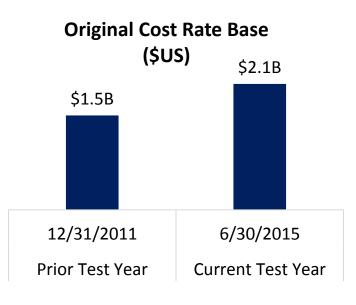
- Government approval for ~ \$400M in rate base (not in forecast)
- Incremental 0.85 MTPA of liquefaction
- Conditional agreements signed with HECO
- Electricity Supply Agreement with BC Hydro
- Transport method changed to bulk shipping from ISO containers
- Discussions regarding viability and scope of project continue
- HECO requires Hawaii Public Utilities Commission approval



TEP Rate Filing Capital Investments and Rate Base Growth





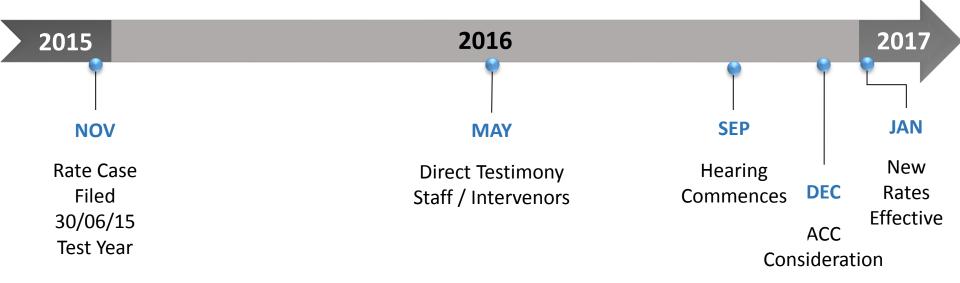




Rate Filing Timelines



Potential Schedule





A Look Forward

- Execute ~ \$9B capital expenditure plan
- Rate base grows to \$20B by 2020
- Annual dividend growth targeted at 6% through 2020
- Navigate significant regulatory applications
- Capitalize on additional energy infrastructure opportunities
- Disciplined utility acquisitions





FORTIS

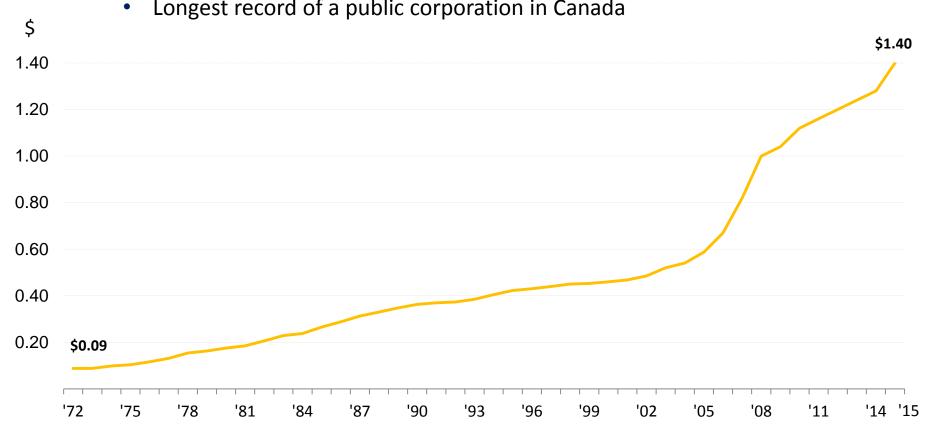




Appendix

Dividend Growth

- 42 consecutive years of annual dividend increases
- Longest record of a public corporation in Canada



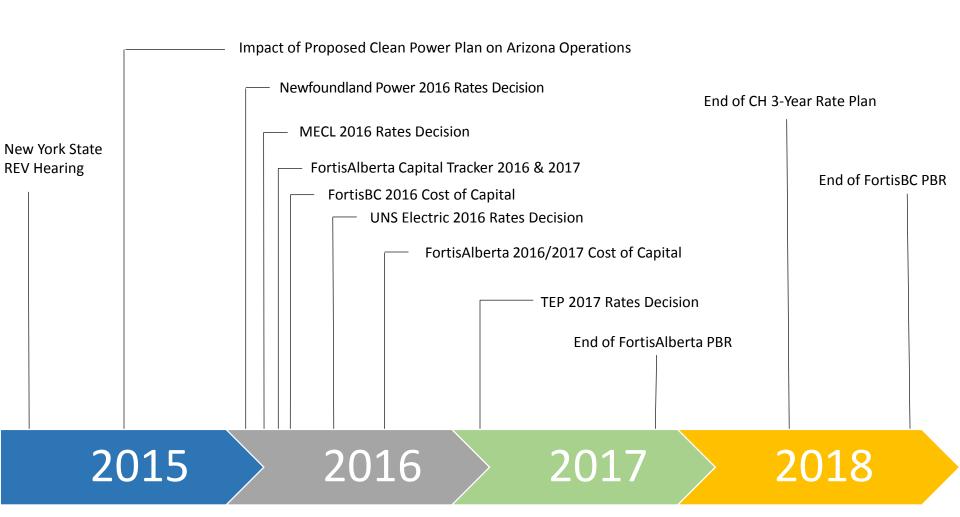


Regulatory Overview

| Company | Jurisdiction | Rate Methodology | Test Year | Equity in Capital (%) | Allowed 2015 ROE (%) | Comments |
|-----------------------|------------------|--------------------------|-----------|-----------------------------|----------------------------|--|
| UNS Energy | Arizona | cos | Historic | 43.5-52.6 | 9.50-10.0 | No earnings cap, Jurisdiction supports 50% equity thickness |
| Central Hudson | New York | COS (3-yr Rate Order) | Future | 48 | 9.00 | Earnings sharing above 9.50% |
| FortisBC | British Columbia | COS (PBR 2014-2019) | Future | 38.5-40 | 8.75-9.15 | 2015-2019 revenue requirement set by formula with earnings sharing above allowed ROE |
| FortisAlberta | Alberta | COS (PBR 2013-2017) | Future | 40 | 8.30 | No earnings cap, revenue requirement set by formula with adjustments for capex |
| Newfoundland Power | Newfoundland | COS | Future | 45 | 8.80 | Earnings capped at 9.30% |



Significant Regulatory Proceedings





Central Hudson Regulatory Update: Rate Case

New three-year rate plan through June 2018:

- US\$45M electric and US\$11M natural gas delivery rate increases over 3 years
- US\$31M of bill credits to mitigate customer bill impacts (merger benefit)
- 48% common equity ratio; 9% ROE; Earnings sharing above 9.5% ROE
- US\$475M of capital investment over the 3-year period
- Continuing provisions:
 - Revenue decoupling
 - Full recovery of electricity and natural gas purchases
 - Pension and OPEB deferral treatment
 - Manufactured gas plant remediation expense deferral treatment
- New provisions
 - Establishment of a major storm reserve
 - Support for REV foundational and demonstration projects



Tucson Electric Power General Rate Application

| (\$US) | 2012 Ra 12/31/201 | ite Case 1 Test Year | 2015 Rate Case 6/30/2015 Test Year | |
|--|---------------------------------------|--|---------------------------------------|--|
| | Requested | Approved | Requested | |
| Increase in Non-Fuel Revenue Requirement | \$128 million | \$84 million | \$110 million | |
| Original Cost Rate Base | \$1.5 billion | \$1.5 billion | \$2.1 billion | |
| Capital Structure | 46% Equity 54% Debt (pro forma) | 43.5% Equity 57.5% Debt (actual) | 50% Equity 50% Debt (actual) | |
| Return on Equity | 10.75% | 10.00% | 10.35% | |
| Average Cost of Debt | 5.18% | 5.18% | 4.32% | |
| Weighted Avg. Cost of Capital | 7.74% | 7.26% | 7.34% | |
| New Rates Effective | 7/1/2013 | 7/1/2013 | 1/1/2017 | |



Utility Credit Ratings

| Company | S&P | DBRS | Moody's |
|---------------------------|------|---------|---------|
| Tucson Electric Power (1) | BBB+ | n/a | A3 |
| Central Hudson | А | n/a | A2 |
| FortisBC (Gas) | n/a | Α | А3 |
| FortisAlberta | A- | A (low) | n/a |
| FortisBC (Electric) | n/a | A (low) | Baa1 |
| Newfoundland Power | n/a | Α | A2 |

⁽¹⁾ Fitch rating A-; S&P Positive Outlook



UNS Energy - More Solar for Less Money



- Develop more community scale arrays tied to the distribution system
- Offer customers more cost-effective options for going solar
- Modify net metering tariff & rate design to send more accurate, equitable price signals



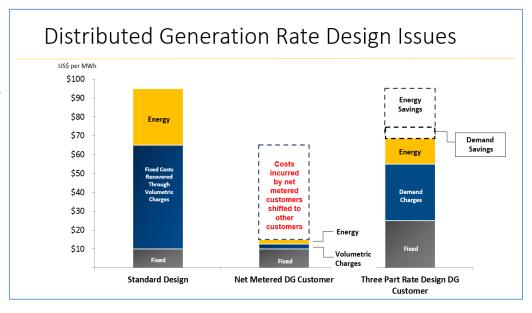
Net Metering Rules & Rate Design Proposals

Net Metering

- No carry over or "banking" of excess solar generation
- Bill credits for excess solar generation at current solar PPA price (5.8 cents/kWh) "Avoided Cost of Solar"

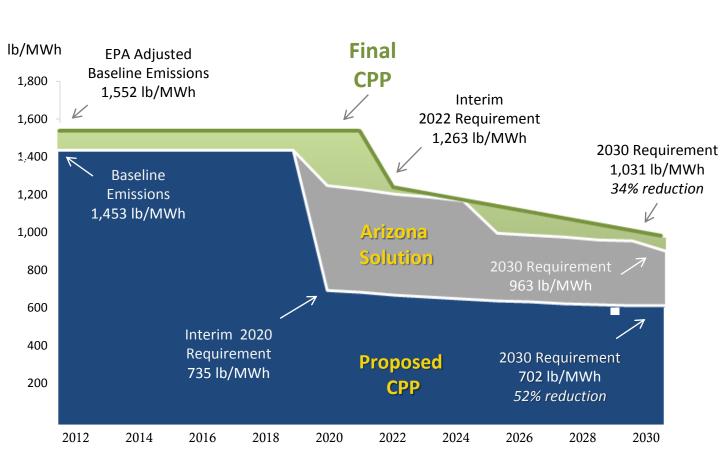
Rate Design Proposals

- Fixed Cost Recovery
 - Increase basic service charge
- Three-Part Rate Design
 - Applies to partial customer requirements
 - Basic service charge
 - Demand charge
 - Lower energy charge





Clean Power Plan Final Arizona Reduction Requirements



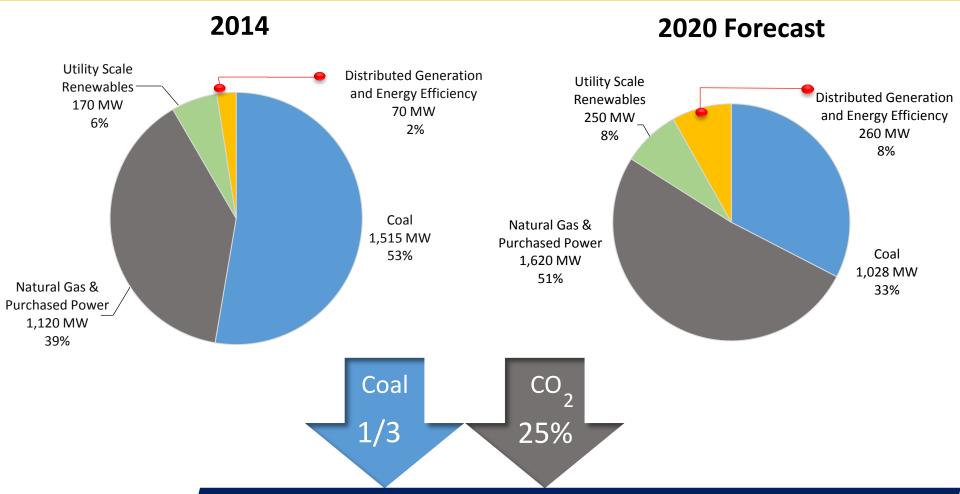
| Station | Fuel | Capacity MW |
|--|-----------------|----------------|
| Springerville Generation Station | Coal | 582 |
| Sundt Generating Station | Natural Gas | 421 |
| Gila River Power Station | Natural Gas | 413 |
| Eligible Renewable Resources | Wind / Solar | 137 |

"Arizona's step 1 interim goal of 1,263 pounds per megawatt-hour reflects changes EPA made to provide a smoother glide path and less of a "cliff" at the beginning of the program. The "cliff" had been particularly significant for Arizona." - EPA



Generation Portfolio - Resource Diversification Strategy

TEP Resource Capacity





Operational Highlights

| REGULATED | | | | | | | | | | | |
|-------------------------|----------------------------|-----------|-----------|--------|--------|--------------|---------|----------|-----------|-----------|---------|
| | (as at September 30, 2015) | | | | 2014 | | | | 20 | 2015F | |
| | Custome | | | Total | Peak D | <u>emand</u> | Volumes | Sales | Operating | Midyear | Capital |
| | Electric | Gas | Employees | Assets | Gas | Electric | Gas | Electric | Earnings | Rate Base | Program |
| UTILITY | (#) | (#) | (#) | (\$B) | (TJ) | (MW) | (PJ) | (GWh) | (\$M) | (\$B) | (\$M) |
| UNS Energy (1) | 511,000 | 152,000 | 2,032 | 8.7 | 95 | 3,293 | 5 | 5,646 | 60 | 4.2 | 687 |
| Central Hudson | 300,000 | 77,000 | 947 | 3.1 | 138 | 1,060 | 23 | 5,075 | 37 | 1.4 | 185 |
| FortisBC | 167,000 | 970,000 | 2,118 | 8.0 | 1,324 | 684 | 195 | 3,179 | 173 | 4.9 | 535 |
| FortisAlberta | 536,000 | - | 1,166 | 3.8 | - | 2,648 | - | 17,372 | 103 | 2.7 | 412 |
| Newfoundland Power | 261,000 | - | 658 | 1.5 | - | 1,398 | - | 5,899 | 37 | 1.0 | 106 |
| Maritime Electric | 78,000 | - | 181 | 0.4 | - | 256 | - | 1,168 | 12 | 0.3 | 30 |
| FortisOntario | 65,000 | - | 196 | 0.3 | - | 264 | - | 1,309 | 11 | 0.3 | 29 |
| Caribbean Utilities (2) | 28,000 | - | 204 | 0.8 | - | 100 | - | 564 | 13 | 0.5 | 98 |
| Fortis Turks and Caicos | 14,000 | - | 156 | 0.4 | - | 37 | - | 207 | 14 | 0.3 | 42 |
| Total Regulated | 1,960,000 | 1,199,000 | 7,658 | 27.0 | 1,557 | 9,740 | 223 | 40,419 | 460 | 15.6 | 2,124 |

⁽¹⁾ UNS Energy Corporation ("UNS Energy") was acquired by Fortis on August 15, 2014. Electric sales, gas volumes and earnings are from August 15, 2014, the date of acquisition.
(2) Data represents 100% of Caribbean Utilities' operations except for earnings, which represent Caribbean Utilities' contribution to consolidated earning of Fortis based on the Corporation's approximate 60% ownership interest.

| NON-REGULATED | | | | | | | | |
|---------------------------------------|---------------------|-----------|--------------|--------------|----------|-----------------|--|--|
| (as at September 30, 2015) 2014 2015F | | | | | | | | |
| | Generating Capacity | Employees | Total Assets | Energy Sales | Earnings | Capital Program | | |
| | (MW) | (#) | (\$B) | (GWh) | (\$M) | (\$M) | | |
| Fortis Generation | 407 | 34 | 1.0 | 407 | 20 | 51 | | |











Presenter Biographies





Barry V. Perry, President and CEO, Fortis, effective December 31, 2014.

Prior to his current position, Mr. Perry served as VP, Finance and CFO of the Corporation since 2004. He joined the Fortis organization in 2000 as VP, Finance and CFO of Newfoundland Power. Previously, Mr. Perry held the position of VP, Treasurer with a global forest products company and Corporate Controller with a large crude oil refinery.

He earned a Bachelor of Commerce (Honours) from Memorial University of Newfoundland and is a member of the Institute of Chartered Accountants of Newfoundland and Labrador.

Mr. Perry serves on the Boards of Fortis utilities in British Columbia, Alberta, Arizona and New York, as well as the Board of Fortis Properties.

He is a native of New-Wes-Valley, Bonavista Bay, Newfoundland and Labrador.





Karl W. Smith, EVP, CFO, Fortis, effective June 30, 2014.

Prior to his current position, Mr. Smith served as President and CEO of FortisAlberta since 2007. He served as President and CEO, Newfoundland Power from 2004 through 2007 and as CFO, Fortis from 1999 through 2003.

Mr. Smith earned a Bachelor of Commerce (Honours) from Memorial University of Newfoundland and is a member of the Institute of Chartered Accountants of Newfoundland and Labrador.

Mr. Smith currently serves as a Director on the Board of CH Energy Group and the FortisBC Group of Companies. He has served on the Boards of FortisOntario, FortisAlberta and Caribbean Utilities. Mr. Smith is Chair of the Atlantic Provinces Economic Council and past Chair of the Canadian Electricity Association. He is past Treasurer of the Western Energy Institute.

Mr. Smith is a native of Stephenville Crossing, Newfoundland and Labrador.





Barry Perry
President & CEO, Fortis



Karl Smith EVP, CFO, Fortis



Nora Duke EVP, Corporate Services & Chief HR Officer, Fortis



Earl Ludlow
EVP, Eastern Canadian &
Caribbean Operations, Fortis



David Hutchens President & CEO UNS Energy



James Laurito
President & CEO
Central Hudson



Michael Mulcahy President & CEO FortisBC



Phonse Delaney President & CEO FortisAlberta