



FORTIS_{INC.}

EEI Financial Conference

November 2018

Forward-Looking Information

Fortis includes "forward-looking information" in this presentation within the meaning of applicable Canadian securities laws and "forward-looking statements" within the meaning of the U.S. Private Securities Litigation Reform Act of 1995, collectively referred to as "forward-looking information". Forward-looking information included in this presentation reflects expectations of Fortis management regarding future growth, results of operations, performance and business prospects and opportunities. Wherever possible, words such as "anticipates", "believes", "budgets", "could", "estimates", "expects", "forecasts", "intends", "may", "might", "plans", "projects", "schedule", "should", "target", "will", "would" and the negative of these terms and other similar terminology or expressions have been used to identify the forward-looking information, which include, without limitation: targeted average annual dividend growth through 2023; the Corporation's forecast consolidated and segmented capital expenditures for 2018 and the period 2019 through 2023 and potential funding sources for the capital plan; the Corporation's forecast consolidated and segmented rate base for 2018 and the period 2019 through 2023; the expected timing of filing of regulatory applications and receipt and outcome of regulatory decisions; targeted debt ratios for the period 2018 through 2023; and the nature, timing and expected costs of certain capital projects including, without limitation, the Wataynikaneyap Power Project, ITC Multi-Value Regional Transmission Projects and 34.5 to 69 kV Transmission Conversion Project, UNS Energy Gila River Natural Gas Generating Station Unit 2, Southline Transmission Project and New Mexico Wind Project, FortisBC Lower Intermediate Pressure System Upgrade, Eagle Mountain Woodfibre Gas Line Project, Transmission Integrity Management Capabilities Project and Inland Gas Upgrades Project and additional opportunities beyond the base capital plan.

Forward-looking information involves significant risks, uncertainties and assumptions. Certain material factors or assumptions have been applied in drawing the conclusions contained in the forward-looking information. These factors or assumptions are subject to inherent risks and uncertainties surrounding future expectations generally, including those identified from time to time in the forward-looking information. Such risk factors or assumptions include, but are not limited to: the implementation of the Corporation's five-year capital investment plan; no material capital project and financing cost overrun related to any of the Corporation's capital projects; sufficient human resources to deliver service and execute the capital program; the realization of additional opportunities; the impact of fluctuations in foreign exchange; the Board exercising its discretion to declare dividends, taking into account the business performance and financial condition of the Corporation; reasonable decisions by utility regulators and the expectation of regulatory stability and no significant changes in laws and regulations that may materially negatively affect the Corporation and its subsidiaries. Fortis cautions readers that a number of factors could cause actual results, performance or achievements to differ materially from the results discussed or implied in the forward-looking information. These factors should be considered carefully and undue reliance should not be placed on the forward-looking information. For additional information with respect to certain of these risks or factors, reference should be made to the continuous disclosure materials filed from time to time by Fortis with Canadian securities regulatory authorities and the Securities and Exchange Commission. All forward-looking information in this presentation is given as of the date of this presentation and Fortis disclaims any intention or obligation to update or revise any forward-looking information, whether as a result of new information, future events or otherwise.

Unless otherwise specified, all financial information referenced is in Canadian dollars and references to rate base refer to mid-year rate base.

Our Strategy

STRATEGY



6%

Average Annual Dividend
Growth Target through
2023

Leverage the operating model,
footprint of our utilities, operating
expertise, reputation and financial
strength to develop growth
opportunities



Focus on
Organic
Growth

AREAS OF FOCUS:

Utility Capital
Investment
Plan

Investment
Grade Credit
Ratings

System
Resiliency &
Cybersecurity

Sustainability &
Delivery of
Cleaner Energy

Customer &
Regulatory
Relationships

Energy Infrastructure,
LNG Expansion &
Energy Storage

High Quality & Diverse Utility Portfolio

~97% REGULATED
UTILITY ASSETS

\$26.1 BILLION IN
MIDYEAR RATE
BASE IN 2018

~92% TRANSMISSION &
DISTRIBUTION

10 UTILITY OPERATIONS
Canada, U.S. & Caribbean

~60% EARNINGS FROM THE U.S.

3.3 MILLION
UTILITY CUSTOMERS
2.0M Electric & 1.3M Gas

Note: All information as at September 30, 2018, except earnings and transmission and distribution are as at December 31, 2017.

Our Unique Business Model

10
Locally Operated
Utilities

=
1 Strong
North
American
Company

- ITC
- UNS Energy
- FortisBC
- FortisAlberta
- Newfoundland Power
- Central Hudson
- FortisOntario
- Caribbean Utilities
- Maritime Electric
- FortisTCI



Sustainability:

Environmental Commitment



We delivered **19 times** more energy to our customers than we generated in 2017

92%

of our assets
are electricity
poles, wires and
natural gas lines



63%

Decrease in the carbon intensity
of operations since 2015

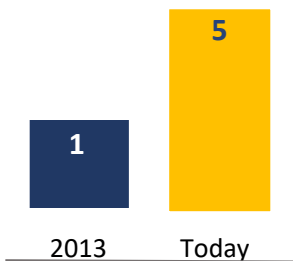
Governance and Social Commitment



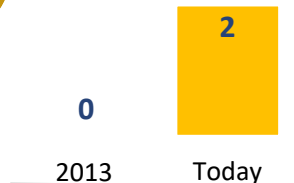
\$12.5M

invested in communities
that we serve in 2017

Women on our Board



Women NEOs



Fortis Timeline

1885-2012



Focused on Canada

2013-2016



U.S. Acquisition Strategy

2017-Current



Focused on Organic Growth in North America

Strong Financial Track Record

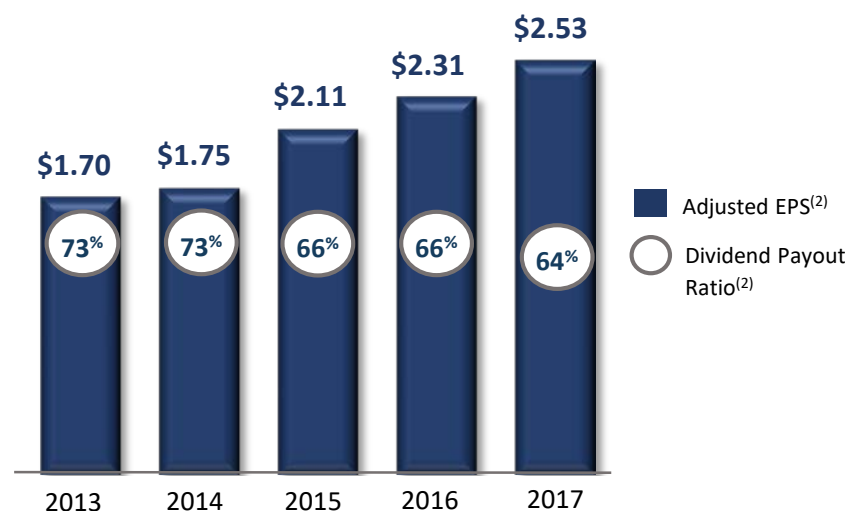


**Rate Base 5-Year
Historical CAGR**
7.0%⁽¹⁾



**EPS 5-Year
Historical CAGR**
8.0%⁽²⁾

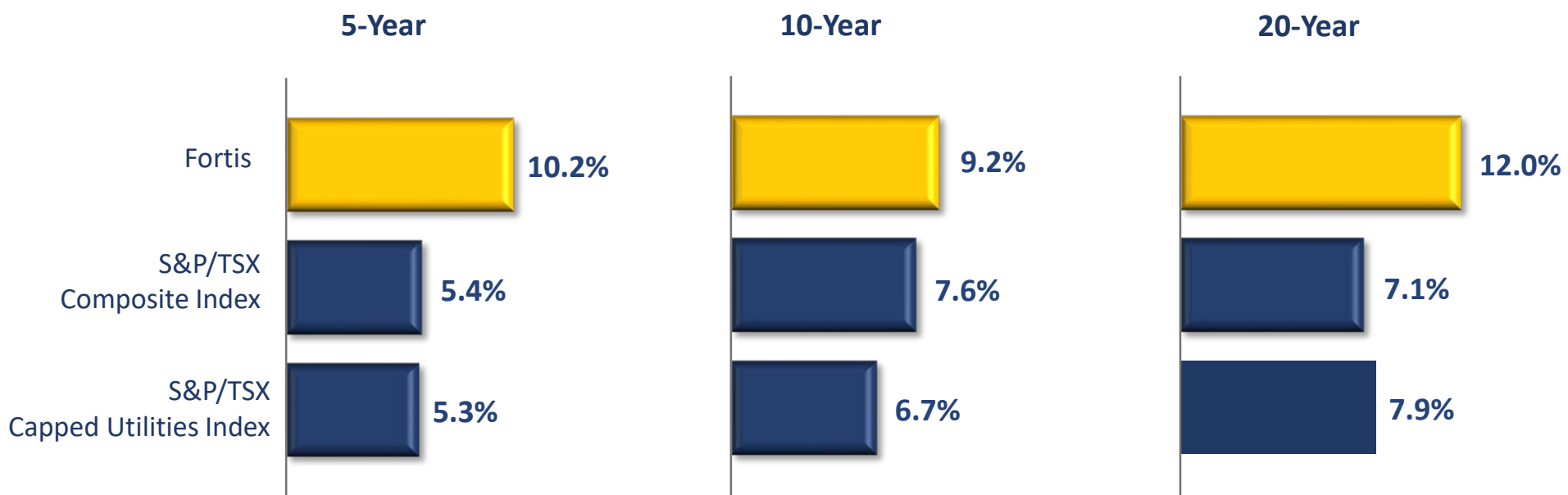
Adjusted EPS and Dividend Payout Ratio



(1) 5-year period ending 2017 and excludes acquisition impacts. Including acquisitions, CAGR is 24%.

(2) 5-year period ending 2017 and reflects adjusted EPS, a non-US GAAP measure.

Average Annualized Total Shareholder Return



Note: For the period ending October 31, 2018.

New 2019-2023 Business Plan Highlights



\$17.3B

**5-Year
Capital Plan**



6-7%

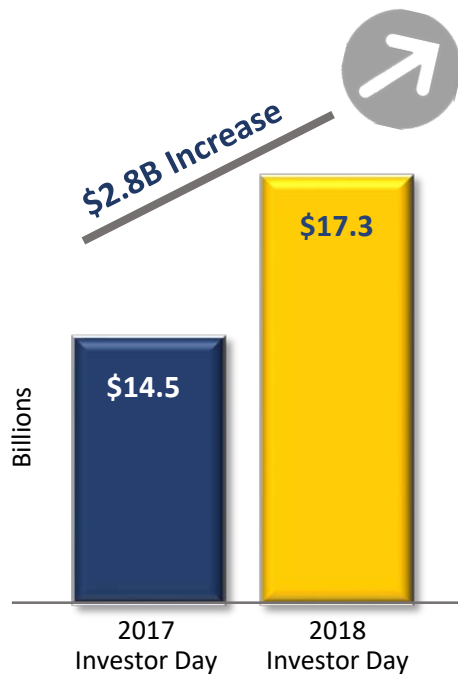
**Rate Base
Growth**



6%

**Average Annual
Dividend Growth
Target to 2023**

Increase in Capital Plan Driven by Proven Growth Strategy



+ \$0.6B



+ \$0.9B



+ \$0.6B



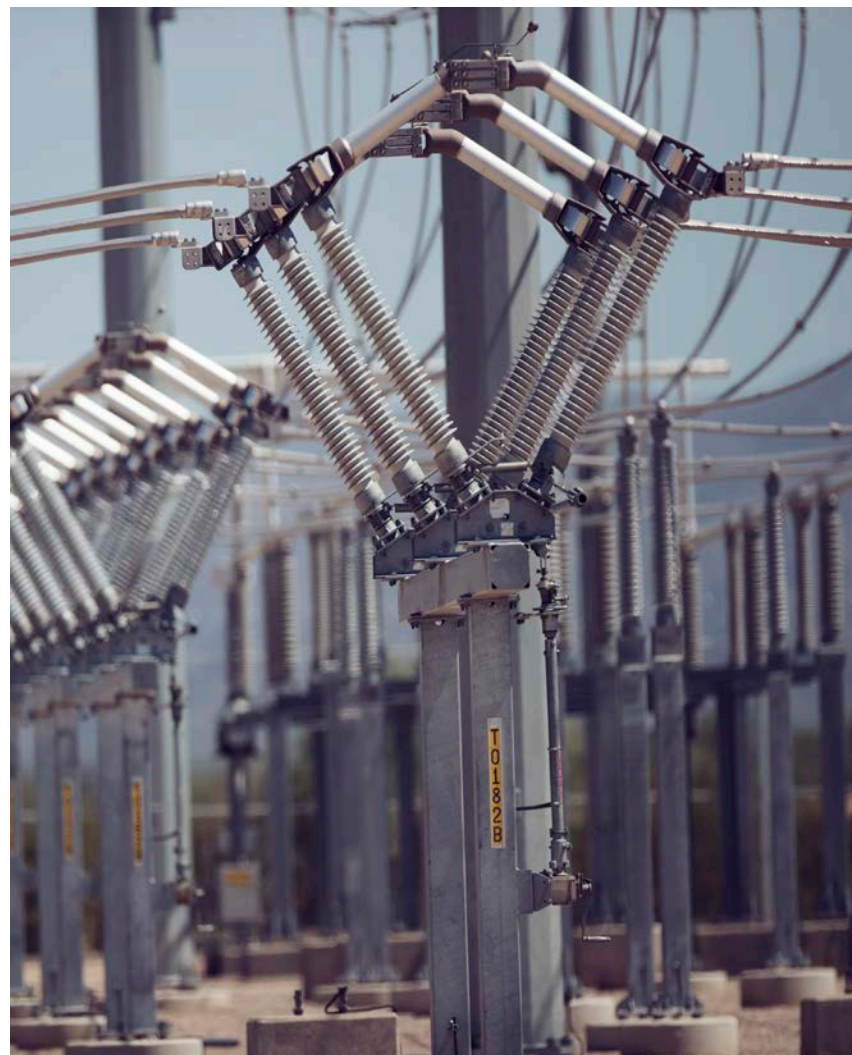
+ \$0.6B



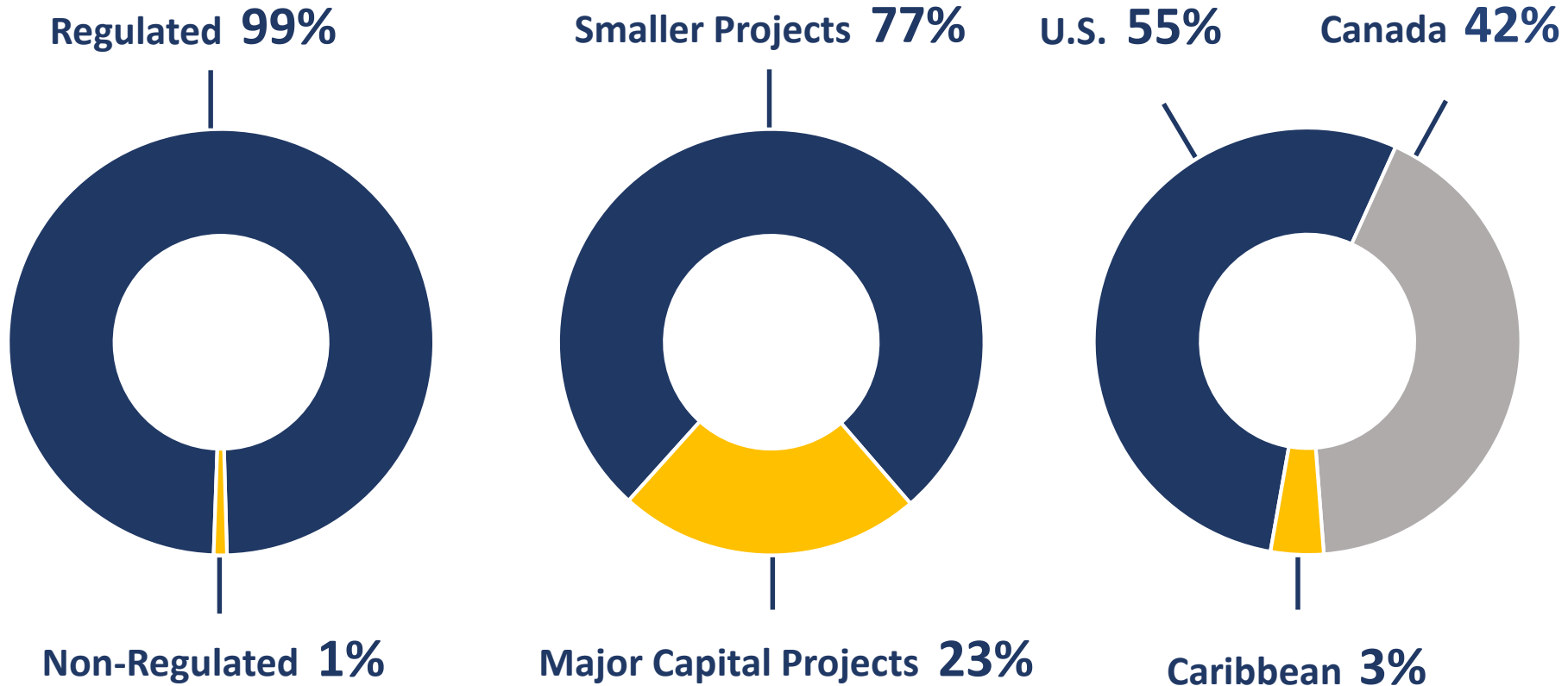
\$3.5B Average Annual Capital Expenditures



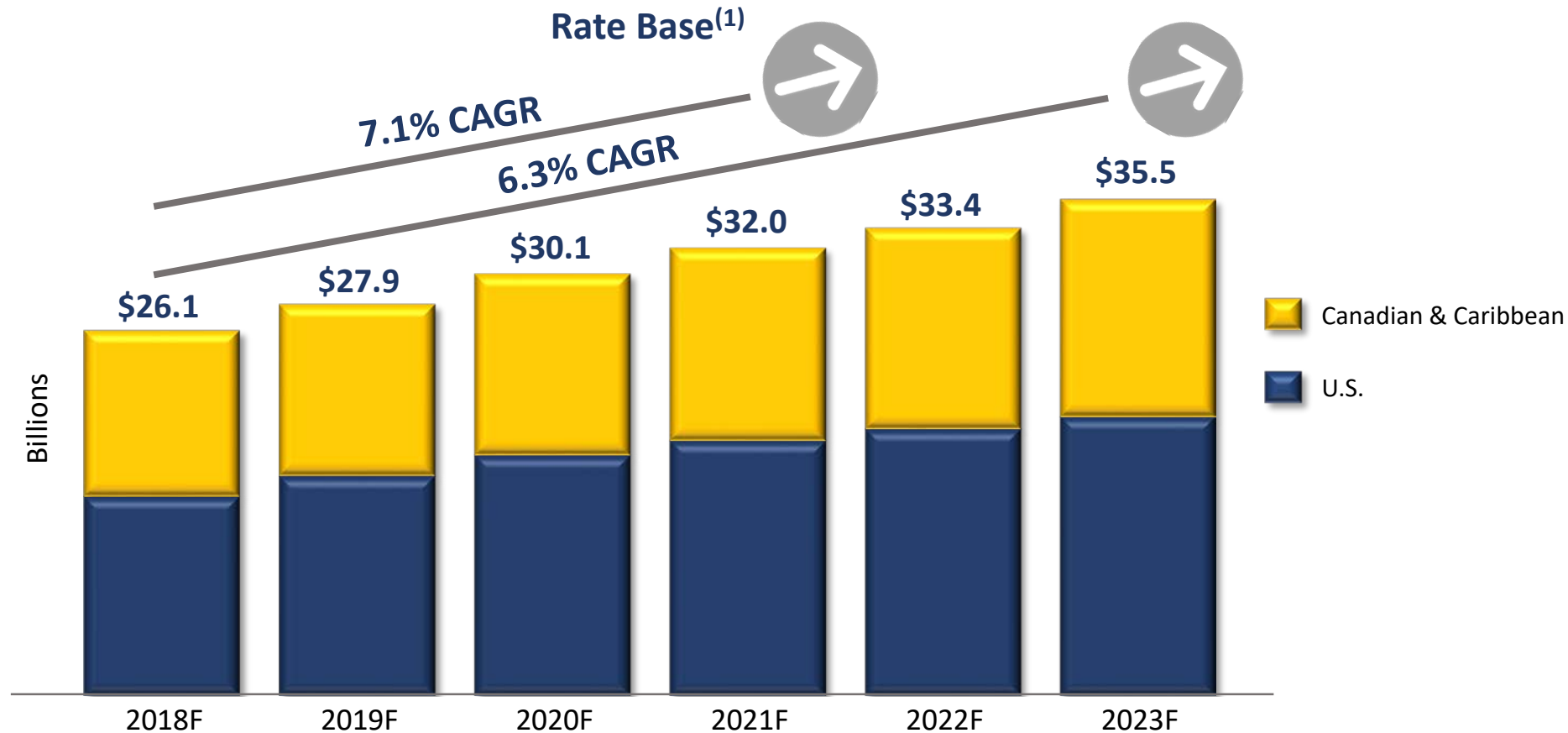
(1) Capital expenditures are translated at a forecast USD/CAD foreign exchange rate of \$1.28.



Low Risk, Highly Executable Capital Plan



Capital Plan Grows Rate Base to \$35 Billion in 2023



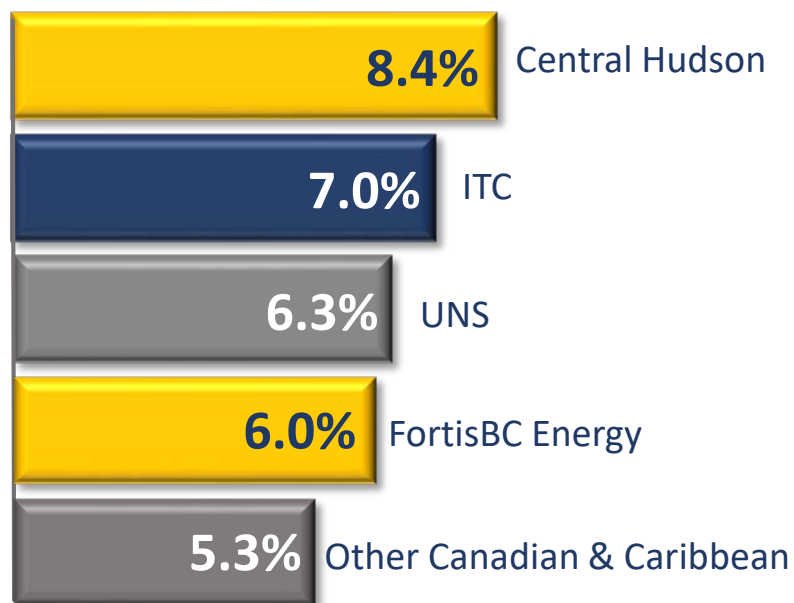
(1) Rate base converted at a projected USD/CAD foreign exchange rate of \$1.28 for 2018 through 2023.

Strong 5-Year Rate Base Growth



Rate Base Growth

5-Year **6.3%**



Rate Base Grows
\$9.4B to \$35.5B

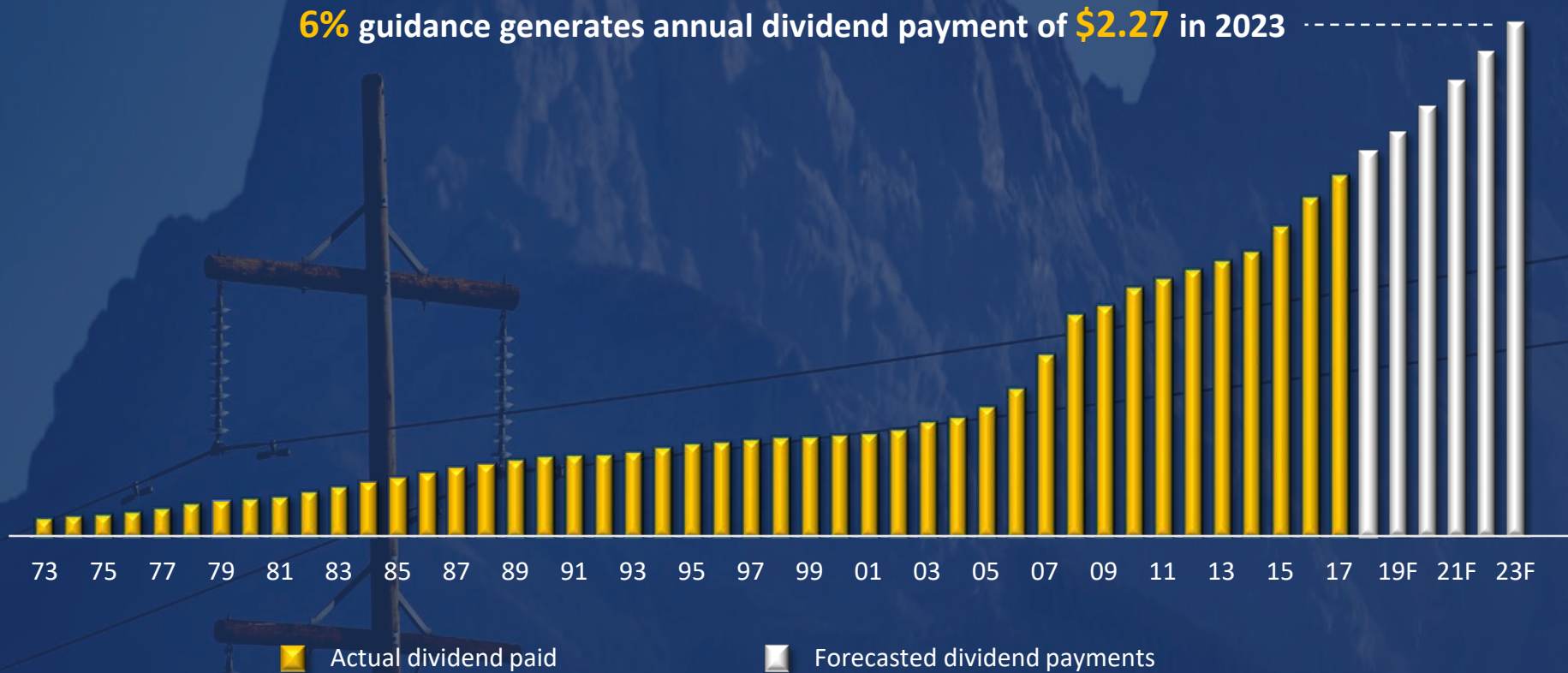
5-Year CAGR
Increases from
4.5% to 6.3%

Growth Mainly
Driven by U.S. Utility
Investments

Note: 5-year rate base is for the period 2019 through 2023.

45 Years of Dividend Growth and 6% Guidance Extended to 2023

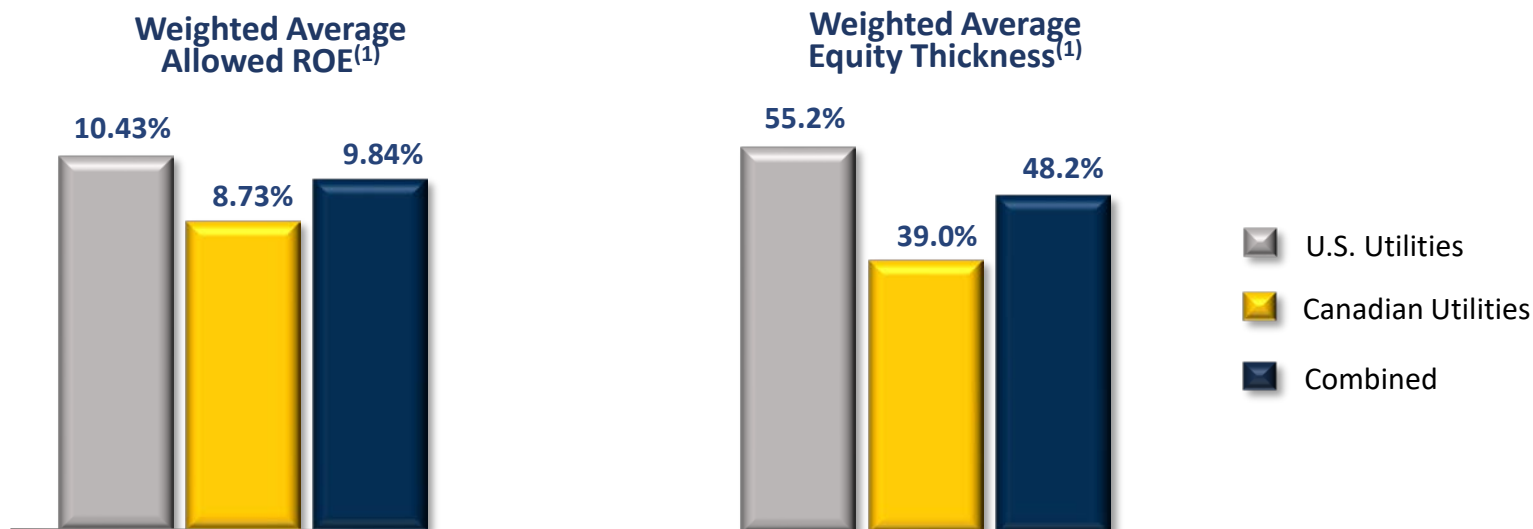
6% guidance generates annual dividend payment of **\$2.27** in 2023



Additional Energy Infrastructure Opportunities



Current Regulatory Framework



(1) Based on 2018 rate base and capital structure for the Canadian and U.S. utilities.

Regulatory Outlook

Recent Decisions:



Independence Incentive Adder Complaint

- Adder reduced to 0.25%
- Effective April 20, 2018

Upcoming Proceedings and Decisions:



MISO Base ROE Complaints

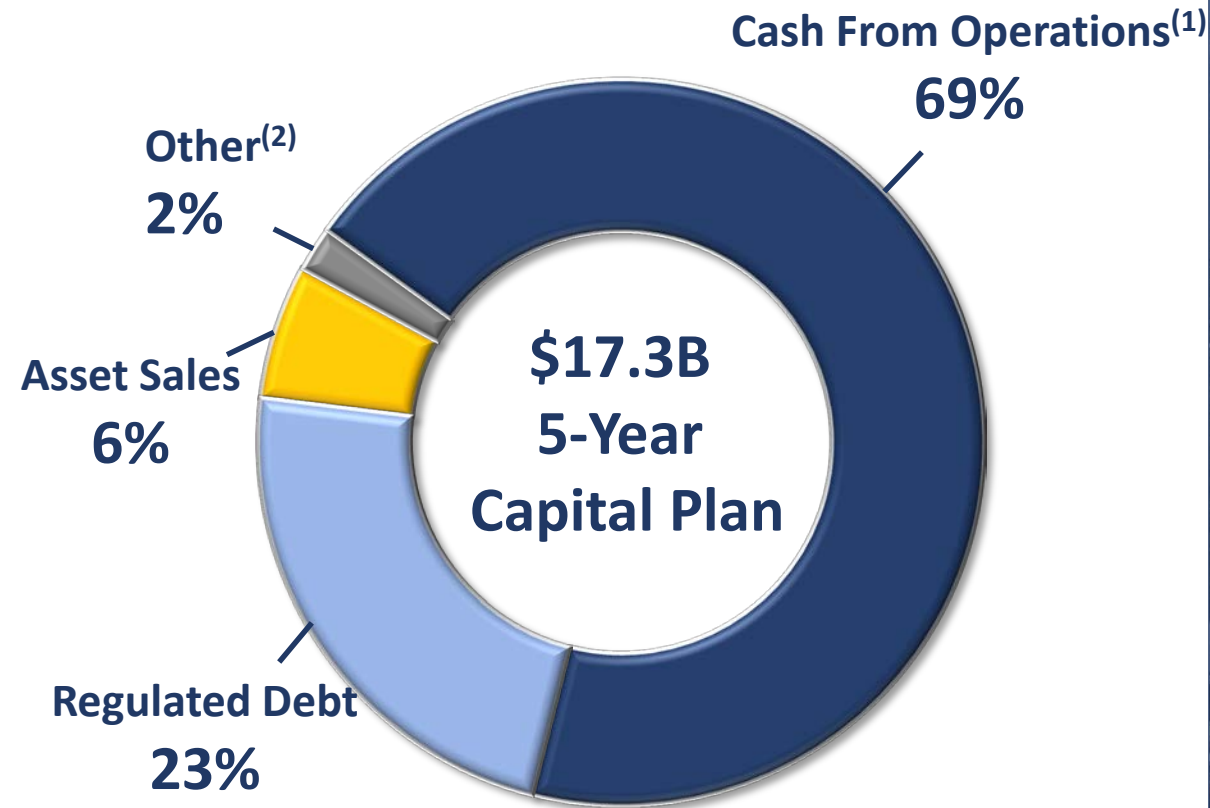


Targeted TEP Rate Case Filing in 2019



Targeted PBR Renewal Filing in 2019

Effective Funding Plan For 5-Year Capital Program



**No Discrete Equity
Required to Fund
5-Year Capital Plan**

**Asset Sales Expected
to Provide \$1-\$2 Billion
in Proceeds**

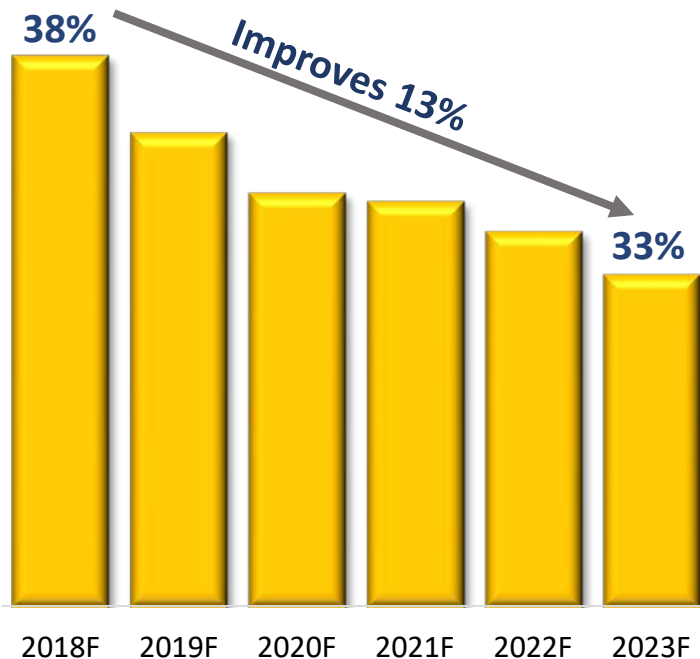
**ATM Program Unutilized
and Provides Financial
Flexibility**

(1) Cash from operating activities after net dividends and customer contributions. This is a non-US GAAP measure.

(2) Includes non-regulated debt and funds from the Corporation's employee stock purchase plan and stock option plan.

Strengthening Our Credit Profile

Improved Holdco Debt / Total Debt



Credit Rating
Agencies Rank
Business Risk
Profile as
Excellent/Strong⁽¹⁾

Improving Credit
Metrics Over The
5-Year Plan

(1) S&P ranks business risk profile as excellent and Moody's ranks it as strong.

Why Invest In Fortis?



Well-Run Utilities



Highly Regulated



Highly Diversified



Strong Growth Profile



6% Dividend Guidance



Opportunities Beyond
Capital Plan

