## **Investor Presentation**

November 2023



### FORWARD LOOKING INFORMATION

Fortis includes forward-looking information in this presentation within the meaning of applicable Canadian securities laws and forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 (collectively referred to as "forward-looking information"). Forward-looking information reflects expectations of Fortis management regarding future growth, results of operations, performance and business prospects and opportunities. Wherever possible, words such as anticipates, believes, budgets, could, estimates, expects, forecasts, intends, may, might, plans, projects, schedule, should, target, will, would, and the negative of these terms, and other similar terminology or expressions have been used to identify the forward-looking information, which includes, without limitation: the target of maintaining controllable operating costs in line with historical levels; the expected use of proceeds from the sale of Aitken Creek; planned coal retirements and the expectation to exit coal by 2032; TEP's 2023 IRP and UNS Electric's 2023 IRP, including planned additions of wind, solar, energy storage and hydrogen ready natural gas, and the related expected timing of ACC review, expected impact on UNS's five-year capital plan and forecast valuation of incremental investment opportunity through 2038; the expectation that UNS will rely more on lower-carbon generation from 2028-2032 and the forecasted impact on Scope 1 emissions; the 2030 GHG emissions reduction target; the 2035 GHG emissions reduction target; the 2050 net-zero GHG emissions target; the expected timing of the issuance of the Corporation's second TCFD report and plans to further assess financial impacts of climate risks and opportunities; forecast rate base and rate base growth for 2023 through 2028; forecast capital expenditures for 2023 and 2024-2028, including cleaner energy investments; expected sources of funding for the Corporation's Capital Plan; expected sources of common equity proceeds and the expected uses of proceeds from the ATM; the expectation of a consistent capital structure over the planning period; dividend growth guidance through 2028; the expectation that the long-term dividend guidance will provide flexibility to fund more capital internally and support reduction in dividend payout ratio over time in line with historical levels; forecast credit metrics through 2028; the nature, timing, benefits and expected costs of certain capital projects, including ITC's transmission projects associated with the MISO LRTP, UNS Energy Vail-to-Tortolita Transmission Project, UNS Energy Renewable Generation projects, UNS Energy Battery Storage investments, including the Roadrunner Reserve project, FortisBC Tilbury LNG Storage Expansion, FortisBC AMI Project; FortisBC Eagle Mountain Woodfibre Gas Line Project, FortisBC Tilbury 1B Project, FortisBC Okanagan Capacity Upgrade, Wataynikaneyap Transmission Power Project, and additional opportunities beyond the Capital Plan, including investments related to the IRA, climate adaption and grid resiliency, and renewable fuel solutions and LNG infrastructure and resources in British Columbia; forecast rate base by business unit for 2023 through 2028; FortisBC's 2030 RNG supply target; the expected timing, outcome and impact of regulatory proceedings and decisions; forecast debt maturities for 2024 through 2033; and scheduled preferred share dividend rate resets.

Forward looking information involves significant risks, uncertainties and assumptions. Certain material factors or assumptions have been applied in drawing the conclusions contained in the forward-looking information, including, without limitation: no material impact from energy price volatility, global supply chain constraints and inflation; no material changes in the assumed U.S. dollar to Canadian dollar exchange rate; no significant variability in interest rates; the successful execution of the Capital Plan; no material capital project or financing cost overrun; sufficient human resources to deliver service and execute the Capital Plan; the realization of additional opportunities beyond the Capital Plan; the Board exercising its discretion to declare dividends, taking into account the business performance and financial condition of the Corporation; and reasonable regulatory decisions and the expectation of regulatory stability. Fortis cautions readers that a number of factors could cause actual results, performance or achievements to differ materially from the results discussed or implied in the forward-looking information. These factors should be considered carefully, and undue reliance should not be placed on the forward-looking information with respect to certain of these risks or factors, reference should be made to the continuous disclosure materials filed from time to time by the Corporation with Canadian securities regulatory authorities and Exchange Commission. All forward-looking information herein is given as of the date of this presentation. Fortis disclaims any intention or obligation to update or revise any forward-looking information, whether as a result of new information, future events or otherwise.

Unless otherwise specified, all financial information is in Canadian dollars and rate base refers to midyear rate base.



## **FORTIS AT A GLANCE**





**93%** transmission & distribution assets



**10 regulated utilities** in Canada, the U.S. & Caribbean



**3.4 million** electric and gas customers



**9,200** dedicated employees



**99%** regulated utility assets



**\$36 billion** 2023F rate base



~9.5% average annual<sup>(1)</sup>
10-year total shareholder return



**82% of Fortis utilities**have female CEO or Board Chair

(1) As at October 31, 2023.





Customer & Community

# OUR VISION & STRATEGY

A Premium North American Utility Delivering a Cleaner Energy Future



- Operational Excellence
- Financial Strength
- Diversified Regulated Portfolio
- Local Business Model
- Strong Governance





### **OUR COMMON GROUND**





#### PROVISION OF SAFE & RELIABLE SERVICE

#### Priority #1

- Health and safety of our employees, customers and contractors
- Doing whatever it takes to ensure safe and reliable service to our 3.4M customers
- Consistently outperforming industry averages in both Canada and the U.S.



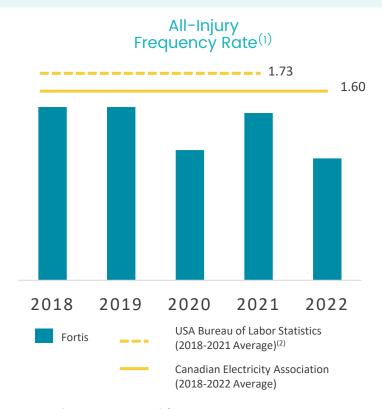
### GOOD GOVERNANCE

#### Fortis Ranked #1 in The Globe & Mail 2022 Board Games

- Utilities operate within the parameters of common policies and best practices
- Local business model with subsidiary boards comprised of a majority independent local directors
- Subsidiary boards provide effective independent oversight and administration of their governance and operations

### ENSURING SAFE & RELIABLE SERVICE

## SAFE OPERATIONS

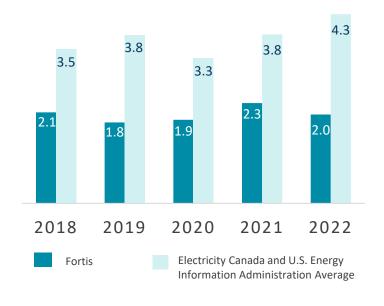




- (2) 2022 data not yet available.
- (3) Based on weighted average of Fortis' customer count in each jurisdiction.



## Average Electricity Customer Outage Duration (Hours)(3)





### MAINTAINING CUSTOMER AFFORDABILITY

#### KEY AREAS OF FOCUS

Targeting controllable operating costs in line with historical levels

Cleaner energy investments with fuel savings for customers

IRA tax credits for renewable generation in the U.S.

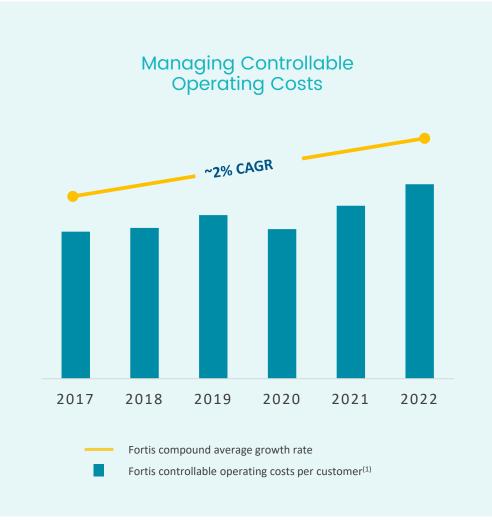
Focused on preventative maintenance and innovation to reduce operating costs

Helping customers manage their energy costs

- Energy efficiency programs
- Economic electrification
- Bill assistance programs

#### Other initiatives

- Energy Imbalance Market
- · Hedging programs



<sup>(1)</sup> Controllable operating cost per customer is a financial measure used by management to evaluate operating efficiency. May not be comparable with measures used by other entities and excludes costs that are considered largely outside of management's control (e.g., purchased power, generation fuel expense).



## RECENT REGULATORY DECISIONS





- ACC issued a decision in August 2023
- Non-fuel revenue increase of US\$100M
- ROE of 9.55%, 54.32% common equity ratio
- US\$3.6B rate base approved
- Rates effective September 1, 2023



- BCUC issued a decision in September 2023
- ROE of 9.65%
- 45% common equity ratio for FortisBC Energy; 41% for FortisBC Electric
- Decision retroactive to January 2023

#### FORTIS ALBERTA

## GCOC & Third PBR Term Proceedings

- AUC decisions reached in October 2023
- GCOC decision allows for formulaic allowed ROE; 2024 ROE to be finalized in Q4 and reset annually
- 37% common equity ratio intact
- PBR decision establishes parameters for third PBR term for 2024-2028
- Decisions effective January 2024



## SALE OF AITKEN CREEK COMPLETED

### TRANSACTION OVERVIEW

- On November 1, 2023, Fortis completed the sale of the Aitken Creek natural gas storage facilities<sup>(1)</sup> in British Columbia to Enbridge for ~\$400M<sup>(2)</sup>
- Sale of Aitken Creek strengthens Fortis' balance sheet and provides additional funding flexibility to support its regulated utility businesses across North America

- (1) Fortis owns 93.8% of the Aitken Creek Natural Gas Storage Facility and 100% of the Aitken Creek North Gas Storage Facility through an indirect, wholly owned subsidiary.
- (2) Total expected proceeds of ~\$470M including working gas inventory, other working capital and closing adjustments.



### 2023 TEP IRP SUPPORTS EXIT FROM COAL

Exit from Coal On Track

2017-2023

#### **508 MW**

Completed Coal Retirements



2017







2022

170 MW

#### **168 MW** 170 MW

San Juan Unit #2

Navajo

San Juan Unit #1







## Coal-free

2024-2032

generation mix by 2032







2032

2027

Unit #1

2031

**406 MW** 

110 MW **387 MW** 

Springerville Four Corners Springerville

Unit #2



## Delivering reliable, cleaner energy that is lower risk and affordable for customers

#### TEP 2023 IRP Highlights (3,970 MW)

- 2,240 MW of wind and solar generation
- 1,330 MW of energy storage
- 400 MW hydrogen ready natural gas
- Fully exiting coal by 2032

#### UNS Electric 2023 IRP Highlights (775 MW)

- 350 MW of wind and solar generation
- 225 MW of energy storage
- 200 MW hydrogen ready natural gas
- IRP supports reducing wholesale market exposure

#### **Next Steps and Expected Impacts**

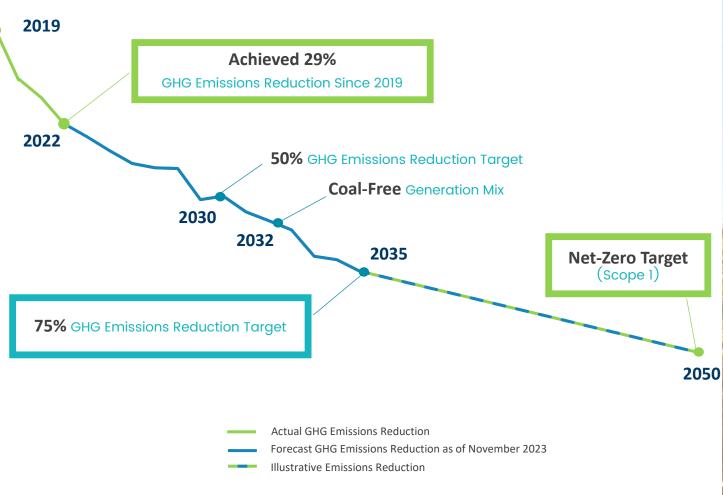
- ACC review process expected to conclude in fall of 2024
- No significant changes expected to five-year capital plan
- Incremental investment opportunity of ~US\$2.5-5.0B through 2038(1)
- By ramping up renewable energy and natural gas capacity, UNS will rely even less on coal from 2028-2032, reducing cumulative forecasted Scope 1 emissions

(1) Incremental opportunity of ~US\$2.0-4.0 billion at TEP and \$0.5-1.0 billion at UNS Electric through 2038.



## **REDUCING CARBON EMISSIONS**

#### Committed to Targets





### **BUILDING CLIMATE RESILIENCY**



It is no longer enough to design our systems based on historical weather, we are planning for future climate scenarios

Key focus areas: Industry climate partnerships

- EPRI Climate READi
- Energy Impact Partners

#### Active in design standards

Canadian Standards Association

#### Operating with best practices in mind

- · Situational awareness and forecasting
- Risk assessment and mapping
- Emergency response and recovery drills
- Grid operations and protocols
- Grid design and system hardening
- · Asset inspection and vegetation management

2021

- Committed as a TCFD supporter
- Identified risks and opportunities under four climate scenarios at five largest utilities

2022

- Inaugural TCFD and Climate Assessment Report issued
- Climate scenario analysis completed at remaining utilities
- Identified high-risk physical impacts of climate change across utilities
- Aging infrastructure assessment

2023

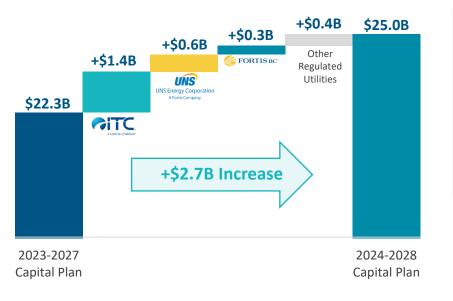
- Identifying physical climate risks and opportunities with a focus on critical assets
- Developing action plans to accelerate the replacement of aging and vulnerable assets

2024

- Expect to issue second TCFD Report
- Further assessment of financial impacts of climate risks and opportunities

## \$25B CAPITAL PLAN SUPPORTS LOW-RISK RATE BASE GROWTH





Strong Rate Base Growth Across Regulated Utilities



Regulated Growth Drivers

- Transmission investments
- Clean energy capital
- System adaptation & resiliency
- Customer growth & economic development
- Renewable fuel solutions & LNG

(1) 2023-2028 CAGR calculated based on a constant foreign exchange rate.



## \$25B CAPITAL PLAN AT A GLANCE





18%
Major Capital
Projects



\$6.8B Cleaner Energy Capital<sup>(1)</sup>



**57%**Sustaining Capital<sup>(2)</sup>

- (1) Cleaner energy investments defined as capital that supports reductions in air emissions, water usage and/or increases customer energy efficiency.
- (2) Capital expenditures required to ensure continued and enhanced performance, reliability and safety.

### BALANCED APPROACH TO FUNDING GROWTH



## Equity from DRIP Supplemented by ATM Program

- Annual proceeds from DRIP of ~\$400M
- \$500M ATM program to be utilized over time with incremental capital
- Consistent capital structure expected over planning period

## 4-6% Annual Dividend Growth Guidance Range

- Flexibility to fund more capital with internally generated funds
- Range supports reduction in dividend payout ratio over time in line with historical levels

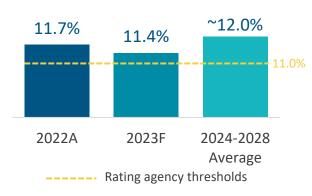
- (1) Cash from operations is a Non-U.S. GAAP financial measure and reflects cash from operating activities net of dividends and customer contributions.
- 2) Net debt reflects regulated and non-regulated debt issuances, net of repayments.
- (3) Reflects common shares issued under the Corporation's dividend reinvestment, stock option and employee share purchase plans and at-the-market program.



### **INVESTMENT-GRADE CREDIT RATINGS**



#### Moody's CFO/Debt(1)



#### S&P FFO/Debt(1)



#### **Credit Ratings**

S&P Global

 $A^{-(2)}$ 

Moody's

Baa3



A (low)

#### **Key Credit Strengths**

- Strong business risk profile
- Effectively 100% regulated stable and predictable cash flows
- Geographic and regulatory diversity
- Constructive regulatory frameworks

- (1) Forecast credit metrics calculated on a constant foreign exchange basis.
- (2) S&P rating reflects the issuer credit rating. Fortis' unsecured debt rating is BBB+. In November 2023, S&P revised its outlook on Fortis from stable to negative on rising exposure to physical events including wildfires, storms, hurricanes and flooding. S&P also revised the FFO/Debt downgrade threshold from 10.5% to 12.0%.



## **BEYOND THE PLAN**





- A catalyst for future transmission investments
- Generation supporting IRPs in Arizona<sup>(1)</sup>
- Interconnecting renewables to the grid
- Electric vehicle infrastructure
- Funding for community transition from fossil fuels



## Climate Adaption & Grid Resiliency

- Investing to withstand more severe weather
- Under various climate scenarios and geographies



## Renewable Fuel Solutions & LNG

- RNG & hydrogen to support British Columbia
- Develop Canadian LNG resources to aid in international energy security and GHG reductions

(1) Incremental opportunity of ~US\$2.0-4.0 billion at TEP and \$0.5-1.0 billion at UNS Electric through 2038.

## **LONG CAPEX RUNWAY**



Responding to stakeholder expectations and capitalizing on opportunities to expand & extend growth



Connect more renewable generation to the grid



Replace aging assets to maintain reliability



Build more renewable generation



Invest in technology to ensure security and improve service and efficiency



Provide alternative energy sources to reduce emissions



Prepare grid for additional electrification



Accelerate climate change adaptation for reliability, grid resiliency and hardening



Business development in existing footprint



# DIVIDEND GUIDANCE SUPPORTED BY LONG-TERM GROWTH STRATEGY

**4.4%**Announced Q4 2023

**Dividend Increase** 

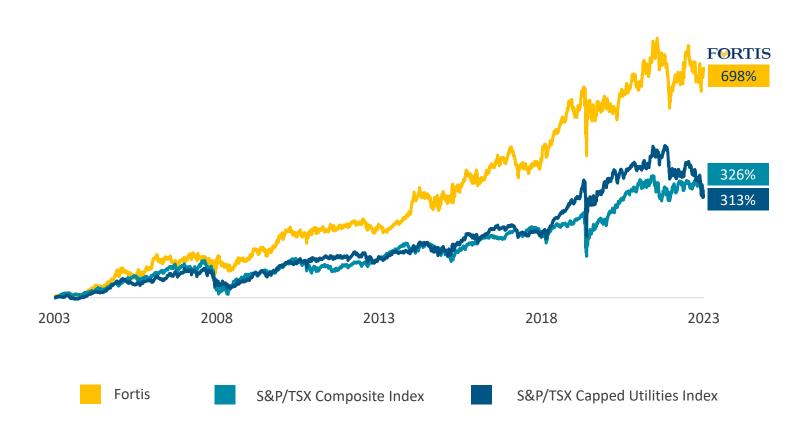
4-6%
Annual Dividend
Growth Guidance
Extended through 2028





## **20-YEAR TOTAL SHAREHOLDER RETURN**





## Average Annual Total Shareholder Returns

1-Year	7.4%
5-Year	8.8%
10-Year	9.5%
20-Year	10.9%

Note: Cumulative 20-year total shareholder return as at October 31, 2023.



#### SUSTAINABLE GROWTH

#### **Focused on Executing**



**Strong Rate Base Growth** 



Robust Transmission Investment Pipeline



**Transparent Funding Plan** 



Cleaner **Energy Transition** 



4-6% Annual **Dividend Growth** 



**Investment-Grade Credit Ratings** 

LOW-RISK

#### Safe, Well-Run Utilities



Strong Governance



**Regulatory &** Geographic **Diversity** 



Constructive Regulatory **Relationships** 



**Local Business** Model



**Virtually** 100% Regulated



Low-**Environmental Footprint** 



**WHY INVEST** 

IN FORTIS?

## **APPENDIX**





ITC HOLDINGS CORP.	24-25
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## **ITC OVERVIEW**

FERC regulated electric transmission utility



25,800 km

Lines of transmission



Assets in 8 U.S. States

Michigan and Iowa key states



\$12.0 billion

2024F rate base



22,971 MW

Peak demand



~700

dedicated employees



Fortis owns 80.1%

Interest in ITC



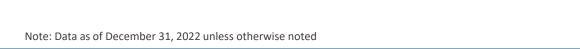
**FERC Rate Regulated** 

Cost-based, forward-looking formula rates with annual true-up



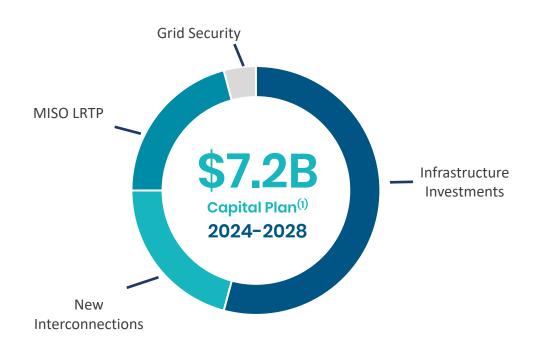
10.77-11.41% Allowed ROE on 60% Equity

in MISO and SPP, respectively



**GREATER GRID** > **GREENER FUTURE** 

## ITC CAPITAL INVESTMENT OVERVIEW





#### \$3.9B Infrastructure Investments

Rebuild, reliability, resiliency, system efficiencies, increased capacity, circuit overloads, pocket load growth



#### \$1.5B MISO Long-Range Transmission Plan

Includes portion of investments for Tranche 1



#### \$1.5B New Interconnections

Supports economic development, load interconnection requests and changes in generation sources



#### \$300M Grid Security

Physical and cyber hardening along with technology upgrades

(1) U.S. dollar-denominated capital expenditures converted at a forecast USD:CAD foreign exchange rate of 1.30.



## **UNS ENERGY OVERVIEW**

Vertically integrated electric and gas utility



23,500 km of electric T&D lines



**5,100 km** of natural gas T&D lines



**712,000** electric and gas customers



**~2,000** dedicated employees



**\$7.6 billion** 2024F rate base



2,949 MW Peak demand

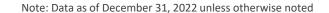


#### **ACC & FERC** Regulated

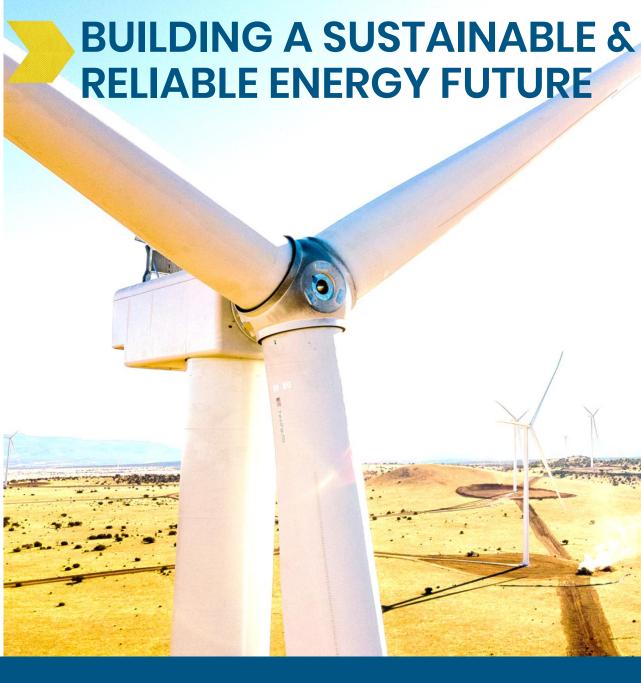
Cost of service/historical test year & FERC formula transmission rates



**9.55%** Allowed ROE on **54.32%** Equity<sup>(1)</sup>

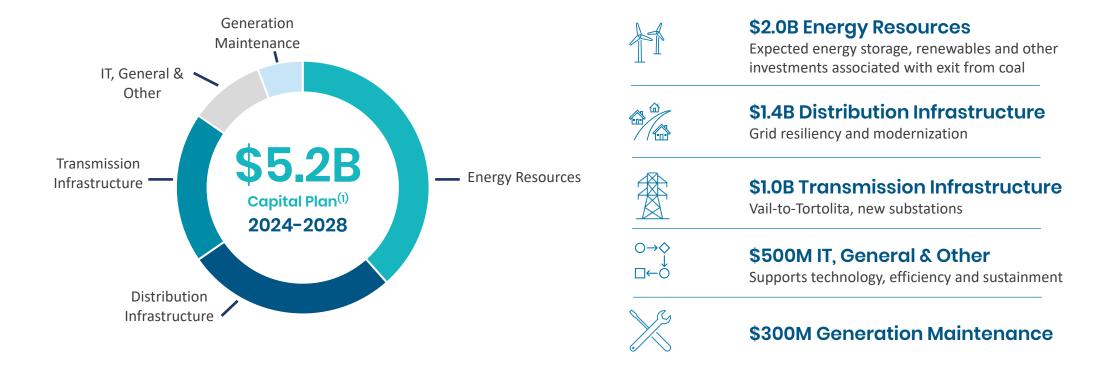


(1) Reflects TEP's cost of capital parameters as approved by the ACC in August 2023. UNS Electric has an allowed ROE of 9.50% on 52.8% equity and UNS Gas has an allowed ROE of 9.75% on 50.8% equity.





## **UNS ENERGY CAPITAL INVESTMENT OVERVIEW**



<sup>(1)</sup> U.S. dollar-denominated capital expenditures converted at a forecast USD:CAD foreign exchange rate of 1.30.



## **CENTRAL HUDSON OVERVIEW**

Electric and gas T&D utility



**15,100 km** of electric T&D lines



**2,400 km** of natural gas T&D lines



**300,000** electric customers



**80,000** natural gas customers



**~1,100** dedicated employees



**\$3.1 billion** 2024F rate base



New York Public Service Commission Regulated Cost of service on future test year



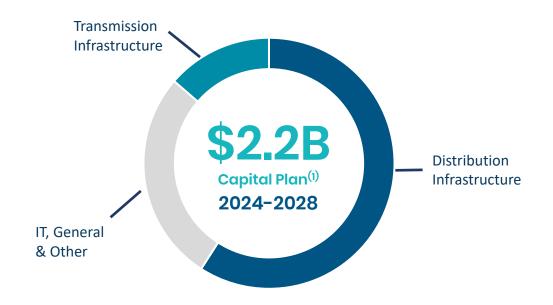
9.0% 48%
Allowed Equity
ROE Ratio



Note: Data as of December 31, 2022 unless otherwise noted



## **CENTRAL HUDSON CAPITAL INVESTMENT OVERVIEW**





#### \$1.3B Distribution Infrastructure

Distribution automation and modernization



#### \$600M IT, General & Other

Building the Workforce of the Future



#### \$300M Transmission Infrastructure

Replacement of aging infrastructure

(1) U.S. dollar-denominated capital expenditures converted at a forecast USD:CAD foreign exchange rate of 1.30.



## **FORTISBC OVERVIEW**

Gas LDC and integrated electric utility



**51,200 km** of natural gas T&D lines



**7,300 km** of electric T&D lines



**1.1 million** natural gas customers



**188,000** electric customers



**~2,600** dedicated employees



**\$7.6 billion** 2024F rate base



BCUC Regulated
Cost of service with

cost of service with incentive mechanisms



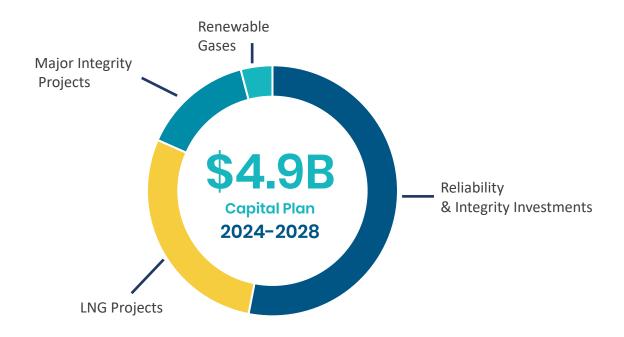
9.65% Gas 45% Electric 41% ROEs<sup>(1)</sup> Equity Ratios<sup>(1)</sup>

Note: Data as of December 31, 2022 unless otherwise noted

(1) Reflects cost of capital parameters approved by the BCUC in September 2023.



## FORTISBC CAPITAL INVESTMENT OVERVIEW





#### \$2.6B Reliability & Integrity Investments

Ongoing maintenance requires significant capital investment Includes customer growth and general plant investment



#### \$1.4B LNG Projects

Tilbury 1B
Tilbury LNG Storage Expansion
Eagle Mountain Woodfibre Gas Line Project



#### \$700M Major Integrity Projects

Advanced Metering Infrastructure Project Okanagan Capacity Upgrade



#### \$200M Renewable Gases

Hydrogen and renewable natural gas Natural gas for transportation



## FORTISALBERTA OVERVIEW Electric distribution utility



**90,200 km** distribution lines



**584,000** customers



**2,767 MW** Peak demand



**~1,100** dedicated employees



\$4.4 billion

2024F rate base



~85% of revenue derived from fixed-billing determinants



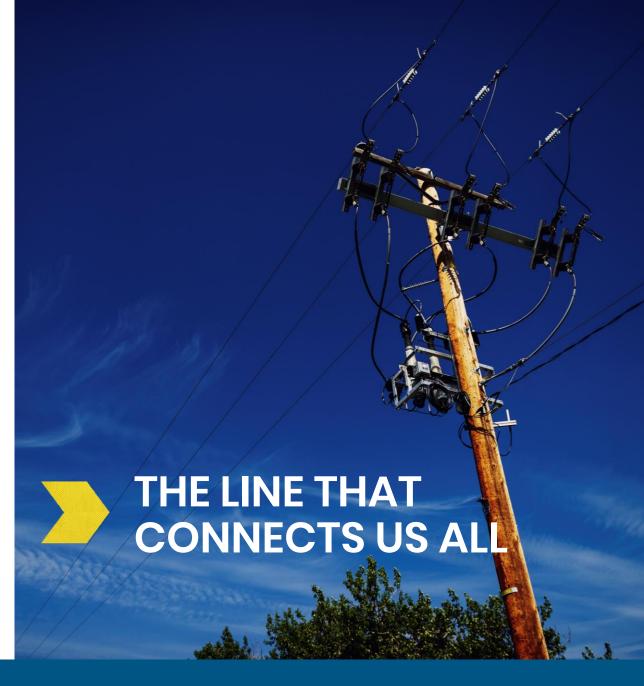
AUC Regulated
PBR setting



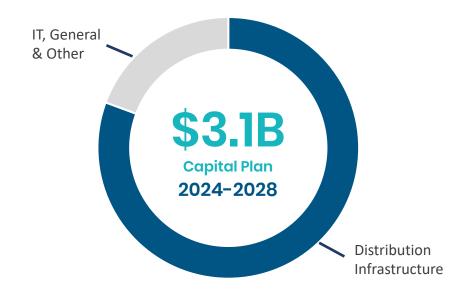
**8.50% 37%** Allowed Equity ROE<sup>(1)</sup> Ratio

Note: Data as of December 31, 2022 unless otherwise noted

(1) In October 2023, the AUC issued a decision on the 2024 GCOC proceeding. The decision, which is effective January 1, 2024, adopts a formulaic approach in determining the ROE which will adjust the notional ROE of 9.0% with reference to forecast long-term Government of Canada bond and utility bond yields. The ROE for 2024 is expected to be determined in Q4 2023, with updates annually thereafter.



## FORTISALBERTA CAPITAL INVESTMENT OVERVIEW





#### \$2.5B Distribution Infrastructure

Safety and reliability of distribution assets, meter upgrades, pole management program, modernization



\$600M IT, General & Other



## OTHER ELECTRIC OVERVIEW

**Electric T&D utilities** 



23,110 km

of electric T&D lines



480,000

customers



~1,500

dedicated employees



\$3.7 billion

2024F rate base



**Five** 

regulated electric utilities(1)



**Equity investments** 

Wataynikaneyap Partnership & Belize Electricity



**Three** 

North American countries



8.75%

43.0%

Allowed ROE<sup>(2)</sup> Equity Ratio<sup>(2)</sup>

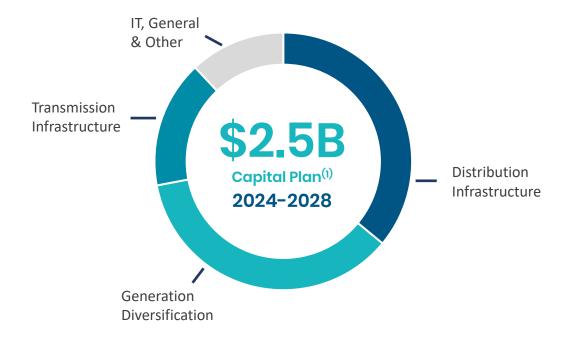
Note: Data as of December 31, 2022 unless otherwise noted

- (1) Includes Newfoundland Power, Maritime Electric, FortisOntario, FortisTCI and Fortis' approximately 60% interest in Caribbean Utilities.
- (2) Reflects weighted average allowed ROE and equity ratio for Newfoundland Power (8.50% / 45%), Maritime Electric (9.35% / 40%) and FortisOntario (8.52%-9.30% / 40%). Caribbean Utilities and FortisTCI each achieved ROEs of 10.8% for 2022 and earn a rate of return on rate base.





## OTHER ELECTRIC CAPITAL INVESTMENT OVERVIEW





(1) U.S. dollar-denominated capital expenditures converted at a forecast USD:CAD foreign exchange rate of 1.30.



## 2024-2028 CAPITAL PLAN BY BUSINESS UNIT

	— Capital	Plan -				
(\$MILLIONS)	2024F	2025F	2026F	2027F	2028F	2024-2028 TOTAL
Regulated – Independent Electric Transmission						
ITC	1,252	1,474	1,449	1,477	1,537	7,189
Regulated – U.S. Electric & Gas						
UNS Energy	1,111	854	912	1,310	973	5,160
Central Hudson	408	421	437	421	485	2,172
Total Regulated – U.S. Electric & Gas	1,519	1,275	1,349	1,731	1,458	7,332
Regulated – Canadian & Caribbean Electric & Gas						
FortisBC Energy	564	848	925	1,163	699	4,199
FortisAlberta	586	574	623	629	657	3,069
FortisBC Electric	134	152	158	150	141	735
Other Electric	507	470	484	502	488	2,451
Total Regulated – Canadian & Caribbean Electric & Gas	1,791	2,044	2,190	2,444	1,985	10,454
Non-Regulated	7	4	3	3	2	19
Total Capital Plan	4,569	4,797	4,991	5,655	4,982	24,994

Note: Capital Plan is a forward-looking Non-U.S. GAAP financial measure calculated in same manner as Capital Expenditures. Refer to Q3 2023 MD&A for the Non-U.S. GAAP reconciliation. U.S. dollar-denominated capital expenditures converted at a forecast USD:CAD foreign exchange rate of 1.30.



## **MAJOR CAPITAL PROJECTS**

(\$ Millions)	2023F	2024- 2028F	Estimated Completion Date
ITC MISO LRTP <sup>(1)</sup>	16	1,486	Post-2028
UNS Energy Vail-to-Tortolita Transmission Project	101	273	2026
UNS Energy Renewable Generation <sup>(2)</sup>	-	417	2027
UNS Energy Battery Storage <sup>(3)</sup>	137	345	2025
FortisBC Tilbury LNG Storage Expansion	17	529	Post-2028
FortisBC AMI Project	-	520	2028
FortisBC Eagle Mountain Woodfibre Gas Line Project <sup>(4)</sup>	-	420	2027
FortisBC Tilbury 1B Project	16	370	Post-2028
FortisBC Okanagan Capacity Upgrade	6	209	2026
Wataynikaneyap Transmission Power Project <sup>(5)</sup>	187	38	2024



Note: Projects, other than ongoing maintenance projects, individually costing \$200M or more in the forecast/planning period.

- (1) Reflects investments associated with six projects in states with rights of first refusal for incumbent transmission owners. Total estimated transmission investments of US\$1.4-\$1.8B through 2030 inclusive of the US\$1.2B reflected in the 2024-2028 capital plan.
- (2) Reflects expected investments in renewable generation to support TEP's Integrated Resource Plan. Excludes energy storage investments not yet defined.
- (3) Reflects planned battery storage investments, including the Roadrunner Reserve project.
- (4) Capital is net of forecast customer contributions and subject to detailed construction estimates and final determination of the customer contribution.
- (5) Represents Fortis' 39% share of the estimated capital spending for the project.



## 2023-2028 RATE BASE BY BUSINESS UNIT

	Rate	e Base —					
(\$BILLIONS, EXCEPT FOR CAGR)	2023F	2024F	2025F	2026F	2027F	2028F	5-YEAR CAGR to 2028
Regulated – Independent Electric Transmission							
$ITC^{(1)}$	11.3	12.0	12.7	13.4	14.4	15.6	7.0%
Regulated – U.S. Electric & Gas							
UNS Energy	7.2	7.6	8.1	8.5	9.0	9.5	6.0%
Central Hudson	3.0	3.1	3.4	3.6	3.8	4.1	6.9%
Total Regulated – U.S. Electric & Gas	10.2	10.7	11.5	12.1	12.8	13.6	6.3%
Regulated – Canadian & Caribbean Electric & Gas							
FortisBC Energy	5.9	5.9	6.3	6.8	7.7	8.4	7.1%
FortisAlberta	4.2	4.4	4.6	4.8	5.0	5.2	4.6%
FortisBC Electric	1.7	1.7	1.8	1.9	1.9	2.0	4.0%
Other Electric <sup>(2)</sup>	3.5	3.7	3.9	4.2	4.4	4.6	6.2%
Total Regulated – Canadian & Caribbean Electric & Gas	15.3	15.7	16.6	17.7	19.0	20.2	5.9%
Total Rate Base Forecast	36.8	38.4	40.8	43.2	46.2	49.4	6.3%

Note: U.S. dollar-denominated rate base converted at a foreign exchange rate of 1.33 for 2023 and 1.30 for 2024-2028. CAGR is calculated on a constant foreign exchange rate basis.

<sup>(2)</sup> Excludes Fortis' 39% ownership of the Wataynikaneyap Transmission Power Project.



<sup>(1)</sup> Fortis has an 80.1% controlling ownership interest in ITC; rate base represents 100% ownership.



#### **Environmental**

- 2050 net-zero direct emissions goal, with interim targets to reduce GHG emissions 50% by 2030 and 75% by 2035
- Progress: More than halfway to achieving our 50% by 2030 target with a 29% reduction in Scope 1 emissions relative to 2019 levels
- 170 MW of coal generation capacity was retired at TEP in June 2022: expect to be coal-free by 2032; seasonal operations commenced at Springerville in 2023
- 15% increase in renewable electricity generation capacity since 2019: TEP plans to add wind, solar and storage through 2038
- Five-year capital plan includes \$6.8B for cleaner energy investments
- At FortisBC, avoided emissions from the use of renewable natural gas in natural gas deliveries increased 275% in 2022 vs. 2021
- Pilot project formed to produce low-carbon hydrogen; FortisBC continues to partner with local universities to study safe and reliable hydrogen blending with natural gas
- FortisBC plans to increase RNG supply so that at least 15% of natural gas consumption comes from renewable and low-carbon gas by 2030

#### Social

- Building on our strong record of mutually beneficial partnerships with Indigenous peoples
- FortisBC awarded silver-level designation in Progressive Aboriginal Relations™ from the Canadian Council of Aboriginal Business
- 1,800 KM Wataynikaneyap transmission line connecting 17 remote First Nations communities to the Ontario power grid; expected to be completed in 2024
- Focus on just transition by working closely with employees and local leaders to prepare for coal generation retirements and promote sustainable economic growth
- ~\$10M of community investment in 2022

#### Governance

- Ranked #1 in the Globe & Mail 2022 Board Games
- Independent chair; 11 of 12 directors are independent
- 58% of Fortis board members are women; 2 of 12 identify as a visible minority
- Average board tenure of 4.8 years
- Women currently represent 50% of the Fortis Inc. executive leadership team
- 82% of Fortis utilities have a female in the position of CEO or board chair
- Executive compensation linked to climate and diversity targets



## **SENSITIVITY EXPOSURE**

#### Foreign Exchange

- Assumed forecast USD:CAD FX rate of 1.30 for 2024-2028
- 65% of operating earnings<sup>(1)</sup> / 60% of capital plan in USD at U.S. & Caribbean utilities
- +/- \$0.05 change in USD:CAD EPS: \$0.06
   Five-year capital plan: \$500M

#### ROE & Equity Ratio

	ROE +/- 25 bps	Equity +/- 100 bps
ITC	\$0.03	\$0.03
UNS Energy	\$0.02	\$0.01
FortisBC	\$0.01	\$0.01
Central Hudson	\$0.01	\$0.006
FortisAlberta	\$0.01	\$0.01

Note: EPS sensitivities reflect forecasted average annual impacts for 2024-2028. Foreign exchange EPS sensitivity inclusive of the Corporation's hedging activities.

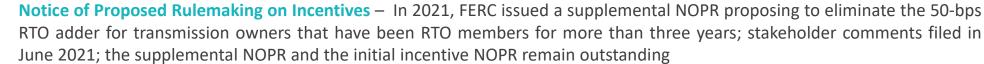
(1) Non-U.S. GAAP financial measure for year ended December 31, 2022. Excludes Net Expense of Corporate and Other segment.



### **ONGOING REGULATORY PROCEEDINGS**

MISO Base ROE – In 2022, the U.S. Court of Appeals for the D.C. Circuit vacated certain FERC orders that established the methodology used to calculate the MISO base ROE; matter dates back to complaints filed at FERC in 2013 and 2015; DC Circuit noted FERC did not adequately explain why it reintroduced the risk-premium model in its methodology which increased the MISO Base ROE from 9.88% to 10.02%; timing and outcome remains unknown

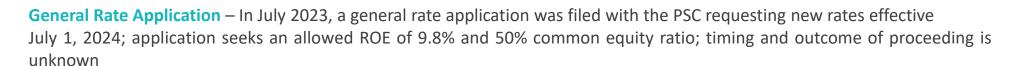




**Iowa Transmission Right of First Refusal** – In March 2023, the Iowa Supreme Court granted certain parties standing to challenge the Iowa ROFR statute, issued a temporary injunction staying enforcement of the ROFR statute, and remanded the matter to the district court to decide the merits of the claim; timing and outcome of the proceeding remains unknown; ITC's Tranche 1 MISO LRTP projects in Iowa are not expected to be impacted



Customer Information System Implementation – In January 2023, Central Hudson filed a response to the PSC's show cause order in respect of its new CIS; interim agreement reached with the PSC in July 2023 including independent third-party verification of recent system improvements relating to billing system and acceleration of plans to perform monthly meter reading; timing and outcome of the proceeding remains unknown





## **Q3 SALES TRENDS**

	CHANGE IN RETAIL ENERGY SALES	Q3 2023 vs. Q3 2022 SALES TRENDS
A FORTIS COMPANY	N/A	<ul> <li>Peak load up 1% due to warmer weather and economic conditions</li> </ul>
UNS Energy Corporation A Fortis Company (1)	+7%	<ul> <li>Increase primarily due to higher air conditioning load associated with warmer temperatures; excluding weather impacts, retail sales up 1%</li> </ul>
Central Hudson	-1%	Decrease primarily due to milder weather
FORTIS ALBERTA	-1%	<ul> <li>Residential sales up 6% due to warmer weather and customer additions; C&amp;I sales down 4% due to lower average consumption</li> </ul>
	-4%	<ul> <li>Decrease in gas sales primarily due to lower average consumption by transportation customers</li> </ul>
FORTIS BC	-3%	<ul> <li>Residential electric sales down 12% due to milder weather; C&amp;I electric sales up 3% due to higher average consumption</li> </ul>
Other	. 40/	<ul> <li>Eastern Canadian residential sales up 4% and C&amp;I sales up 1%</li> </ul>
Electric	+4%	<ul> <li>Caribbean sales up 10% due to customer growth and tourism</li> </ul>

(1) Excludes wholesale sales at UNS Energy.



## LIQUIDITY & CREDIT RATINGS

Raised YTD \$2.0B+ in Long-Term Debt

- ITC US\$800M notes<sup>(1)</sup>
- UNS Energy US\$425M notes<sup>(2)</sup>
- FortisAlberta \$200M 30-year 4.86% debentures
- Central Hudson US\$90M notes<sup>(3)</sup>
- Other Electric \$150M bonds<sup>(4)</sup>





S&P Global	A- <sup>(5)</sup>
Moody's	ВааЗ
M RNINGSTAR DBRS	A (low)

<sup>5)</sup> S&P rating reflects the issuer credit rating. Fortis' unsecured debt rating is BBB+. S&P rating reflects the issuer credit rating. Fortis' unsecured debt rating is BBB+. In November 2023, S&P revised its outlook on Fortis from stable to negative on rising exposure to physical events including wildfires, storms, hurricanes and flooding. S&P also revised the FFO/Debt downgrade threshold from 10.5% to 12.0%.



<sup>(1)</sup> Includes US\$500M 10-year 5.40% notes and US\$300M 4-year 4.95% notes. ITC entered interest rate locks which reduced the effective interest rate on the US\$500M notes to 5.32%.

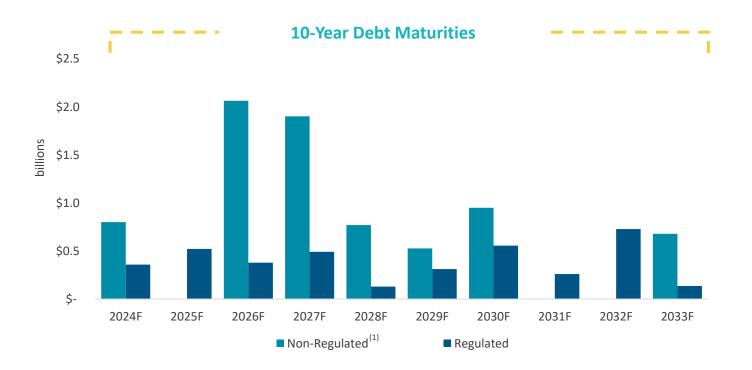
<sup>(2)</sup> Includes US\$375M 30-year 5.50% notes and US\$50M 15-year 5.65% notes.

<sup>(3)</sup> Includes US\$40M 10-year 5.68% notes, US\$15M 12-year 5.78% notes and US\$35M 15-year 5.88% notes.

<sup>(4)</sup> Includes \$90M 30-year 5.12% bonds at Newfoundland Power and \$60M 30-year 5.20% bonds at Maritime Electric.

## DEBT MATURITIES & PREFERENCE SHARE DIVIDENDS

#### **Debt Maturities**



(1) Includes non-regulated debt issued at Fortis Inc. and ITC Holdings.

#### Preference Share Dividend Rate Resets



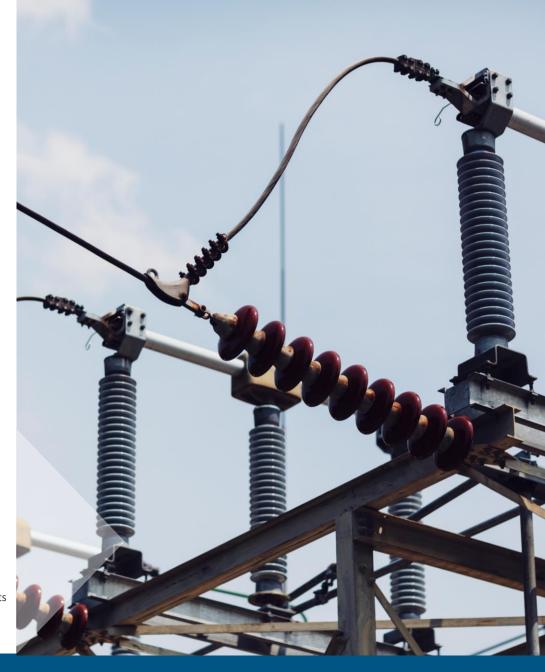


# STRONG INVESTMENT-GRADE CREDIT RATINGS

COMPANY	S&P Global (1)	Moody's	M RNINGSTAR
Fortis Inc.	A- <sup>(2)</sup>	Baa3	A (low)
ITC Holdings Corp.	A- <sup>(2)</sup>	Baa2	n/a
ITC Regulated Subsidiaries	А	A1	n/a
TEP	A-	A3	n/a
Central Hudson	BBB+	Baa1	n/a
FortisBC Energy	n/a	A3	А
FortisBC Electric	n/a	Baa1	A (low)
FortisAlberta	A-	Baa1	A (low)
Newfoundland Power	n/a	A2	А

<sup>(1)</sup> In November 2023, S&P revised its outlook on Fortis and its subsidiaries from stable to negative on rising exposure to physical events including wildfires, storms, hurricanes and flooding.

<sup>(2)</sup> S&P credit ratings for Fortis Inc. and ITC Holdings Corp. reflect the issuer credit ratings. The unsecured debt rating for Fortis Inc. and ITC Holdings Corp. is BBB+. S&P rating reflects the issuer credit rating. Fortis' unsecured debt rating is BBB+.



## **STRONG LEADERSHIP TEAM**







**Celyn Perry**EVP, CFO

Sustainability & CLO







Stuart Lochray
Sr. VP Capital Markets & Business
Development



Utility CEOs



Linda Apsey



Chris Capone Central Hudson



Roger Dall'Antonia FortisBC



Ruth Forbes
FortisTCI



Susan Gray UNS Energy



**Glen King** FortisOntario



**Richard Hew**Caribbean Utilities



**Kay Menzies**Fortis Belize



**Gary Murray** Newfoundland Power



**Jason Roberts**Maritime Electric



Janine Sullivan
FortisAlberta

## **GLOSSARY**

ACC	Arizona Corporation Commission
AFUDC	allowance for funds used during construction
Aitken Creek	Aitken Creek Gas Storage ULC, a direct 93.8%-owned subsidiary of FortisBC Holdings Inc.
AMI	Advanced Metering Infrastructure
ATM	At-the-market equity program
AUC	Alberta Utilities Commission
BCUC	British Columbia Utilities Commission
Belize Electricity	Belize Electricity Limited, in which Fortis indirectly holds a 33% equity interest
Board	Board of Directors of the Corporation
C&I	commercial and industrial
CAGR	compound average growth rate of a particular item. CAGR = (EV/BV) <sup>1-N</sup> -1, where: (i) EV is the ending value of the item; (ii) BV is the beginning value of the item; and (iii) N is the number of periods. Calculated on a constant U.S. dollar to Canadian dollar exchange rate
Capital Expenditures	cash outlay for additions to property, plant and equipment and intangible assets as shown in the Annual Financial Statements, as well as Fortis' 39% share of capital spending for the Wataynikaneyap Transmission Power Project. See "Non-US GAAP Financial Measures" in Q3 2023 MD&A.
Capital Plan	forecast Capital Expenditures. Represents a non-U.S. GAAP financial measure calculated in the same manner as Capital Expenditures
Caribbean Utilities	Caribbean Utilities Company, Ltd., an indirect approximately 60%-owned (as at December 31, 2022) subsidiary of Fortis, together with its subsidiary
Central Hudson	CH Energy Group, Inc., an indirect wholly owned subsidiary of Fortis, together with its subsidiaries, including Central Hudson Gas & Electric Corporation
CEO	Chief Executive Officer of Fortis
CFO	Chief Financial Officer of Fortis
Common Equity Earnings	net earnings attributable to common equity shareholders
C&I	commercial and industrial
Corporation	Fortis Inc.
DBRS Morningstar	DBRS Limited
DRIP	dividend reinvestment plan
EPS	earnings per common share
EPRI	Electric Power Research Institute
ESG	Environment, Social and Governance
EVP	Executive Vice President
FERC	Federal Energy Regulatory Commission
Fortis	Fortis Inc.
FortisAlberta	FortisAlberta Inc., an indirect wholly owned subsidiary of Fortis
FortisBC	FortisBC Energy and FortisBC Electric
FortisBC Electric	FortisBC Inc., an indirect wholly owned subsidiary of Fortis, together with its subsidiaries
FortisBC Energy	FortisBC Energy Inc., an indirect wholly owned subsidiary of Fortis, together with its subsidiaries
FortisOntario	FortisOntario Inc., a direct wholly owned subsidiary of Fortis, together with its subsidiaries
FortisTCI	FortisTCI Limited, an indirect wholly owned subsidiary of Fortis, together with its subsidiary
FX	foreign exchange associated with the translation of U.S. dollar-denominated amounts. Foreign exchange is calculated by applying the change in the U.Sto-Canadian dollar Fx rates to the prior period U.S. dollar balance.
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GCOC	generic cost of capital
GHG	greenhouse gas
IRA	Inflation Reduction Act of 2022
IRP	Integrated Resource Plan
km	Kilometre(s)
IT	Information technology
ITC	ITC Investment Holdings Inc., an indirect 80.1%-owned subsidiary of Fortis, together with its subsidiaries, including International Transmission Company, Michigan Electric Transmission Company, LLC, ITC Midwest LLC, and ITC Great Plains, LLC
LNG	liquefied natural gas
LRTP	Long Range Transmission Plan
Major Capital Projects	projects, other than ongoing maintenance projects, individually costing \$200M or more
Maritime Electric	Maritime Electric Company, Limited, an indirect wholly owned subsidiary of Fortis
MD&A	the Corporation's management discussion and analysis
MISO	Midcontinent Independent System Operator, Inc.
Moody's	Moody's Investor Services, Inc.
MW	megawatt(s)
Newfoundland Power	Newfoundland Power Inc., a direct wholly owned subsidiary of Fortis
PBR	performance-based rate-setting
PSC	New York Public Service Commission
Rate Base	the stated value of property on which a regulated utility is permitted to earn a specified return in accordance with its regulatory construct
RNG	renewable natural gas
ROE	rate of return on common equity
RTO	Regional transmission organization
S&P	Standard & Poor's Financial Services LLC
SPP	Southwest Power Pool
T&D	transmission and distribution
TCFD	Task Fore for Climate-Related Financial Disclosures
TEP	Tucson Electric Power Company, a direct wholly owned subsidiary of UNS Energy
Total Shareholder Return	Total shareholder return, or TSR. which is a measure of the return to common equity shareholders in the form of share price appreciation and dividends (assuming reinvestment) over a specified time period in relation to the share price at the beginning of the period.
U.S.	United States of America
UNS	UNS Energy Corporation, an indirect wholly owned subsidiary of Fortis, together with its subsidiaries, including TEP, UNS Electric, Inc. and UNS Gas, Inc.
USD:CAD	U.S. Dollar to Canadian Dollar foreign exchange rate
Wataynikaneyap Partnership	Wataynikaneyap Power Limited Partnership
YTD	Year-to-date

