### Q1 2022 EARNINGS CONFERENCE CALL May 4, 2022





## FORWARD-LOOKING INFORMATION

Fortis includes forward-looking information in this presentation within the meaning of applicable Canadian securities laws and forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 (collectively referred to as "forward-looking information"). Forward-looking information reflects expectations of Fortis management regarding future growth, results of operations, performance and business prospects and opportunities. Wherever possible, words such as anticipates, believes, budgets, could, estimates, expects, forecasts, intends, may, might, plans, projects, schedule, should, target, will, would, and the negative of these terms, and other similar terminology or expressions have been used to identify the forward-looking information, which includes, without limitation: the expectation that Fortis is well-positioned to mitigate risks and realize opportunities under various climate scenarios; the 2050 net-zero GHG emissions target; the 2035 GHG emissions reduction target; actions being taken towards achieving the GHG-reduction targets, and the projected asset mix upon achieving the targets; forecast capital expenditures for 2022 and 2022-2026; the expectation that volatility in energy prices, the global supply chain and rising inflation will not have a material impact on operations or financial results in 2022 or the five-year capital plan; forecast rate base and rate base growth in 2022 and through 2026; targeted average annual dividend growth through 2025; the nature, timing, benefits and expected costs of certain capital projects, including FortisBC's Eagle Mountain Woodfibre Gas Line project, and additional opportunities beyond the capital plan, including the Lake Erie Connector Project and the MISO long-range transmission plan; the expected timing, outcome and impacts of regulatory proceedings; expected funding sources for the capital plan; expected capital structure stability through 2026; and expected debt maturities.

Forward looking information involves significant risks, uncertainties and assumptions. Certain material factors or assumptions have been applied in drawing the conclusions contained in the forward-looking information, including, without limitation: no material impact from volatility in energy prices, the global supply chain and rising inflation; reasonable regulatory decisions and the expectation of regulatory stability; the successful execution of the capital plan; no material capital project or financing cost overrun; no material changes in the assumed U.S. dollar to Canadian dollar exchange rate; sufficient human resources to deliver service and execute the capital plan; no significant variability in interest rates; and the Board exercising its discretion to declare dividends, taking into account the business performance and financial condition of the Corporation. Fortis cautions readers that a number of factors could cause actual results, performance or achievements to differ materially from the results discussed or implied in the forward-looking information. These factors should be considered carefully, and undue reliance should not be placed on the forward-looking information. For additional information with respect to certain of these risks or factors, reference should be made to the continuous disclosure materials filed from time to time by the Corporation with Canadian securities regulatory authorities and the Securities and Exchange Commission. All forward-looking information herein is given as of the date of this presentation. Fortis disclaims any intention or obligation to update or revise any forward-looking information, future events or otherwise.

Unless otherwise specified, all financial information is in Canadian dollars and rate base refers to midyear rate base.





## DAVID HUTCHENS PRESIDENT AND CEO

## **BUSINESS UPDATE**

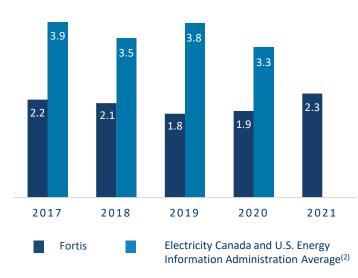
#### HIGHLIGHTS

- Focused on Reliability and Affordability
- ✓ Capital Expenditures of ~\$1.0B in Q1; \$4.0B Annual Capital Forecast on Track
- ✓ Q1 Adjusted EPS of \$0.78
- Progress continued on Woodfibre, MISO Long-Range Transmission Plan and Lake Erie Connector
- Announcement of a 2050 Net-Zero Target
- ✓ First TCFD and Climate Assessment Report Issued in 2022

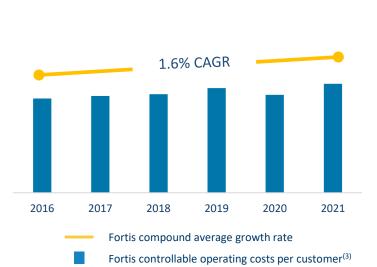


## FOCUSED ON RELIABILITY & AFFORDABILITY

#### AVERAGE ELECTRICITY CUSTOMER OUTAGE DURATION<sup>(1)</sup>



#### MANAGING CONTROLLABLE OPERATING COSTS BELOW INFLATION



#### (1) Based on weighted average of Fortis' customer count in each jurisdiction.

- (2) 2021 industry comparators will be available later in 2022.
- (3) Controllable operating cost per customer is a financial measure used by management to evaluate operating efficiency and may not be comparable with similar measures used by other entities. It excludes costs that are considered outside of management's control, such as purchased power and generation fuel expense.



## 2022 TCFD AND CLIMATE ASSESSMENT REPORT ISSUED

#### BACKGROUND

- First TCFD and Climate Assessment Report report issued in March 2022
- Includes four climate-related scenarios identifying risks and opportunities in low and high-carbon scenarios

#### **KEY FINDINGS**

- Well positioned to mitigate risks and pursue opportunities
- Policy and regulatory advancements necessary for clean energy transition
- Innovation needed to enable commercially viable energy solutions
- Customer affordability and system reliability important considerations

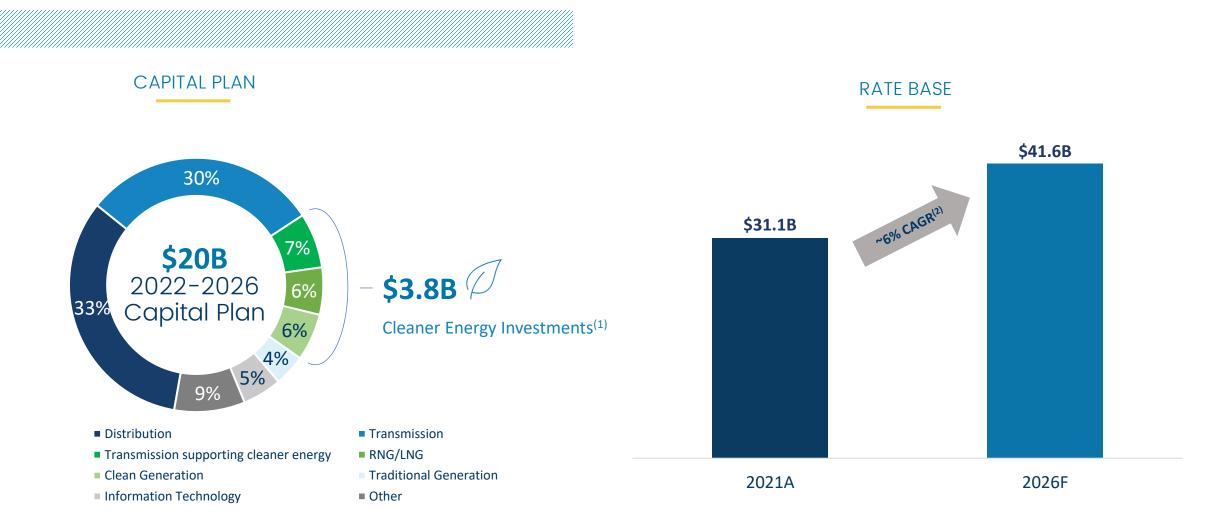


# **BUILDING ON OUR** COMMITMENT TO A CLEAN ENERGY FUTURE WITH A 2050 NET-ZERO TARGET

FORTIS

#### PATHWAY TO NET-ZERO 2019 Achieved 20% GHG Emissions Reduction Since 2019 2021 50% GHG Emissions Reduction **Coal-Free** Generation Mix 2030 2032 **Net-Zero Target** 2035 (Scope 1) 75% GHG Emissions Reduction Target by 2035 2050 Compared to 2019 Levels ADDING CIFAN GENERATION 3,400 MW Planned Additions of Wind, Actual GHG Emissions Reduction Solar and Storage from 2022-2035 Forecast GHG Emissions Reduction **Illustrative Emissions Reduction** PLANNED COAL RETIREMENTS 2032 2031 2027 2022 -406 MW -170 MW -387 MW -110 MW Springerville Four Corners Springerville San Juan Unit #2 Unit #1

### HIGHLY EXECUTABLE CAPITAL PLAN SUPPORTS LOW-RISK RATE BASE GROWTH OF ~6%



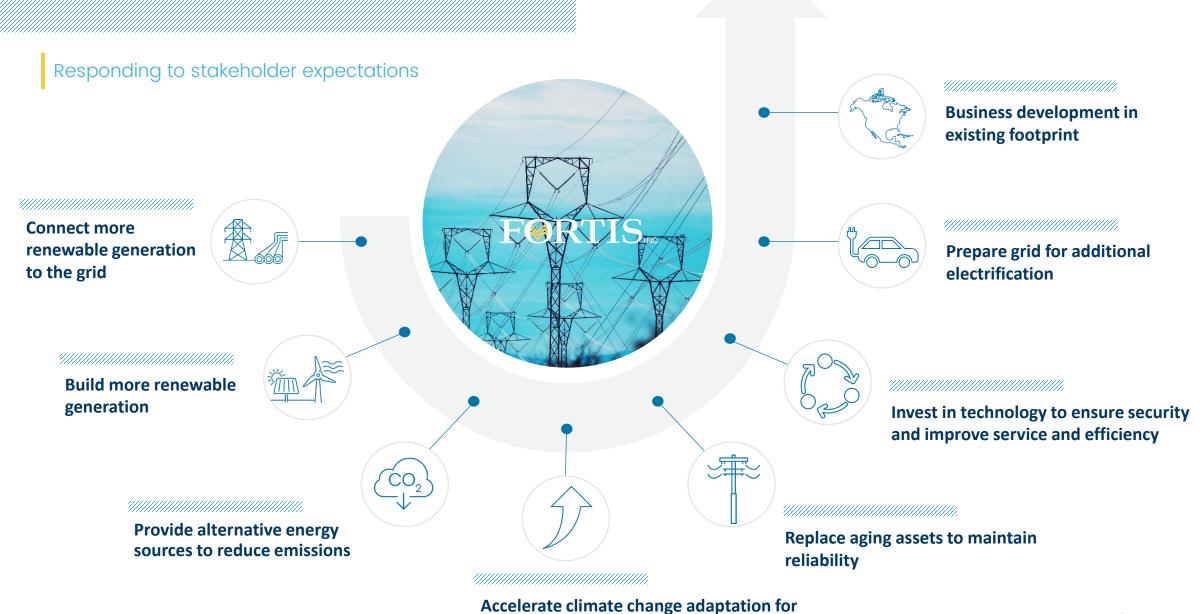
Note: The Capital Plan is a forward-looking Non-U.S. GAAP financial measure calculated in same manner as Capital Expenditures. Refer to slide 20 for the Non-U.S. GAAP reconciliation. U.S. dollar-denominated capital expenditures converted at a forecast USD:CAD foreign exchange rate of 1.25 for 2022-2026.

(1) Cleaner energy investments defined as capital that reduces air emissions, water usage and/or increases customer energy efficiency.

(2) Refer to the 2021 MD&A glossary for the calculation of CAGR. U.S. dollar-denominated rate base converted at a USD:CAD foreign exchange rate of 1.25 for 2021-2026. Rate base refers to the stated value of property on which a regulated utility is permitted to earn a specified return in accordance with its regulatory construct.



### THE CAPEX RUNWAY



reliability, grid resiliency and hardening

## UPDATE ON OPPORTUNITIES TO EXPAND & EXTEND GROWTH

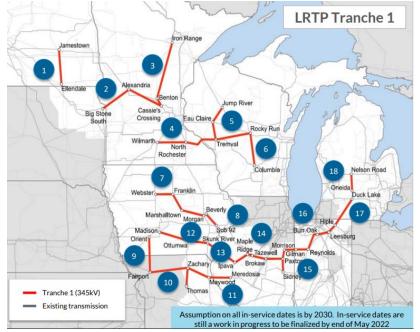
#### MISO LONG-RANGE TRANSMISSION PLAN

- In Q1 2022, MISO announced first tranche of projects, with total associated transmission costs estimated at ~US\$10B
- ITC estimates investments through 2030 in the range of US\$1.0-1.5B of the proposed tranche 1 project portfolio
- Additional visibility on investment timing related to these projects is expected in the second half of 2022, following MISO board approval currently anticipated in July

#### LAKE ERIE CONNECTOR

FORTIS

- In March 2022, an Order in Council and Ministerial Directive was issued in Ontario instructing the IESO to negotiate and enter into a contract on or before August 15<sup>th</sup>
- Subject to finalization of a transmission agreement, the \$1.7B project would be additive to the five-year capital plan



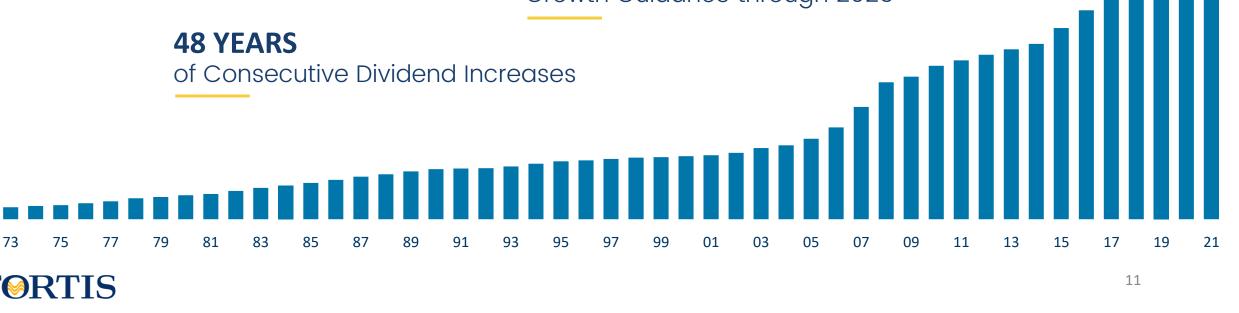
Source: MISO Transmission Expansion Plan: MTEP21 Addendum - LRTP Tranche 1 Report Overview Presentation dated April 2022



## DIVIDEND GUIDANCE SUPPORTED BY LONG-TERM GROWTH STRATEGY









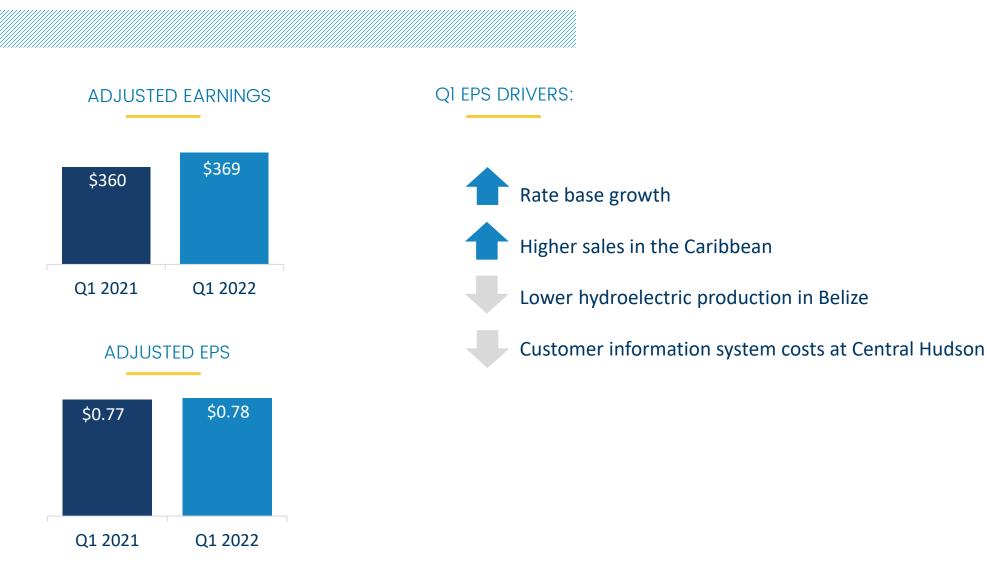




### JOCELYN PERRY EXECUTIVE VICE PRESIDENT AND CFO



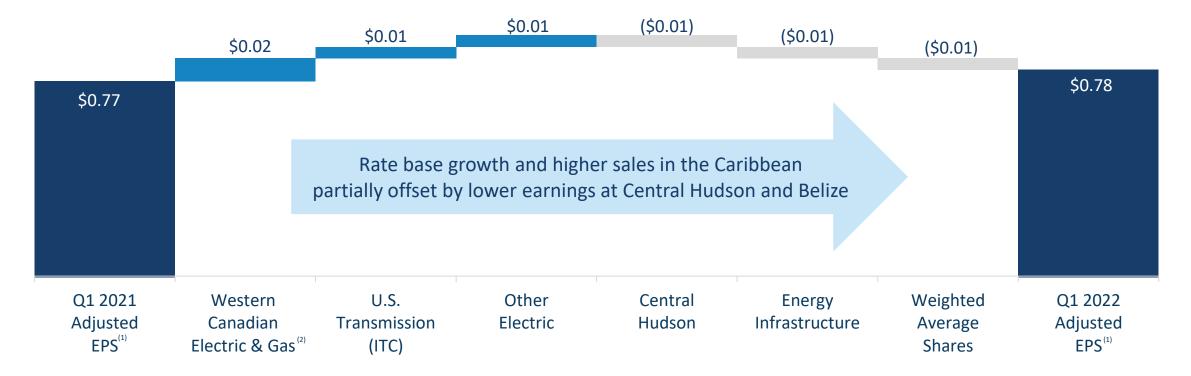
## FIRST QUARTER RESULTS



Note: Adjusted EPS is a Non-U.S. GAAP financial measure and excludes one-time items and timing differences related to the accounting of natural gas derivatives at Aitken Creek, net of income tax. Refer to slide 20 for the Non-U.S. GAAP reconciliation. Actual net earnings and EPS for Q1 2022 were \$350M and \$0.74, respectively (Q1 2021 - \$355M and \$0.76).



## Q1 EPS DRIVERS



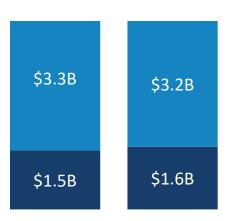
(1) Non-U.S. GAAP financial measure. Refer to slide 20 for the Non-U.S. GAAP reconciliation.

(2) Includes FortisBC Energy, FortisAlberta and FortisBC Electric.

## LIQUIDITY & CREDIT RATINGS

#### ~\$900M DEBT RAISED IN 2022

- ITC
  - US\$150M 30-year 2.93% bonds
- UNS Energy
  - US\$325M 10-year 3.25% notes
- Central Hudson
  - US\$50M 5-year 2.37% notes
  - US\$60M 7-year 2.59% notes
- FortisBC Electric
  - \$100M 30-year 4.16% debentures
- Newfoundland Power
  - \$75M 30-year 4.20% bonds<sup>(1)</sup>

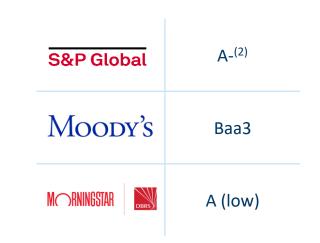


**CREDIT FACILITIES** 

Mar. 31, 2022 Dec. 31, 2021

Remaining Capacity

#### **CREDIT RATINGS**



(2) S&P rating reflects the issuer credit rating. Fortis' unsecured debt rating is BBB+.



<sup>(1)</sup> Issued in April 2022.

## **REGULATORY UPDATE**



NOTICE OF PROPOSED RULEMAKING (NOPR) ON INCENTIVES – In April 2021, FERC issued a supplemental NOPR proposing to eliminate the 50-bps regional transmission organization (RTO) adder for transmission owners that have been RTO members for more than three years; stakeholder comments filed in June 2021; initial NOPR issued in March 2020 remains outstanding



TEP ACC RATE CASE – In May 2022, TEP submitted a notice of intent with the ACC to file a general rate application in June 2022; TEP will request that new rates become effective no later than September 1, 2023 using a 2021 test year

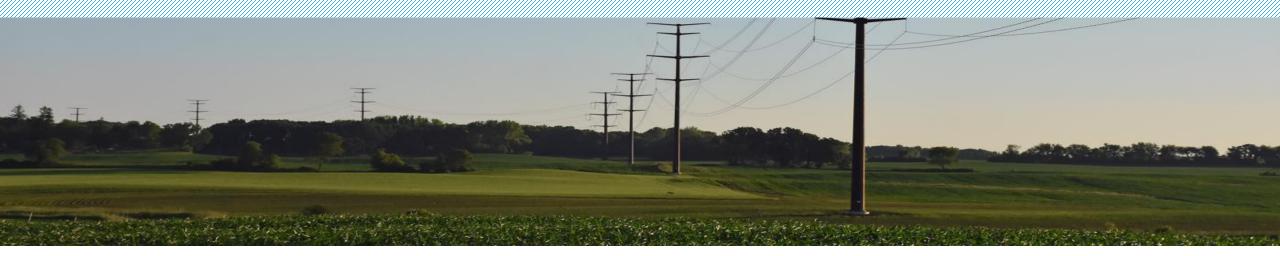


GENERIC COST OF CAPITAL PROCEEDING (GCOC) – GCOC proceeding initiated in 2021 including a review of the common equity component of capital structure and the allowed ROE; proceeding is continuing this year and the effective date of any change in the cost of capital for 2022 and beyond remains unknown



GCOC – In March 2022, the AUC issued a decision extending current cost of capital parameters for 2023; AUC also confirmed that it will begin a separate process to explore a formula-based approach to cost of capital for 2024 and beyond

### WHY INVEST IN FORTIS?





Focused on ENERGY DELIVERY





Virtually All REGULATED



6% DIVIDEND Growth Guidance

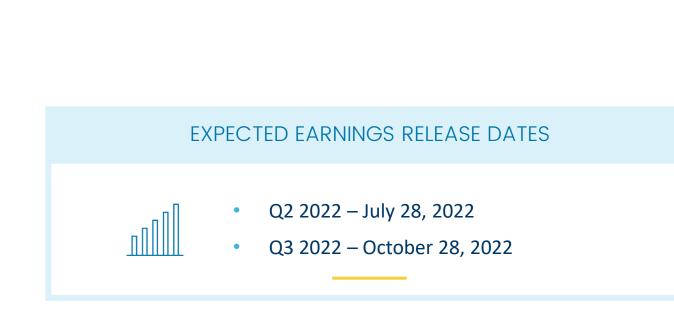


WELL-RUN Local Utilities

() INNOVATIVE



### UPCOMING EVENTS







### Q1 2022 EARNINGS CONFERENCE CALL May 4, 2022





## NON-U.S. GAAP RECONCILIATION

(\$MILLIONS, EXCEPT EPS)	Q1 2022	Q1 2021	VARIANCE
Adjusted Net Earnings			
Net Earnings	350	355	(5)
Adjusting Item:			
Unrealized loss on mark-to-market of derivatives <sup>(1)</sup>	19	5	14
Adjusted Net Earnings	369	360	9
Adjusted Net Earnings per Share	\$0.78	\$0.77	\$0.01
Capital Expenditures			
Additions to property, plant and equipment	866	764	102
Additions to intangible assets	49	40	9
Adjusting Item:			
Wataynikaneyap Transmission Power Project <sup>(2)</sup>	49	76	(27)
Capital Expenditures	964	880	84

(1) Represents timing differences related to the accounting of natural gas derivatives at Aitken Creek, net of income tax recovery of \$7 million for Q1 2022 (Q1 2021 - \$2 million), included in the Energy Infrastructure segment.

(2) Represents Fortis' 39% share of capital spending for the Wataynikaneyap Transmission Power Project, included in the Other Electric Segment.

## Q1 2022 RESULTS BY BUSINESS UNIT

#### FIRST QUARTER EARNINGS VARIANCE ANALYSIS BY BUSINESS UNIT

(\$MILLIONS, EXCEPT WEIGHTED AVERAGE SHARES AND EPS)	Q1 2022	ADJUSTMENT	ADJUSTED Q1 2022 <sup>(1)</sup>	Q1 2021	ADJUSTMENT	ADJUSTED QI 2021 <sup>(1)</sup>	VARIANCE
Regulated – Independent Electric Transmission							
ITC	109	-	109	103	-	103	6
Regulated – U.S. Electric & Gas							
UNS Energy	43	-	43	45	-	45	(2)
Central Hudson	32	-	32	39	-	39	(7)
	75	-	75	84	-	84	(9)
Regulated – Canadian & Caribbean Electric & Gas							
FortisBC Energy	119	-	119	111	-	111	8
FortisAlberta	36	-	36	35	-	35	1
FortisBC Electric	18	-	18	16	-	16	2
Other Electric <sup>(2)</sup>	26	-	26	20	-	20	6
	199	-	199	182	-	182	17
Energy Infrastructure	(6)	19	13	14	5	19	(6)
Corporate and Other	(27)	-	(27)	(28)	-	(28)	1
Common Equity Earnings	350	19	369	355	5	360	9
Weighted Average Shares (# millions)	475.7	-	475.7	467.8	-	467.8	7.9
EPS	\$0.74	<b>\$0.04</b>	\$0.78	\$0.76	\$0.01	\$0.77	\$0.01

(1) Non-U.S. GAAP financial measure. Refer to slide 20 for the Non-U.S. GAAP reconciliation.

(2) Includes Eastern Canadian and Caribbean electric utilities.



## 2021-2026 RATE BASE BY BUSINESS UNIT

	RATE B	ASE <sup>(1)</sup>					
(\$BILLIONS, EXCEPT FOR CAGR) Regulated - Independent Electric Transmission	2021A	2022F	2023F	2024F	2025F	2026F	5-YEAR CAGR to 2026
ITC <sup>(2)</sup>	9.5	10.1	11.0	11.6	12.1	12.6	5.9%
Regulated – U.S. Electric & Gas							
UNS Energy	5.8	6.5	6.7	6.9	7.4	8.0	6.4%
Central Hudson	2.2	2.4	2.6	2.7	3.0	3.1	7.4%
Total Regulated – U.S. Electric & Gas	8.0	8.9	9.3	9.6	10.4	11.1	6.7%
Regulated - Canadian & Caribbean Electric & Gas							
FortisBC Energy	5.2	5.4	5.6	6.0	6.5	7.1	6.4%
FortisAlberta	3.8	4.0	4.1	4.3	4.5	4.7	4.1%
FortisBC Electric	1.5	1.5	1.6	1.7	1.7	1.8	4.1%
Other Electric <sup>(3)</sup>	3.1	3.6	4.1	4.1	4.2	4.3	7.4%
Total Regulated - Canadian & Caribbean Electric & Gas	13.6	14.5	15.4	16.1	16.9	17.9	5.8%
Total Rate Base Forecast	31.1	33.5	35.7	37.3	39.4	41.6	6.0%

(1) U.S. dollar-denominated rate base converted at a USD:CAD foreign exchange rate of 1.25.

(2) Fortis has an 80.1% controlling ownership interest in ITC; rate base represents 100% ownership.

(3) Comprises Eastern Canadian and Caribbean electric utilities.



## 2022-2026 CAPITAL PLAN BY BUSINESS UNIT

	CAPITAL PLA	N <sup>(1)</sup>				
(\$MILLIONS)	2022F	2023F	2024F	2025F	2026F	2022-2026 TOTAL
Regulated - Independent Electric Transmission	20221	20201	202-11	20201	20201	IOTAL
ITC	998	999	1,010	998	1,000	5,005
	550	555	1,010	550	1,000	5,005
Regulated – U.S. Electric & Gas						
UNS Energy	704	810	924	729	725	3,892
Central Hudson	344	335	311	331	349	1,670
Total Regulated – U.S. Electric & Gas	1,048	1,145	1,235	1,060	1,074	5,562
Regulated - Canadian & Caribbean Electric & Gas						
FortisBC Energy	622	585	798	761	1,078	3,844
FortisAlberta	445	477	494	534	544	2,494
FortisBC Electric	156	127	120	129	127	659
Other Electric <sup>(2)</sup>	621	470	357	443	387	2,278
Total Regulated - Canadian & Caribbean Electric & Gas	1,844	1,659	1,769	1,867	2,136	9,275
Non-Regulated	77	36	27	26	28	194
Total Capital Plan	3,967	3,839	4,041	3,951	4,238	20,036

(1) Capital Plan is a forward-looking non-U.S. GAAP financial measure calculated in same manner as Capital Expenditures. Refer to slide 20 for the Non-U.S. GAAP reconciliation. U.S. dollar-denominated capital expenditures converted at a forecast USD:CAD foreign exchange rate of 1.25.

(2) Comprises Eastern Canadian and Caribbean electric utilities.

### MAJOR CAPITAL PROJECTS

(\$ MILLIONS)	TOTAL INCURRED TO THE END OF 2021	2022-2026 PLAN <sup>(1)</sup>	ESTIMATED COMPLETION DATE
ITC Multi-Value Regional Transmission Projects	710 <sup>(2)</sup>	154	2023
ITC 34.5 to 69kV Transmission Conversion Project	482	145	Post-2026
UNS Vail-to-Tortolita Project	21	240	2025
FortisBC Eagle Mountain Woodfibre Gas Line Project <sup>(3)</sup>	-	350	2026
FortisBC Transmission Integrity Management Capabilities Project	30	222	Post-2026
FortisBC Inland Gas Upgrade Project	128	144	2025
FortisBC Okanagan Capacity Upgrade	16	201	2024
FortisBC Tilbury 1B Project	29	355	Post-2026
FortisBC Tilbury LNG Storage Expansion	16	457	Post-2026
FortisBC Gas Advanced Metering Infrastructure (AMI) Project	-	380	Post-2026
Wataynikaneyap Transmission Power Project <sup>(4)</sup>	355	357	2024



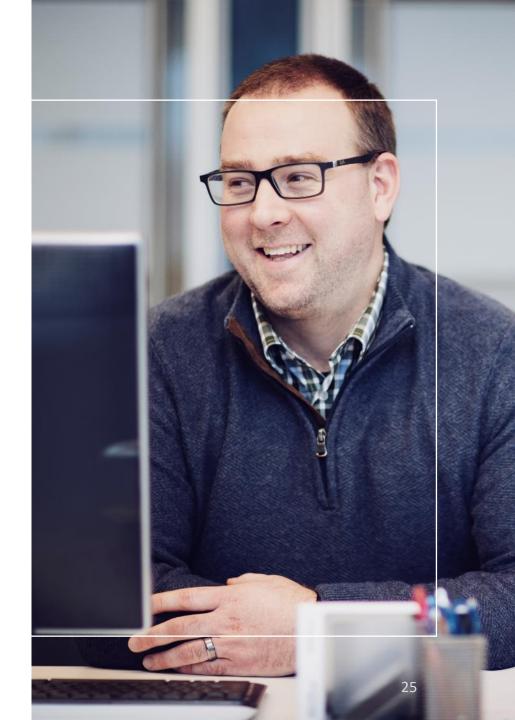
Note: Major capital projects are defined as projects, other than ongoing maintenance projects, individually costing \$200 million or more. Total project costs include forecasted capitalized interest and non-cash equity component of allowance for funds used during construction, where applicable.

- (1) U.S. dollar-denominated capital expenditures converted at a forecast USD:CAD exchange rate of 1.25 for 2022 through 2026.
- (2) Reflects capital expenditures since date of acquisition of ITC on October 14, 2016.
- (3) Capital plan is net of forecast customer contributions.
- (4) Represents Fortis' 39% share of the estimated capital spending for the project.

## INVESTMENT-GRADE CREDIT RATINGS

COMPANY	S&P Global	Moody's	M RNINGSTAR
Fortis Inc.	A- <sup>(1)</sup>	Baa3	A (low)
ITC Holdings Corp.	A- <sup>(1)</sup>	Baa2	n/a
ITC Regulated Subsidiaries	А	A1	n/a
ТЕР	A-	A3	n/a
Central Hudson	A-	Baa1	n/a
FortisBC Energy	n/a	A3	А
FortisBC Electric	n/a	Baa1	A (low)
FortisAlberta	A-	Baa1	A (low)
Newfoundland Power	n/a	A2	А

(1) S&P credit ratings for Fortis Inc. and ITC Holdings Corp. reflect the issuer credit ratings. The unsecured debt rating for Fortis Inc. and ITC Holdings Corp. is BBB+.





## Q1 SALES TRENDS

	RETAIL ELECTRIC SALES	QI 2022 vs. QI 2021 SALES TRENDS
A FORTIS COMPANY	N/A	• Peak load up 3% mainly due to favourable weather impacts
UNS Energy Corporation A Fortis Company	+1%(1)	<ul> <li>Increase due to favourable weather impacts, customer growth and higher average consumption by C&amp;I customers; Excluding weather impacts, retail sales relatively flat</li> </ul>
People. Power. Possibilities Central Hudson A FORTIS COMPANY	-3%	<ul> <li>Residential sales down 3% due to lower average consumption; C&amp;I down 1%</li> </ul>
<b>FORTIS</b> BC <sup>-</sup>	+4%	<ul> <li>Gas sales relatively flat; Residential electric sales down 2%; C&amp;I electric sales up 11%</li> </ul>
FORTIS ALBERTA	+4%	<ul> <li>Residential sales up 1% due to cooler weather impacts and customer additions; C&amp;I up 5% due to higher load from industrial customers</li> </ul>
Other Electric	+6%	<ul> <li>Eastern Canadian residential and C&amp;I sales each up 6%</li> <li>Caribbean sales up 7% due to continued recovery of tourism industry</li> </ul>



(1) Excludes wholesale sales at UNS Energy.

### ESG LEADERSHIP



#### ENVIRONMENTAL

- 93% energy delivery assets
- GHG emissions reduction target of 75% by 2035 compared to 2019 levels and net zero by 2050
- In 2020, 4% of rate base and 5% of total revenues related to coal-fired electricity; expect to be coal-free by 2032
- Five-year capital plan includes \$3.8B for cleaner energy investments
- Executive compensation linked to climate targets
- In 2021, TEP added 450 MW of wind and solar power and 30 MW battery energy storage system
- FortisBC has committed to reduce customer emissions 30% by 2030 relative to 2007 levels

SOCIAL

- Strong safety culture and commitment to operational excellence
- More than \$10 million of community investment in 2021
- Economic and business development in the communities we serve
- A just transition strategy
- Fortis-wide Diversity, Equity and Inclusion Advisory Council established
- Signatory of the BlackNorth Initiative in efforts to end anti-Black systemic racism

#### GOVERNANCE

- Independent chair; 12 of 13 directors are independent<sup>(1)</sup>
- 54% of directors are female; 16% identify as a visible minority<sup>(1)</sup>
- Average board tenure of 4.9 years <sup>(1)</sup>
- Women represent 36% of executives
- Board-shareholder engagement ongoing with Board and committee chairs
- Decentralized business model and focus on independent governance with each subsidiary governed by its own board of directors

(1) Assumes all director nominees are elected at the May 5, 2022, Fortis Annual and Special Meeting of Shareholders.



## FOREIGN EXCHANGE EXPOSURE



#### EARNINGS AND CAPITAL PLAN

- ~65% of operating earnings<sup>(1)</sup> in U.S. and Caribbean
- ~55% of \$20.0B five-year capital plan from U.S. and Caribbean
- Five-year plan translated at a forecast USD:CAD FX rate of 1.25

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#### HEDGING ACTIVITIES

- U.S. dollar-denominated debt at corporate level
- Average rate forward contracts

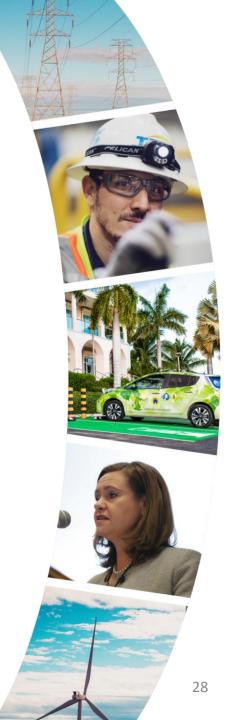


#### EXCHANGE RATE SENSITIVITY FIVE-CENT CHANGE IN USD:CAD

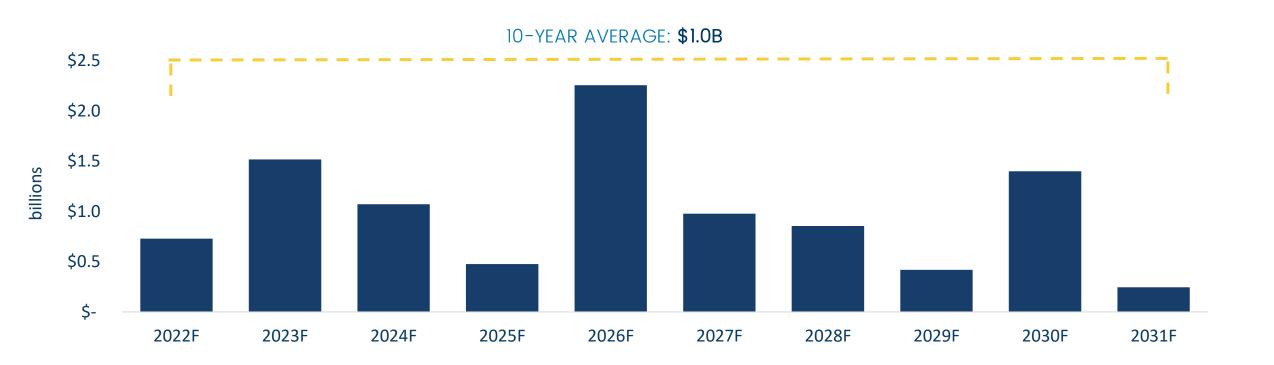
- Average annual EPS: ~\$0.06
- Five-year capital plan: ~\$450M

(1) Non-U.S. GAAP financial measure as at December 31, 2021. Excludes Net Expense of Corporate and Other segment.





### MANAGEABLE DEBT MATURITIES



Note: Debt as at March 31, 2022 and excludes any new debt issuances during the forecast period. Excludes repayments of finance leases along with the current portion of credit facilities, which are assumed to be extended by one-year annually.

